



**NATIONAL BEEKEEPERS' ASSOCIATION  
of NEW ZEALAND (INC.)**

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ANNUAL REPORT FOR  
THE YEAR ENDED  
31st DECEMBER 1985

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NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC  
EXECUTIVE'S ANNUAL REPORT FOR THE YEAR ENDED 31 DECEMBER 1985

OFFICE BEARERS

PRESIDENT

Ian Berry                    -            Havelock North

VICE PRESIDENT

Allen McCaw                -            Milton

MEMBERS OF EXECUTIVE COMMITTEE

NORTH ISLAND

Tony Lorimer                -            Hamilton

Dudley Ward                -            Dannevirke

SOUTH ISLAND

Keith Herron                -            Gore

Gavin White                 -            Takaka

EXECUTIVE SECRETARY

Steuart Goodman

ASSOCIATION'S OFFICE

11th Floor  
Dalmuir House  
114 The Terrace  
WELLINGTON

P.O. Box 4048  
WELLINGTON

Telephone: 728-102

# NATIONAL BEEKEEPER'S ASSOCIATION OF NEW ZEALAND (INC)

## GENERAL REPORT TO MEMBERS

### INTRODUCTION

1985 - the year which we saw the commencement of the National Certificate in Beekeeping at Bay of Plenty Community College; when we saw the excellent results of the industrial raw sugar purchasing agreement; when the first grants were made from the Industry Trust Funds; when Dr Denis Anderson, Bee Pathologist, commenced his two year appointment at DSIR, Mt Albert, on research and diagnosis of bee diseases in New Zealand; when a consignment of several thousand packages of bees was airfreighted successfully to Canada; when your Executive continued the policy of maintaining close contact with Branches. Altogether a year of considerable activity and involvement by all aspects of the beekeeping world.

### HONEY PRODUCTION

The honey crop for the 1984/5 season was estimated at 10,314 tonnes, a dramatic increase over the previous year's estimate. Whilst this was the first occasion when the estimated crop had exceeded 10,000 tonnes on a per hive basis (33kg/hive) it was lower than 1975 (36kg/hive) and 1978 (39kg/hive).

### NUMBERS OF BEEKEEPERS IN NEW ZEALAND

As at 31 May 1985 there were 7125 beekeepers in New Zealand, maintaining 309,428 colonies of bees, an increase of 32,423 colonies, or nearly 12%. This increase represents expansion in beekeeping and more accurate figures now that apiary records have been computerised. The area showing the most dramatic increase in colony numbers in recent years is Tauranga.

### MEMBERSHIP

Numbers of commercial members of the Association increased during the year 508 (488) whilst hobbyist numbers declined slightly 573 (610). Membership of the 15 Branches throughout the country as at 31 December 1985 was as follows:

	<u>Ordinary</u>	<u>Commercial</u>
Northland	32 (39)	34 (30)
Auckland	87 (95)	36 (39)
Waikato	75 (80)	67 (64)
Bay of Plenty	35 (31)	41 (39)
Poverty Bay	11 (13)	14 (14)
Hawkes Bay	42 (46)	15 (16)
S.W. Districts	113 (120)	48 (46)
Marlborough	12 (14)	13 (10)
Nelson	21 (30)	24 (25)
West Coast	14 (11)	18 (19)
Canterbury	48 (49)	78 (72)
South Canterbury	11 (9)	24 (25)

North Otago	11	(8)	19	(18)
Otago	38	(47)	44	(43)
Southland	23	(18)	32	(29)
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Total Membership	573	(610)	508	(488)
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### EXECUTIVE

Three members came up for Election. For the North Island Ian Berry and Dudley Ward being the only nominees, were re-elected. For the South Island Allen McCaw being the only nominee, was re-elected.

The Executive Committee met on four occasions during the year, the March meeting being held in Auckland to afford the executive members the opportunity to view the various Agricultural Quarantine Service facilities.

It has been suggested that an additional Executive meeting should be held each year, more particularly for the consideration of the industry plan.

Executive members have represented your Association as follows:

Pesticides Board: Ian Berry has been re-appointed to the Pesticides Board for a further 3 year term.

