CONFERENCE '93

MAF QUALITY MANAGEMENT REPORT

1.0 ORGANISATION AND PERSONNEL

David McMillan was appointed Apicultural Advisory Officer (Invermay) and took up his duties in October. David will have national responsibility for the exotic disease surveillance programme and will carry out district duties including apiary registration and export certification for the former Alexandra apiary district (North Otago, Central Otago and Southland). Matthew Sole will continue his apiary inspector role at Alexandra.

2.0 BEEKEEPING STATISTICS

- 2.1 Beekeepers, Apiaries and Hives There were 5622 registered beekeepers owning 298982 hives of bees as at 30 June 1993. This represents an overall decrease of 1.9% of beekeepers and 1.7% of hives during the last 12 months (Table 1).
- 2.2 Honey Production and Exports The total 1993 crop was assessed at 7086 tonnes (23.3kg per hive), down significantly from the previous year's production of 9560 tonnes (31.4kg per hive) (Table 2).

Exports of bee products to the year ending December 1992 were worth NZ\$8.6 million, and involved the shipment of 2400 tonnes of bulk, retail and comb honey, honeydew and beeswax (Table 3).

2.3 Queen and Package Bees

According to Customs Department figures, New Zealand producers exported queen bees and packages of bees (including queens) worth an estimated NZ\$1.7 million FOB in the 12 months to June 1993 (Table 3). MAF Quality Management issued export certificates for 38,523 queen bees and 29.082 packages of bees (including queens) in 1992-93.

3.0 AMERICAN FOULBROOD AND NBA AFB CONTROL PROGRAMME

MAF Quality Management was contracted by the NBA executive to provide an AFB control programme in 1992-93. The contract called for the inspection of 4.2% (1050) of registered apiaries by MAF personnel, the provision of inspection lists for NBA inspectors and diseasathons, publicity and extension activities, the counselling of beekeepers on bee disease issues, and the preparation of reports and disease statistics.

The MAF inspection component of this contract was exceeded, with 1062 apiaries inspected. The target average hives per apiary (6/apiary) was also exceeded, with an average of 9.3 hives per apiary inspected. A total of 31 MAF Quality Management staff and 15 contract beekeepers were used in these inspections (Table 4).

NBA branch inspections totalled 901 apiaries, or 63% of the 1450 necessary to achieve the target set by the NBA executive of 5.8% of registered apiaries. There was a variability of NBA inspection commitment throughout the country. Nevertheless, 4 of the 13 NBA branches either met or exceeded their target of district apiaries inspected. A further one branch came within 10% of achieving this target. A total of 243 warrants were issued to beekeepers who wished to assist in NBA inspections, with 110 warrants actually being used (Table 5).

MAF Quality Management inspectors (and beekeepers contracted to MAF) found 771 hives infected with American foulbrood, up 665 on the amount during the limited inspection programme in 1991-92. This increased amount of AFB found is similar to that predicted in the MAF report presented to the NBA annual conference in 1992. NBA inspectors found a further 217 hives infected with American foulbrood, a decrease of 13 from the previous year. The total number of hives infected with AFB reported by beekeepers was 1675, 1149 (41%) less than reported in 1991-92 (Table 6).

Table 1

BEEKEEPER, APIARY AND HIVE STATISTICS FOR NZ APIARY DISTRICTS AS AT 30 JUNE 1993

Apiary Register		Beekee	pers		Apiarie	98		Hive	S
Location	1993	1992	% Change	1993	1992	% Change	1993	1992	% Change
Whangarei	1264	1316	-4.0	3033	3072	-1.3	30967	32301	-4.1
Hamilton	596	627	-4.9	2985	3044	-1.9	43185	45452	-5.0
Tauranga	606	602	+0.7	3593	3573	+0.6	53043	51938	+2.1
Palmerston North	1319	1332	-0.1	3961	3927	+0.9	38446	37554	+2.4
Blenheim	484	510	-5.1	2036	2048	-0.6	22448	23941	-6.2
Lincoln	765	758	+0.9	5143	4949	+3.9	58116	59090	-1.6
Invermay*	588	585	+0.5	4373	4344	+0.7	52777	53789	-1.9
TOTAL	5622	5730	-1.9%	25124	24957	+0.7%	298982	304065	-1.7%

