



**NATIONAL BEEKEEPERS' ASSOCIATION  
of NEW ZEALAND (INC.)**

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ANNUAL REPORT FOR  
THE YEAR ENDED  
31st DECEMBER 1984

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NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC  
EXECUTIVE'S ANNUAL REPORT FOR THE YEAR ENDED 31 DECEMBER 1984

OFFICE BEARERS

PRESIDENT

Ian Berry            -            Havelock North

VICE PRESIDENT

Allen McCaw        -            Milton

MEMBER OF EXECUTIVE COMMITTEE

North Island

Tony Lorimer       -            Hamilton

Dudley Ward        -            Dannevirke

South Island

Keith Herron       -            Gore

Gavin White        -            Takaka

EXECUTIVE SECRETARY

Steuart Goodman

ASSOCIATION'S OFFICE

11th Floor,  
Dalmuir House  
114 The Terrace  
WELLINGTON

P O Box 4048, Wellington

Telephone : 728.102

# NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC)

## GENERAL REPORT TO MEMBERS

### INTRODUCTION

Your National Executive has had a busy and successful year. Major projects such as our Industry Plan, the establishment of the two Trust Funds and the cheaper supplies of feed sugar for members are now in place. The development of the National Certificate Course in Beekeeping has reached the stage where enrolments will be accepted in February 1985, and we have made a small start on our promotion programme.

Once again the harvest was below average, but prospects look hopeful for a better crop in 1985.

The honey market in New Zealand has been reasonably stable with a smaller carryover of honey at New Year than normal. The devaluation of the New Zealand dollar should help our exports for the coming year.

Both the numbers of beekeepers and the numbers of hives in New Zealand continue to grow, and this is helping maintain the increase in the membership of our Association.

### HONEY PRODUCTION

The honey crop for the 1983/4 season was estimated at 5818 tonnes compared with 5053 tonnes for the 1982/3 season.

### NUMBERS OF BEEKEEPERS IN NEW ZEALAND

As at 31 May 1984 there were 6816 beekeepers in New Zealand maintaining 23960 registered apiaries and owning 277005 hives. This compares with 6445 beekeepers, maintaining 23644 registered apiaries and owning 269043 hives for 31 May 1983. A three percent increase in hive numbers for the year.

MEMBERSHIP

1984 membership of the Association totals 1098, consisting of 488 commercial members and 610 ordinary members. Membership of the 15 branches throughout the country as at 31 December 1984 was as follows:

	<u>Ordinary</u>	<u>Commercial</u>	<u>Total</u>
Northland	39 (36)	30 (29)	69 (65)
Auckland	95 (93)	39 (30)	134 (123)
Waikato	80 (86)	64 (57)	144 (143)
Bay of Plenty	31 (32)	39 (30)	70 (62)
Poverty Bay	13 ( 9)	14 ( 6)	27 (15)
Hawkes Bay	46 (46)	16 (13)	62 (59)
S.W.Districts	120 (114)	46 (48)	166 (162)
Marlborough	14 (11)	10 ( 7)	24 (18)
Nelson	30 (25)	25 (20)	55 (45)
West Coast	11 (12)	18 (17)	29 (29)
Canterbury	49 (43)	72 (66)	121 (109)
South Canterbury	9 (12)	25 (22)	34 (34)
North Otago	8 (10)	18 (16)	26 (26)
Otago	47 (50)	43 (38)	90 (88)
Southland	18 (19)	29 (28)	47 (47)
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<u>TOTAL MEMBERSHIP</u>	610 (598)	488 (427)	1098 (1025)
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EXECUTIVE

Three members came up for election. For the North Island, Mr Tony Lorimer, being the only nominee, was re-elected. From four nominations for the South Island vacancies, Messrs Gavin White and Keith Herron were elected.

The Executive Committee met on four occasions during the year and individual members of the Executive have attended many Branch Meetings and field days.

## THE INDUSTRY PLAN

One of the major, and most exciting, events of this year was the production of the Industry Plan. This Plan, developed and co-ordinated by the N.B.A. Executive, with the able assistance of the M.A.F. and others, has established the following goals for the industry :

- A. INCREASE INDUSTRY PROFITABILITY
- B. IMPROVE BEEKEEPER EDUCATION AND TRAINING
- C. IMPROVE BEEKEEPER CO-OPERATION AND COMMUNICATION
- D. IMPROVE INDUSTRY PUBLIC RELATIONS
- E. ACHIEVE MORE EFFECTIVE LIAISON WITH GOVERNMENT AGENCIES
- F. DEVELOP A LONG-TERM INDUSTRY PLAN

To achieve the best results from this plan we will need the involvement and co-operation of all in the Industry.