Apiary Advisory Committee: With the resignation of Dudley Lorimer, this position has been filled by Tony Lorimer.

Federated Farmers: Gavin White has been the N.B.A. representative on Federated Farmers.

### INDUSTRY PLAN

The Industry Plan is constantly reviewed and revised by your Executive, and is already showing positive results. A review meeting is to be held in May 1986. For 1986, the Executive, in close co-operation with Marketing Departments of various of the country's universities, is undertaking market research on honey and honey products. The results of such research will, it is hoped, enable the Plan to be taken a further stage forward in its goal of Increase Industry Profitability.

The involvement and co-operation of all in the Industry is still necessary to achieve maximum effects.

### INDUSTRY PROFITABILITY

The industrial raw sugar deal established in 1984 has proved to be of considerable assistance to beekeepers and Branches alike.

### PROMOTIONS

Various promotional items have been purchased over the years, the latest being National Beekeepers' Association ballpoint pens. To assist in the sale of such items the services of two beekeepers' wives have been obtained - one to supply North Island and one to supply South Island. A comprehensive catalogue of items for sale has been produced and supplied to Branches. This catalogue will be printed in a future edition of the "Beekeeper".

In the past year there has been very little request from Branches for further "Trees for Bees" Posters and Tags.

### BEEKEEPER EDUCATION AND TRAINING

For the second year, the N.B.A. Bursary has been awarded to a Telford Farm Training Institute student. For 1985 the Bursary went to Stephen Mackay of Tarras, to whom congratulations are extended.

84 students were accepted for the first year of the National Certificate course in Beekeeping, others having to be turned away. The Authority for Advanced Vocational Awards has validated the Certificate in this Beekeeping Course and, upon completion, students will receive a certificate issued by the NBA validated to Ordinary National Certificate level by AAVA.

A certificate committee to oversee all aspects of course design and application has been established, and met towards the latter part of the year. This committee comprising representatives of NBA, MAF, Bay of Plenty Community College, Dept. of Education and AAVA will constantly review the prescription and ensure that the course remains up-to-date and applicable to the beekeeping industry.

A number of other short courses, attended by local beekeepers was also held at the Bay of Plenty Community College.

For the future it is hoped to produce educational packages aimed at primary and secondary schools to develop ongoing interest in the industry and its products.

Other workshops have been held at different educational institute - an important one being on honey-bee disease at Waikato Technical Institute.

### BEEKEEPER CO-OPERATION AND COMMUNICATION

Greymouth was the venue for the 1985 Annual Conference, which proved yet again to be an excellent forum for discussing ideas, exchanging viewpoints and even answering criticisms.

The conference was opened by Mr David Butcher, Parliamentary Under Secretary to the Minister of Agriculture. In his opening speech Mr Butcher spoke of the importance of the

beekeeping industry to agriculture and horticulture and also the interdependence of beekeeping and the pastoral and horticultural industries. He congratulated the industry on adopting the management by objectives challenge; and stressed the importance of marketing honey and honey products.

This year again the buzz groups were held, and the one day MAF Industry Planning workshop covered aspects such as Industry requirements for MAF servicing, what MAF apicultural advisory officers do; bee disease research, bee pathology, exotic bee disease outbreaks etc.

As a consequence of decisions made at Conference, a meeting was held with representatives of the Honey Packers Association and the Honey Producers Co-operative, resulting in a special committee being formed with the purpose of investigating market research opportunities, together with costs.

This special committee comprises representatives of both the organisations and the N.B.A. and met late in the year when it was decided to approach various universities throughout the country to undertake market research studies on behalf of the industry, commencing the beginning of the university year in March 1986. The co-operation is sought of Branches and beekeepers to provide relevant information when requested to enable this research to proceed as, when the results are known, better marketing strategies can be decided.

The necessity to co-ordinate an information and crop forecasting service was also discussed.