* Previously Alexandra

Table 2

NEW ZEALAND HONEY PRODUCTION, IN TONNES AS AT 30 JUNE ANNUALLY

YEAR	Northland, Auckland, Hauraki Plains	Waikato, King Country, Taupo	Bay of Plenty, Coromandel, Poverty Bay	Hawkes Bay, Taranaki Manawatu. Wairarapa	NORTH ISLAND	Marlborough Nelson, Westland	Canterbury*, North Otago	South & Central Otago Southland	SOUTH ISLAND	NEW ZEALAND	Yeild per Hive (kgs)**
1988	480	1298	976	834	3588	807	1503	1850	4160	7748	23.1
1989	379	730	401	530	2040	621	1290	1801	3712	5752	17.4
1990	660	1154	1296	894	4004	471	2774	1503	4748	8752	27.5
1991	668	1057	1470	811	4006	265	1965	1054	3284	7290	23.3
1992	1200	1068	998	1231	4497	650	2870	1543	5063	9560	31.4
1993	1033	811	958	577	3379	560	1611	1536	3707	7086	23.3
ò yr ave	737	1020	1017	813	3586	562	2002	1548	4112	7698	24.3

* Includes honeydew

** Total estimated production available for extraction divided by total number of registered hives

Table 3

EXPORT FIGURES FOR HONEY, BEESWAX AND LIVE BEES* (Honey, Beeswax - year to December 1992; Live Bees - year to June 1993)

The NBA AFB Disease Control Programme therefore resulted in the inspection of 7.8% of New Zealand's apiaries (MAF: 4.2% + NBA: 3.6% = 7.8%). The target inspection level set by the NBA executive for the programme was 10% of apiaries. A total of 15,716 hives were inspected (MAF: 9888; NBA: 5828). This figure represents 5.3% of the registered bee hives in New Zealand. The overall reported disease incidence in New Zealand bee hives in 1992-93 was 0.9% of hives and 5.1% of apiaries, down 0.1% amd 0.9% respectively on the previous year (Table 7).

4.0 EXOTIC DISEASE AND PEST RESPONSE (EDPR) CAPABILITY

Honey Bee EDPR The Programme, which continues to be fully funded by central government, increased in capability during the year. A total of 45 MAF personnel received training as Field Team Leaders (FTL) and a further 15 staff received training in Emergency Headquarters (EHQ) roles. Staff in addition to those from the Apiculture Unit will be used in the EHQ to ensure that adequate human resources are available in the case of an exotic bee disease outbreak. A procedures manual has now been approved by the EDPR contractor (MAF Regulatory Authority) and will form the basis for all subsequent EDPR training, exercises, and actual emergencies.

THE NEW ZEALAND BEEKEEPER

Product	Amount	NZ\$ (FOB)**	Countries	Ave. Price
Bulk Honey	1564.3 tonnes	\$3,855,832	16	\$2.46 kg
Retail Honey	235.7 tonnes	\$1,074,080	27	\$4.56 kg
Comb Honey	241.6 tonnes	\$1,815,208	13	\$7.51 kg
Other (including Honeydew)	174.5 tonnes	\$764,483	17	\$4.38 kg
Total - Honey	2216.1 tonnes	\$7,509,603		\$3.39 kg
Beeswax	183.3 tonnes	\$1,088,445	10	\$5.94 kg
Total - Beeswax/Hone	y 2399.4 tonnes	\$8,598,048		
Total - Live Bees		\$1,696,099	8	
TOTAL EXPO	ORTS	\$10,294,147		

* Source: NZ Customs

** FOB (free on board) - importer pays freight and/or insurance

A response one (initial notnegative sample) alert took place in the Waihi area in November 1992. All registered apiaries within a 3km radius of the suspect sites were inspected by MAF personnel and all other hives belonging to the beekeeper were quarantined on their sites. A subsequent culture of the original sample revealed the bacteria in question to be a "coagulase negative Staphylococcus", a secondary invader bacteria not known to cause mortality in honey bee larvae. Officials from MAF Quality Management have personally expressed their appreciation to the beekeeper who first brought the suspect larvae to a MAF officer's attention. The beekeeper sent the sample to MAF in response to an article requesting such samples which appeared in Buzzwords, the NBA newsletter.

5.0 SURVEILLANCE

The Honey Bee Exotic Disease Surveillance Programme, which also continues to be fully funded by central government is composed of three parts: 1) the apiary register, 2) hive sampling,

CONFERENCE '93

and 3) border protection (as part of the larger Border Protection Service).