## INDUSTRY PROFITABILITY

### Cheaper Feed Sugar:

A major achievement this year was the finalising of a deal between the N.B.A. and the New Zealand Sugar Company Ltd. for the supply of cheap industrial raw sugar. Although the deal was made rather late in the Spring, purchases by members are already approaching 100 tonnes and it is anticipated that, in future, the savings to at least some of our members will exceed the amount of hive levy they pay.

### Trees for Bees:

Tags and posters are now available to Branches from the N.B.A. and a number of branches already have "Trees for Bees" programmes under way. Encouragement is being given to other branches to follow their lead.

### Promotion:

At the September meeting approval was given for the promotions sub-committee to spend up to \$1,000 on bumper and other stickers. This represents a start in the programme of providing promotion material at cost to our members. Small stickers for envelopes, packages, etc. have now been received and can be obtained through the Association's office.

### Chalk Brood:

Early in the year a lot of publicity was given to the incidence of chalkbrood disease in Northland. This was fully reported in the autumn edition of the "Beekeeper". Reports during spring 1984 seem to indicate that it is not proving a major problem and while we could have done without chalkbrood, hopefully it will not prove to be more serious than sac-brood.

### BEEKEEPER EDUCATION AND TRAINING

At the September Executive Meeting it was agreed that a \$500 bursary be made available to the Telford Farm Training Institute for 1984. This bursary was awarded to Tim Hansen of Orini, Waikato.

Another major development this year has been the preparation made at the Bay of Plenty Community College for the National Certificate Course in Beekeeping which is scheduled to begin early 1985. The assistance of all those involved in the various tasks associated with the introduction of such a course is gratefully acknowledged.

Earlier in the year New Zealand was visited by Mrs and Dr. H. Shimanuki, an expert on bee nutrition and bee diseases from the USDA. His findings and recommendations have been well received, particularly on diseases in New Zealand and queen production. We are hoping his visit will help establish our credibility for producing good quality disease free queens and will help lead to the opening of the U.S.A. as an export market for our queens.

The Bay of Plenty Branch introduced a "Bay of Plenty Young Beekeeper of the Year" this year. This was supported by commercial beekeepers and is a step forward for both beekeeper education and promotion. Steve Weenink was the beekeeper chosen from more than a dozen applicants.

### BEEKEEPER CO-OPERATION AND COMMUNICATION

New Plymouth was the venue for the Annual Conference with the South Western Districts Branch doing a splendid job as hosts. Some 26 delegates representing 15 branches and approximately 50 members attended. The introduction of buzz groups and branch reports contributed to an excellent Conference. Many ideas were exchanged and recommendations made.

A one day Seminar organised by the Branch and M.A.F. was held on the day before Conference and, as usual, was well attended and there were some very informative talks given.

In his address to Conference, Mr John Scott, Deputy Director of Advisory Services, M.A.F., referred to the need for planning both within the beekeeping industry and within M.A.F. Commenting on a statement from Dr Shimunaki, who had said "that the New Zealand beekeepers have a reputation second to none", Mr Scott urged that this reputation be preserved.

The President reported to Conference on the problems that had been faced by poor seasons, the chalkbrood episode, the necessity to maintain supplies of honey, increased promotion, and the importance of forward planning. He also mentioned the increased income resulting from pollination fees, reported on the Planning Meeting at Flock House, the use of Trust Funds, and the possible effects of the 20% devaluation. In concluding his report, Mr Berry predicted that 1985 would not bring any major problems in the marketing of our main products.

Murray Reid presented the Advisory Services Division report to Conference and this covered a wide range of subjects including M.A.F. staffing and organisation, beekeeping statistics, disease levels and advisory activities. Once again, the Executive would like to place on record our appreciation for the interest, help and co-operation given to the N.B.A. by Murray and his team during the past year. Other important reports were given by Mark Schrader, Wallaceville Animal Research Station; Barry Donovan, D.S.I.R; Nick Wallingford, B.O.P. Community College; John Third, Telford; John Heineman, Library, and Ian Berry, Pesticide Board.