In his report to Conference the President commented on the need to export to ensure that the local market is not oversupplied; on rising costs not being matched by the increase in the price of honey; increases in orchard pollination, particularly kiwifruit and apples and he concluded by suggesting that the greatest single influence on the profitability of the beekeeping industry is the ability of those within the industry to communicate with each other and work together.

The Advisory Services Division activities were reported on by Mr Murray Reid, including changes in organisation and staffing, tighter Customs and MAF controls on importations of bee fodder; exports of package bees and Queen bees to Canada. The Executive wishes to record its appreciation of the assistance given the industry by Murray Reid and his team of Apicultural Advisory Officers throughout the country. Their co-operation and assistance is invaluable to the N.Z. Beekeepers.

Reports to conference were also furnished by John Third, Telford Farm Training Institute; Nick Wallingford, Bay of Plenty Community College; Pat Clinch of Apiculture Section, Wallaceville; John Heineman, Librarian, Ian Berry of the Pesticides Board, Dr Barry Donovan of D.S.I.R. (Lincoln).

At conference a Queen Bee Producers Association was formed, membership being open to all commercial producers of over 500 queens per season. One of its major objectives is to foster the development and evaluation of improved stock for the export market with the aim of New Zealand bred queens being known worldwide for their quality. Terry Gavin was elected the first President of this Association.

Another result of the year's conference has been a comprehensive guide compiled by the Secretary and President of the West Coast Branch, on how to successfully run beekeeping conferences. This was made available to Branches, John Heineman our Librarian has reported the continued interest in the library, regular articles in the "Beekeeper" keep members informed of new acquisitions and book reviews undertaken by the Librarian are enthusiastically received. Appreciation is extended to Mr Heineman for his excellent work as Librarian.

#### NEW ZEALAND "BEEKEEPER"

Interest continues in the "Beekeeper" both locally and overseas. Contributions and correspondence from beekeepers form an important part of the content and the Comment page provides an excellent facility for contentious matters to be aired. Advertising has played a valuable part during the past year in keeping cost of the "Beekeeper" contained. Grateful thanks are expressed to Elisabeth Burgess for her efforts in this regard. Michael Burgess has maintained the high standard of Editorship that has come to be expected from this magazine.

#### INDUSTRY - PUBLIC RELATIONS

In co-operation with the Agricultural Quarantine Section, M.A.F., an information card is being produced to be given to people entering N.Z. who have had honey or honey products confiscated through unlawful importation. This pamphlet will explain the reasons behind the banning of such imports.

The Association has this year taken out membership with the N.Z. Food and Beverage Exporters Council.

#### LIAISON WITH GOVERNMENT AGENCIES

As mentioned earlier, a closer liaison has been established with the Agricultural Quarantine Service.

The visit to the Auckland Quarantine Service was arranged by Mr Julian Brown, Director of the Service. Visits to the Auckland office of the Service, the Auckland Container Port, the Post office, the Auckland Fumigation Station, Auckland International Airport and Airport Fumigation Station, proved most enlightening and afforded a comprehensive view of the services operations. Our thanks are extended to Julian Brown and the many Agricultural Quarantine Officers who spent time with us. The discussion which ensued illustrated how the Association can assist the Service to protect the

industry from illegal importations of bees, products and used equipment.

Whilst in Auckland the Executive also visited the DSIR, Mt Albert, and one of the large packaging factories to look at honey packaging.

Grateful thanks are extended to everyone involved with this visit, which has resulted in improved knowledge by your Executive of many areas vital to the industry.

The occasion was also taken to meet members of the Auckland Branch, with whom informal talks were held.

Close co-operation has also been evident with the Department of Labour where, amendments to the Retail Trading (Metrication) Regulations has allowed for the inclusion of a 1kg package. The Association is continuing to press for all reference to honey to be deleted from the Regulations.

The N.B.A. was approached for its views before the removal of import control on honey, and your Executive expressed strong opposition to this. Unfortunately, this opposition did not prevent the removal of these controls. The stringent Agricultural Quarantine restrictions do, however, prevent such imports.

Mr Rupert Holborow of the Department of Trade and Industry attended the September Executive meeting, when it was decided that a regular exchange of information would be for the mutual benefit of the Association and the Department in a market research/crop forecasting situation.