5.1 Apiary Register

The maintenance of this register (in the form of a computer database) is a legal requirement of government under the current Apiaries Act. The database relies on accurate statements of provided inspection by beekeepers failed to provide such statements by the deadline of December 7. Programmes in addition to exotic disease surveillance (including the NBA AFB programme, EDPR, and export certification) depend on all making this beekeepers important statutory obligation.

the presence of exotic bee diseases and took samples for laboratory analysis for internal and external parasitic mites. Sixty-one samples were taken for EFB diagnosis and 2 samples were taken for Africanised honey bee analysis. Apiaries were sampled in "at risk" areas including seaports, garbage dumps, and areas frequented by overseas travellers. No specimens of exotic diseases/pests were found.

A further 609 samples of bees were provided by live bee exporters as part of the export certification programme. The samples were analyzed for the presence of exotic internal and The National Flora and Fauna Investigation Unit (NFFIU) has now been formed as part of the Border Protection Service and will in future handle all investigations concerning the illegal importation of animals, plants and associated products into New Zealand. The unit is composed primarily of ex-Criminal Investigation Bureau officers from the NZ Police. NFFIU was involved in a suspected case of queen bee smuggling in late 1992. Air passenger and mail surveillance was carried out and a number of bee hives were sampled during the investigation. Based on the evidence, representatives of

Table 4

PERFORMANCE OF MAF INSPECTORS* NBA AFB DISEASE CONTROL PROGRAMME YEAR ENDING 30 JUNE 1993

Apiary Register	MAF	Contract	Apiaries	Inspected	Hives	AFB Found	(% Inspected)
Location	Staff	Inspectors	Target**	Completed	Inspected	Hives (%)	Apiaries (%)
Whangarei	3	3	128	132 (103.1)	1078	46 (4.3)	26 (19.7)
Hamilton	4	5	130	134 (103.1)	1198	64 (5.3)	36 (26.9)
Tauranga	4	1	149	149 (100.0)	2404	184 (7.7)	48 (32.2)
Palmerston North	3	6	165	154 (93.3)	1160	254 (21.9)	36 (23.4)
Blenheim	4	0	83	86 (103.6)	1104	63 (5.7)	26 (30.2)
Lincoln	6	0	207	222 (107.2)	1536	56 (3.6)	31 (14.0)
Invermay**	7	0	188	185 (98.4)	1408	104 (7.4)	51 (27.6)
TOTAL	31	15	1050	1062 (101.1%)	9888 (9.3%)+	771 (7.8%)	254 (23.9%)

* Includes beekeepers employed by MAF

** Based on programme target of 4.2% of apiaries per Apiary District

*** Previously Alexandra

+ Average hives per apiary (< 6 hives/apiary required)

A three year programme was also initiated this spring to improve the reliability of apiary location data by coding all registered apiaries to 260 series grid map references. The programme was undertaken as a result of recommendations by NBA members who took part in the Nelson Emergency Response in November 1991. Beekeepers have been very cooperative in this programme, with upwards of 50% of apiaries now coded in many districts. A spin-off from the programme is likely to be a reduction in the time required to clear apiaries for some types of export certification.

5.2 Hive Sampling

In the past twelve months MAF staff inspected 391 apiaries for

external parasitic mites. This is an excellent response from this segment of the beekeeping industry and MAF Quality Management wishes to thank all those who provided samples.

5.3 Border Protection

The beekeeping industry continues to have a high profile in the work of MAF's Border Protection Service, with numerous consignments of honey and other bee products being intercepted at the borders and the disease risks to honey bees being brought to the attention of the travelling public. A further 22 Border Protection Officers were given training in assessing risks to the beekeeping industry in 1992-93.

NFFI(I now believe that an illegal importation **did not** in fact take place.

6. EXPORT CERTIFICATION

The split between policy and delivery for export certification of live bees and bee products was formalised this year in a written contract between MAF Regulatory Authority (the owner of the government seal and all NZ government export certificates) and MAF Quality Management (the contracted deliverer of export certification services.)