From the Bay of Plenty Branch we had the suggested "Code of Ethics" for New Zealand beekeepers and this has already resulted in many useful discussions at branch level on matters relating to the location of apiary sites.

#### Library:

As an appreciation of a fine job done over many years, our Librarian, Mr John Heineman, was made a Life Member of the Association. He continues to carry out the job of librarian in his usual efficient

manner, and he reports that interest in the library is increasing.

Various acquisitions have been made to the library this year, including "Practical Beekeeping" by Andrew Matheson, and the insured value of our library is now \$10,000. The library includes books, magazines and films, and use of the library has increased through the year.

1984 saw the publication of "Practical Beekeeping in New Zealand" written by M.A.F. Apicultural Advisory Officer, Andrew Matheson. This is a comprehensive and well illustrated book, written specifically for the New Zealand beekeeping scene. The N.B.A. purchased 200 of these books for sale through the Branches at a considerable saving to members and these have sold well.

Advice was received during the year of the formation of the Kiwifruit Pollination Association. Criterion for membership of the Kiwifruit Pollination Association was that the member must first be a member of the N.B.A. The Kiwifruit Pollination Association has requested as close an affiliation as possible with the National Beekeepers' Association and a desire for maximum exchange of information of interest to both parties.

A number of Apicultural Advisory Officers are sending out newsletters to beekeepers within their districts and, as these contain much valuable information, arrangements have been made to ensure at least some of these are forwarded to Branch Secretaries in other areas. Some branches are also producing worthwhile newsletters.

#### New Zealand "Beekeeper":

The new format "New Zealand Beekeeper" has been well received both in New Zealand and overseas.

Michael Burgess has continued the excellent standard that has come to be expected from this journal, and appreciation is expressed to him for his Editorship. Elisabeth Burgess of Burgess Media Services embarked on an active campaign to increase advertising revenue.

Contributions by way of articles, photographs, anecdotes, etc. are still sought from members. For the 1985 year it became necessary to increase the subscription rate to \$15 per annum. It is three years since the last increase.



## INDUSTRY - PUBLIC RELATIONS

Many enquiries are received from schools for materials on bees and beekeeping. It is important that this interest be kindled and that we teach the young about bees and honey. The minor updating of the "Bees and Honey" booklet and the introduction of promotion stickers should help. Efforts will continue to be made in 1985 to increase public awareness of the honey and bee products import ban. With the expanding potential for exporting queen bees from New Zealand it is now more important than ever we do everything possible to prevent the introduction of new bee diseases.

## LIAISON WITH GOVERNMENT AGENCIES

During the December meeting, the Executive was pleased to entertain for lunch Mr David Butcher, Parliamentary Under Secretary to the Minister of Agriculture, who has been delegated the beekeeping industry as part of his portfolio. Matters pertaining to the industry generally were discussed with Mr Butcher who welcomed the opportunity to meet with the Executive.

The Deputy Director of Advisory Services, Mr John Scott, attended the planning workshop at Flock House, and we appreciate the interest and help he was able to give us.

The work of the Ministry of Agriculture and Fisheries, through their various Apiculture Advisory Officers, is of considerable benefit to the beekeeping industry. Without their assistance it would be extremely difficult to monitor episodes similar to that experienced with chalkbrood earlier in the year.

There were several M.A.F. Apiculture Advisory Officer changes over the year, and we lost the services of one of our most experienced officers, Mr Bill Rodin, who retired. Appreciation is extended to all Apicultural Advisory Officers for their assistance and advice over the years, and we look forward to working closely with the new appointees.

In an effort to assist with planning, Branches were requested to supply the association with details of their present and future requirements for Apicultural Advisory Officers.

Mr Julian Brown, Director of Quarantine Services, M.A.F., attended our December Executive meeting and outlined briefly the history of M.A.F. involvement in agricultural quarantine. Following this, a meeting has been arranged in March 1985 between the N.B.A. Executive and the Ministry's four regional Quarantine Officers to discuss the ways in which the N.B.A. can best assist the quarantine services to carry out their duties as they relate to our industry. The Executive will be shown the Ministry's procedures at Auckland Airport, Port and Post Office with reference to quarantine surveillance.

On May 1 1985 a bee pathologist from Australia, Dr Denis Anderson, will commence a two year appointment at D.S.I.R., Mt Albert. This should fill an important gap in our industry in the matter of research and diagnosis of bee diseases in New Zealand, and help establish our credibility for quality disease free queens for our rapidly expanding export markets.