During the year Mr Rex Sawyer, a noted British melissapalynologist visited New Zealand to discuss pollen analytical matters relating to honey. Your Executive agreed to assist by meeting half the internal air fares of Mr Sawyer whilst in New Zealand. A report on the visit was later received via Dr Moar of DSIR Botany Division, Christchurch, who had been the co-ordinator for the visit.

#### FINANCE

Your Executive decided to discontinue membership of Apimonda as the benefits obtained from such membership did not equate with the high membership subscription.

The dissolution of the Honey Marketing Authority eventually took place 31 August 1985.

The first grants were made from the Trust Funds. The main allocation was for Dr Denis Anderson's salary and expenses during the second year of his appointment as bee pathologist at Mt Albert, D.S.I.R. This allocation of Trust Fund monies should prove of considerable benefit to our industry.



Expenditure in 1985 (\$67472) was held to below budget (\$71940) and income was substantially ahead of budget as a result of increased hive numbers.

The administration fee paid to the Pork Industry Board is competitive in today's market and the support and services received from the Executive Secretary and staff of the Pork Industry Board is invaluable.

#### HIVE LEVY

It has been necessary to again approach the Minister for approval to increase the Hive Levy and this has been approved - the Hive Levy for the 1986 season will be 25 cents per hive. Such increases are never sought lightly and your Executive is always very cost conscious. The market research previously mentioned will, it is hoped, be a cost against Trust Funds.

The increase in Hive Levy in 1986 will be needed to meet increased costs arising in most sectors of expenditure as well as providing a further addition to the Association's working cash resources.

#### CONCLUSION

1985 has been a year when we have continued to plan for the future. The advantages of this planning are becoming more apparent as our industry continues to progress and expand at a time when many other agricultural sectors in New Zealand are facing serious problems.

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC)

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1985

<u>1984</u>	<u>INCOME</u>	\$	<u>1985</u>
			\$
7,877	Subscriptions		7,989
39,098	Hive Levy (Note 3)		53,584
4,289	Interest		6,408
	8,429	Journal Income - Advertising	8,814
10,341	<u>1,912</u>	- Subscriptions	<u>3,129</u>
406	Library		11,943
513	Commission Received		447
37	Conference Surplus and Sales		708
-	Miscellaneous		801
810	Publications and Promotions		93
-	Recoveries from Trust		948
-	Bad Debts Recovered		700
			150
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63,371			83,771
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	<u>LESS EXPENSES</u>		
17,250	Administration Fee		17,250
850	Audit Fee - 1985		1,000
3,155	Capitation to Branches		3,786
	Conference Expenses:		
	2,778	Accommodation	2,585
	2,649	Travel	3,833
5,427	<u>-</u>	Sundry	<u>-</u>
			6,418
	Executive Meetings:		
	2,306	Accommodation	2,627
	5,973	Travel	8,059
8,436	<u>157</u>	Sundry	<u>179</u>
			10,865
898	Grant, General		389
	Journal:		
	11,931	Printing	10,277
20,897	<u>8,966</u>	Editorial Fee and Sundry	<u>8,668</u>
			18,945
772	Library		299
3,264	Postages and Tolls		3,337
1,150	President's Honorarium		1,250
5,206	Printing and Stationery		2,790
629	Sundry (Note 2)		651
87	Depreciation		214
65	Bad Debts Written Off		-
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68,086			67,194
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(4,715)	Net Surplus (1984 Deficit)		16,577
	Transferred to Educational and		
513	Technical Fund	708	
(366)	Transferred to Library Fund	<u>148</u>	856
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(4,862)	Net Surplus (Deficiency) to Accumulated Fund		15,721
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The notes of pages 3 to 4 form an integral part of these financial statements.