In this contract The Regulatory Authority (RA) requires the same performance criteria for the export certification of live bees and bee products that it does for all other New Zealand plant and

PERFORMANCE OF VOLUNTEER INSPECTORS NBA AFB DISEASE CONTROL PROGRAMME YEAR ENDING 30 JUNE 1993

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NBA	Warrants	Warrants	Apia	ries Inspected	Hives	AFB Found (% Inspected)
Branch	Issued	Used	Target*	Completed (%)**	Inspected	Hives (%)	Apiaries (%)
Northland	30	3	88	18 (20.5)	53	2 (3.8)	2 (11.1)
Auckland	25	3	89	43 (48.3)	533	2 (0.4)	1 (2.3)
Waikato	23	0	180	0 (00.0)	0		
Bay of Plenty	32	13	125	128 (102.4)	1222	63 (5.2)	17 (13.3)
Poverty Bay	13	11	80	80 (100.0)	732	66 (9.0)	19 (23.8)
Hawkes Bay	16	8	76	59 (77.6)	219	7 (3.2)	3 (5.1)
S'thern North Island	16	12	151	119 (78.8)	318	6 (1.9)	5 (4.2)
Marlborough	9	6	40	48 (120.0)	290	4 (1.4)	2 (4.2)
Nelson	15	5	49	31 (63.3)	111	1 (0.9)	1 (3.2)
West Coast	6	3	25	14 (56.0)	75	0 (0.0)	0 (0.0)
Canterbury	18	16	196	145 (74.0)	1081	44 (4.1)	15 (10.3)
Sth Canterbury	7	6	91	45 (49.5)	210	7 (3.3)	6 (13.3)
North Otago	4	4	54	49 (90.7)	350	4 (1.1)	2 (4.1)
Otago	15	6	136	49 (36.0)	208	6 (2.9)	5 (10.2)
Southland	14	14	70	73 (104.3)	426	5 (1.2)	3 (4.1)
TOTAL	243	110	1450	901 (62.1%)	5828	217 (3.7%)	81 (9.0%)

* Based on programme target of 5.8% of apiaries in Apiary Districts ** As reported to MAF by Branch Disease Control Coordinators

Table 6

APIARIES AND HIVES WITH AMERICAN FOURLBROOD FOUND DURING NBA DISEASE CONTROL PROGRAMME OR REPORTED TO MAF BY BEEKEEPERS **TO 30 JUNE 1993** (1992 FIGURES IN BRACKETS)

MAF Apiary			Apia	ries Fou	ind wi	th AFB:					Hives	Found	with	AFB:		
Register Location		MAF ctors*		lunteer ctors**		orted by ceepers	То	tals		MAF ectors	Volu	By inteer ectors		orted by cepers	То	tals
Whangarei	26	(5)	3	(17)	115	(127)	144	(149)	46	(20)	4	(38)	250	(249)	300	(307)
Hamilton	36	(12)	0	(0)	177	(305)	213	(317)	64	(46)	0	(0)	280	(735)	344	(781)
Tauranga	48	(8)	36	(40)	191	(331)	275	(379)	184	(37)	129	(104)	405	(695)	718	(836)
Palmerston North	36	(4)	8	(1)	76	(121)	120	(126)	254	(3)	13	(6)	75	(258)	342	(267)
Blenheim	26	(0)	3	(3)	116	(166)	145	(169)	63	(0)	5	(4)	205	(374)	273	(378)
Lincoln	31	(0)	21	(15)	134	(167)	186	(182)	56	(0)	51	(77)	223	(255)	330	(332)
Invermay***	51	(0)	10	(1)	132	(165)	193	(166)	104	(0)	15	(1)	237	(258)	356	(259)
Total	254	(29)	81	(77)	941	(1382)	1276	(1488)	771	(106)	217	(230)	1675	(2824)	2663	(3160)

* Inspectors employed by MAF (including beekeepers)
** Beekeeper inspectors under MAF direction (diseasathons)
*** Previously Alexandra

THE NEW ZEALAND BEEKEEPER

SPRING 1993 17

Table 7

INCIDENCE OF AMERICAN FOULBROOD IN APIARY DISTRICTS TO 30 JUNE 1993 (1992 FIGURES IN BRACKETS)