#### LONG TERM INDUSTRY PLAN

1984 has seen the development of our Industry Plan. We now have the basis on which to build and develop our planning for the future.

We are already receiving comments that we are setting an example which some other industries could well follow. The next year or two will be critical as to whether members take the opportunity to make long term planning a permanent feature of our industry, or whether it will be allowed to fade away through lack of enthusiasm and effort.

#### FINANCE

The two Trust Funds were established on 1 July 1984 with a sum exceeding \$800,000. Approximately \$600,000 of this money has been lent to the N.Z. Honey Producers Co-op at an average of 6% interest. The tax paid income for the first year is expected to be about \$50,000 and the Executive will be considering applications for the use of the funds at its March meeting. Recommendations from our meeting will be forwarded to the three trustees, David Kay, Russell Berry and Ivan Dickinson, who will decide on what grants to make from the trust funds at their meeting to be held about the beginning of May.

### Hive Levy

With continually rising costs and the increased activities of the N.B.A. it became necessary to recommend to the Minister that the hive levy be increased from 17.5 cents to 22 cents per hive for 1985 - the first increase since 1979. The recommendation was approved. Executive members are always conscious of the need to keep a close eye on costs, and this application for increased hive levy was only made after careful consideration of our financial position.

It is encouraging to note that, despite the unbudgetted items such as

- (a) "Trees for Bees" promotion,
- (b) the development of the 1984/5 Industry Plan,
- (c) increased administration charges,

the association has shown a deficit of less than \$5,000 compared with the forecast deficit of \$7,500. Account should also be taken of increased costs following the lifting of the Price Freeze, and no increase in the base level of 17.5 cents per hive for the Hive Levy.

Budgeted expenditure for 1985 exceeds income by \$940. Additional working expenses have been allowed for, but income has been conservatively estimated because of (a) the increase in subscriptions (both member and journal), and (b) the increase in Hive Levy, and the possible resultant fall off in both categories.

### CONCLUSION

As mentioned earlier, 1984 with all its changes and innovations, has been a particularly busy one for the Executive, but if we are to continue as an industry with a "look ahead" policy which wishes to continue with the positive advances made this year, then we must all be prepared to make that extra effort.

Finally, we would like to place on record the appreciation of the N.B.A. Executive for the support given by our Executive Secretary, Steuart Goodman, and his staff, during 1984. Without their efforts we could not have achieved anywhere near as much as we have.

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC)  
INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1984

<u>1983</u>	<u>INCOME</u>	<u>1984</u>
		\$
		\$
7543	Subscriptions	7877
37093	Hive Levy (Note 3)	39098
4180	Interest	4289
	7687 Journal Income - Advertising	8429
9263	<u>1576</u> - Subscriptions	<u>1912</u>
158	Library	406
1050	Commission Received	513
-	Conference Surplus	37
1	Miscellaneous	-
<u>691</u>	Publications	<u>810</u>
<u>59979</u>		<u>63371</u>
	<u>LESS EXPENSES</u>	
9234	Administration Fee	17250
750	Audit Fee - 1984	850
-	Short provided 1983	-
3061	Capitation to Branches	3155
	Conference Expenses:	
	2941 Accommodation	2778
	2921 Travel	2649
5862	<u>-</u> Sundry	<u>-</u>
	Executive Meetings:	
	1330 Accommodation	2306
	4116 Travel	5973
5383	<u>(63)</u> Sundry	<u>157</u>
-	Grant, General	898
	Journal:	
	13385 Printing	11931
20027	<u>6642</u> Editorial Fee & Sundry	<u>8966</u>
150	Library	772
1904	Postages & Tolls	3264
1100	President's Honorarium	1150
1515	Printing & Stationery	5206
1169	Sundry (Note 2)	629
92	Depreciation	87
<u>143</u>	Bad Debts written off	<u>65</u>
<u>50390</u>		<u>68086</u>
9589	Net Deficit (1983 surplus)	(4715)
1050	Transferred to Educational & Technical Fund	513
7	Transferred to Library Fund	<u>(366)</u>
<u>8532</u>	Net Surplus (Deficiency) to Accumulated Fund	<u>147</u> <u>(4862)</u>

*M/L* The notes on pages 3 to 4 form an integral part of these financial statements

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC)