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC)

BALANCE SHEET AS AT 31 DECEMBER 1985

<u>1984</u>	<u>ACCUMULATED FUNDS</u>	<u>\$</u>	<u>\$</u>	<u>1985</u>
				<u>\$</u>
358	Dormant Branches (Note 4)			405
(122)	Library Fund			26
820	Seminar Fund			1,065
1,329	Educational and Technical			2,036
21,698	General Fund at 1.1.1985		16,836	
	<u>Plus</u> Excess of Income over Expenses 1985			
(4,862)	(1984 Deficit)		<u>15,721</u>	32,557
				<u>36,089</u>
				<u>36,089</u>
	These are represented by:			
3,348	Cash in Hand and Bank		1,294	
5,433	Short Term Investment - BNZ		405	
229	POSB Milton		270	
350	POSB Milton Investment A/c		350	
13,840	Countrywide Building Society		37,054	
4,479	Sundry Debtors	3,223		
(50)	Less Provision for Doubtful Debts	<u>50</u>	3,173	
<u>20</u>	Air New Zealand Travel Card Account		<u>(362)</u>	
27,649				42,184
	<u>LESS:</u>			
5,213	Sundry Creditors		6,538	
-	Prepayments		-	
<u>2,847</u>	Subscription in Advance		<u>382</u>	
9,060				6,920
18,589	Net Current Assets			35,264
	Other Assets are:			
348	Library (at cost less depreciation)		267	
284	Publications (saleable) and promotional material		<u>558</u>	
				825
				<u>36,089</u>
				<u>36,089</u>

The notes on pages 3 to 4 form an integral part of these financial statements.

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC

NOTES TO FINANCIAL STATEMENTS

1. STATEMENT OF ACCOUNTING POLICIES

General accounting policy:

In preparing these accounts the going concern concept has been adopted. The general accounting policies recommended by the New Zealand Society of Accountants for the measurement and reporting of earnings and financial position on an historical cost basis have been followed in the preparation of these financial statements. The accrual basis of accounting has been used to match revenue with expenses.

Particular accounting policies:

The following particular accounting policies which materially affect the measurement of earnings and financial position have been applied.

Fixed assets and depreciation:

Office furniture

Prior to the year ended 31 December 1981 fixed assets were valued at cost and depreciated according to the diminishing value method of depreciation. However, in the year ended 31 December 1982 these assets, because of their low residual value, were entirely written off.

Library

Prior to the year ended 31 December 1982, this asset was written down to a nominal value of \$500. The asset is now being depreciated on the straight line basis at a rate of 20% per annum which is estimated to write off the cost of the asset over its natural life.

Investments

All investments are valued at cost.

Saleable publications

Prior to the year ended 31 December 1982 the then sole publication - Nectar and Pollen Sources of New Zealand - was included at cost of publication less sales. The selling price is fixed to cover production costs. However, in the current year stocks have been valued at 10 cents each.

Sundry Debtors

All doubtful items have been eliminated in stating accounts receivable.

Changes in Accounting Policies

There have been no significant changes in accounting policies applied by the Association during the period covered by these financial statements.

2. SUNDRY EXPENSES

	<u>1985</u>	<u>1984</u>
Legal and collection expenses	130	76
I.B.R.A.	183	-
Bank Charges	30	40
Royal Institute of Horticulture	60	50
Food and Beverage Exporters	100	-
Miscellaneous	193	186
Purchase of visual aids	(45)	277
	—	—
	651	629
	—	—

3. The Minister of Agriculture in a letter dated 26 November 1981 advised the Association that he had approved pursuant to Section 9 (6) of the Hive Levy Act the payment to the Association of all monies collected by way of the hive levy up to and including the 1982 year.

4. The sum of \$405 is held on account of the Far North Branch which went into recess during 1982.

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REPORT OF THE AUDITORS TO THE MEMBERS OF THE NATIONAL BEEKEEPERS'  
ASSOCIATION OF NEW ZEALAND INC.

We have audited the financial statements set out on pages 1 to 4 in accordance with accepted auditing standards, and have carried out such procedures as we considered necessary.

In our opinion the financial statements give under the historical cost convention, a true and fair view of the financial position of the Association at 31 December 1985 and of the surplus for the year ended on that date.

Wellington, New Zealand

17 March 1986

*Coopers & Lybrand*  
CHARTERED ACCOUNTANTS