MAF Apiary Register	% of Dis	l Apiaries f Total trict aries	% of Dis	ed Hives f Total trict ves	Apiaries NBA Pro	Inspected gramme*
Location	Number	%	Number	%	Number	%
Whangarei	144 (149)	4.7 (4.9)	300 (307)	1.0 (1.0)	193 (186)	6.4 (6.1)
Hamilton	213 (317)	7.1 (10.4)	344 (781)	0.8 (1.7)	134 (17)	4.5 (0.6)
Tauranga	275 (379)	7.7 (10.6)	718 (836)	1.4 (1.6)	357 (250)	9.9 (7.0)
Palmerston North	120 (126)	3.0 (3.2)	342 (267)	0.9 (0.7)	332 (75)	8.4 (1.9)
Blenheim**	145 (169)	7.1 (8.3)	273 (378)	1.2 (1.6)	179 (115)	8.8 (5.6)
Lincoln	186 (182)	3.6 (3.7)	330 (332)	0.6 (0.6)	412 (57)	8.0 (1.2)
Invermay***	193 (166)	4.4 (3.8)	356 (259)	0.7 (0.5)	356 (36)	8.1 (0.8)
TOTAL	1276 (1488)	5.1% (6.0%)	2663 (3160)	0.9% (1.0%)	1963 (736)	7.8% (2.9%)

* Includes both MAF and beekeeper inspectors, whether employed by MAF or under MAF direction (diseaseathons)

Blenheim 1992 figures do not include emergency response inspections, November 1991

*** Previously Alexandra

animal exports. The criteria include the use by MAF Quality Management of an export certification quality system and the adherence to strictly auditable procedures in carrying out that certification.

What this means, in essence, is that MAF Quality Management, as the contractor, must ensure that the statements made on any export certificate which it issues are verified with supporting documentary evidence. Local knowledge and presumptions by certifying officers are no longer MAF enough. Quality Management is now subject to independent audits to check that such documentary evidence exists for all certificates.

The negotiation of protocols with governments of importing countries is one of the major roles performed by the RA. Importing country requirements which either the beekeeping industry or the NZ government believe are too stringent or unworkable can sometimes be altered as a result of these negotiations.

However, it must be realised that in all cases the initial establishment of these import requirements (and therefore the basis for the export certification) comes from the importing country, not the New Zealand government.

Mr Jim Edwards, National Advisor (Animal Exports) with the RA, who has considerable experience in this regard, carried out a number of such protocol negotiations for the industry in the past year. He has relied, from time to time, on technical advice

provided on contract by Murray Reid from MAF Quality Management.

Importing country requirements are always changing, and a number of issues have recently emerged relating to several of our major makets for live bees and bee products. Some members of the beekeeping industry have also expressed concern about the design of the current export certification procedures.

National Beekeepers' Association respresentatives are now being asked by MAF officials to review these issues and come up with concrete suggestions which can be sent forward to the RA for their consideration. Provided these suggestions meet a) the negotiated requirements of the importing countries involved, and b) the performance criteria for NZ export certification systems set by the RA, there is every change of creating a certification system which both provides credible access to export markets and is acceptable to the beekeeping industry.

MARKETING GURUS SAY 1990s WILL BE **'DECADE OF THE** BRAND'

The 1990s will be the decade of the brand, according to many of the marketers who determine the spending habits of millions of consumers worldwide.

The brand is a concept which has become of central importance to companies and their customers in a wide range of industrial sectors, including consumer goods such as cars, televisions, stereos, toiletries, soft drinks, foods, franchising, services and industrial products. A brand is a simple thing: it is a trademark which through careful management, skilful promotion and wide use, in the minds of consumers comes to

and wide use, in the minds of consumers comes to embrace a particular and appealing set of values and attributes. A brand represents much more than the product itself and is much more than a label. To the consumer, it represents a whole host of attributes and a credible guarantee of quality and origin. To the brand owner it is a guarantee of future cash flows. cash flows

origin. To the brand owner it is a guarantee of future cash flows. Branding in its current form evolved in the second half of the nineteenth century. Many of today's great brands, including Coca Cola and Kodak, owe their origins to the explosion of economic activity which resulted from the new, fast and efficient communications systems brought about by railways and steam-driven ships. Until the advent of railways, manufacturers found it difficult to distribute their goods widely. Some trade in branded goods existed between ports and their immediate hinterlands but distribution systems were limited in scope. This situation was radically changed by railways. In the UK, for example, in the mid-nineteenth century every village and hamlet had its own brewery distributing its products over a range of just a few miles. The introduction of the railways allowed the more powerful breweries to extend their influence. Now, leading beer brands are distributed worldwide. Brands are increasingly being presented on company balance sheets as prized assets. They are

company balance sheets as prized assets. They are the cause of some massive takeover bids and are now of increasing interest to directors, investors and bankers, rather than just brand managers and marketing specialists. During the 1970's Jaguar Cars, a British luxury