BALANCE SHEET AS AT 31 DECEMBER 1984

<u>1983</u>	<u>ACCUMULATED FUNDS</u>	<u>\$</u>	<u>\$</u>	<u>1984</u>
		<u>\$</u>	<u>\$</u>	<u>\$</u>
334	Dormant Branches (Note 4)			358
244	Library Fund			(122)
364	Seminar Fund			820
1275	Education & Technical			1329
12778	General Fund at 1.1.1984		21698	
140	Conference Fund		-	
250	Travel Bursary Fund		-	
-	Hive Levy Suspense A/c (Note 3)		-	
<u>15385</u>			<u>21698</u>	
<u>8532</u>	<u>Less Excess of Expenses over Income 1984</u> (1983 surplus)		<u>(4862)</u>	<u>16836</u>
<u>23917</u>				<u>19221</u>
	These are represented by :			
(465)	Cash in hand and Bank -(overdrawn 1983)		3348	
5386	Short term investment - BNZ		5433	
204	POSB Milton		229	
-	POSB Milton Investment a/c		350	
225	POSB Timaru		-	
20062	Countrywide Building Society		13840	
3007	Sundry Debtors	4479		
(223)	Less provision for doubtful debts	<u>(50)</u>	4429	
<u>348</u>	Air New Zealand Travelcard Account		<u>20</u>	
28544				27649
	<u>LESS:</u>			
4895	Sundry Creditors		6213	
-	Prepayments		-	
<u>212</u>	Subscriptions in Advance		<u>2847</u>	
5107				<u>9060</u>
23437	Net Current Assets			18589
	Other Assets are :			
370	Library (at cost less depreciation)		348	
<u>110</u>	Publications (saleable)		<u>284</u>	
				<u>632</u>
<u>23917</u>				<u>19221</u>

The notes on pages 3 to 4 form an integral part of these financial statements

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NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC.

NOTES TO FINANCIAL STATEMENTS

1. STATEMENT OF ACCOUNTING POLICIES

General accounting policy:

The general accounting policies recommended by the New Zealand Society of Accountants for the measurement and reporting of earnings and financial position on an historical cost basis have been followed in the preparation of these financial statements.

Particular accounting policies:

The following particular accounting policies which materially affect the measurement of earnings and financial position have been applied.

Fixed assets and depreciation:

Office Furniture

Prior to the year ended 31 December 1981 fixed assets were valued at cost and depreciated according to the diminishing value method of depreciation. However, in the year ended 31 December 1982 these assets, because of their low residual value, were entirely written off.

Library

Prior to the year ended 31 December 1982, this asset was written down to a nominal value of \$500. The asset is now being depreciated on the straight line basis at a rate of 20% per annum which is estimated to write off the cost of the asset over its natural life.

Investments

All investments are valued at cost.

saleable publications

Prior to the year ended 31 December 1982 the then sole publication - Nectar and Pollen Sources of New Zealand - was included at cost of publication less sales. The selling price is fixed to cover production costs. However, in the current year stocks have been valued at 10 cents each.

Sundry Debtors

All doubtful items have been eliminated in stating accounts receivable.

Changes in Accounting policies

There have been no significant changes in accounting policies applied by the Association during the period covered by these financial statements.

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2. SUNDRY EXPENSES

	<u>1984</u>	<u>1983</u>
Legal expenses	76	337
Apimondia	-	434
Bank charges	40	19
Royal NZ Institute of Horticulture Presentations	50	33
Miscellaneous	-	139
Purchase of visual aids	186	207
	277	-
	<u>629</u>	<u>1169</u>

3. The Minister of Agriculture in a letter dated 26 November 1981 advised the Association that he had approved pursuant to Section 9(6) of the Hive Levy Act the payment to the Association of all monies collected by way of the hive levy up to and including the 1982 year.

4. The sum of \$358 is held on account of the Far North Branch which went into recess during 1982.

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REPORT OF THE AUDITORS TO THE MEMBERS OF THE NATIONAL BEEKEEPERS' ASSOCIATION OF  
NEW ZEALAND INC.

We have audited the financial statements set out on pages 1 to 4 in accordance with accepted auditing standards, and have carried out such procedures as we considered necessary.

In our opinion, the financial statements give, under the historical cost convention, a true and fair view of the financial position of the Association at 31 December 1984 and of the deficit for the year ended on that date.

Wellington, New Zealand

11 March 1985

*Coppers & Lybrand*  
CHARTERED ACCOUNTANTS