During the 1970's Jaguar Cars, a British luxury car manufacturer, suffered badly from changes of ownership and a serious neglect of product quality. However, the Jaguar name continued to enjoy enormous prestige, which contributed greatly to the survival of the company. Jaguar eventually recovered its market position, improved its efficiency and quality control and was bought by (JS giant Ford two years ago - largely because of the power of the brand. Swiss chocolate manufacturer Nestle paid

Swiss chocolate manufacturer Nestle paid US\$4.5 billion dollars, more than five times book

US\$4.5 billion dollars, more than five times book value, to buy British based chocolate and sweets manufacturer Rowntrees in 1988. Rowntrees owns brands such as Kit Kat and Polo mints. Consumers are highly fashion conscious. They select brands in certain product categories, often on the basis of the types of lifestyle which the brand reflects and to which the consumer aspires. Brands can be enhanced in consumer's minds in many ways. A highly successful example of this is the system of royal warrants in Britain. To be given a royal warrant, which allows them to display the famous royal coat of arms, warrant holders must have supplied the royal house-hold regularly for at least three years and they have to promise to be discreet. promise to be discreet.

promise to be discreet. Perhaps the most famous warrant holder is London's Harrods, one of the world's largest and most luxurious department stores. A huge royal coat of arms hangs above the entrance to Harrods, helping enhance the store's branding to millions of customers who walk through its door each year and encoded by harder by roducts with roughts. associate Harrods products with royalty. London Press Service



NEW ZEALAND BEEKEEPER, APIARY AND HIVE STATISTICS BY APIARY DISTRICT AS AT 30 JUNE 1993

197

2	51-250 Hives	
Beekeepers	Apiaries	Hives
30	327	3948
24	214	3070
52	467	6319
41	526	4776
25	373	3861
45	575	6435
45	586	5440
262	3068	33849

More	More than 1000 Hives	ves
Beekeepers	Apiaries	Hives
8	459	10410
11	1220	22408
14	1492	27676
9	904	17067
e	252	4899
13	2003	29915
15	1592	23633
70	7922	136008

	Hives	30967	43185	53043	38446	22448	58116	52777	298982
Totals	Apiaries	3033	2985	3593	3961	2036	5143	4373	25124
	Beekeepers	1264	596	606	1319	484	765	588	5622

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	6-50 Hives	
Beekeepers	Apiaries	Hives
278	637	3748
172	368	2576
157	358	2684
370	878	5336
117	320	2057
180	514	2776
120	289	2050
1394	3364	21227

20	501-1000 Hives	
Beekeepers	Apiaries	Hives
6	360	7252
12	528	10488
10	412	6932
9	322	4872
2	310	4898
19	1182	14105
22	1123	15861
85	4237	64408

More	More than 50 Hives	/es
Beekeepers	Apiaries	Hives
60	1343	25243
58	2191	39747
95	2823	49534
65	2086	31041
50	1361	19730
91	4021	54281
67	3680	49932
516	17505	269508

Apiary		1-5 Hives	
Register Location	Beekeepers	Apiaries	Hives
Whangarei	926	1053	1976
Hamilton	366	426	862
Tauranga	354	412	825
Palmerston North	884	266	2069
Blenheim	317	355	661
Lincoln	494	608	1059
Invermay*	371	404	262
NEW ZEALAND	3712	4255	8247

Apiary	21	251-500 Hives	
Register Location	Beekeepers	Apiaries	Hives
Whangarei	13	197	3633
Hamilton	Ħ	229	3781
Tauranga	19	452	8607
Palmerston North	12	334	4326
Blenheim	15	426	6072
Lincoln	14	261	3826
Invermay*	15	379	4998
NEW ZEALAND	66	2278	35243

Apiary		1-50 Hives	
Hegister Location	Beekeepers	Apiaries	Hives
Whangarei	1204	1690	5724
Hamilton	538	794	3438
Tauranga	511	770	3509
Palmerston North	1254	1875	7405
Blenheim	434	675	2718
Lincoln	674	1122	3835
Invermay*	491	693	2845
NEW ZEALAND	5106	7619	29474

THE NEW ZEALAND BEEKEEPER