



**NATIONAL BEEKEEPERS' ASSOCIATION
of NEW ZEALAND (INC.)**

ANNUAL REPORT FOR
THE YEAR ENDED
31st DECEMBER 1986

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC

EXECUTIVE'S ANNUAL REPORT
FOR THE YEAR ENDED 31 DECEMBER 1986

OFFICE BEARERS

PRESIDENT

Allen McCaw - Milton

VICE-PRESIDENT

Gavin White - Takaka

MEMBERS OF EXECUTIVE COMMITTEE

NORTH ISLAND

Tony Lorimer - Hamilton
Dudley Ward - Dannevirke
Ian Berry - Havelock North

SOUTH ISLAND

Keith Herron - Gore

EXECUTIVE SECRETARY Steuart Goodman

ASSOCIATION'S OFFICE

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114 The Terrace, WELLINGTON

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Telephone : 728.102

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC)

GENERAL REPORT TO MEMBERS

INTRODUCTION

Market Research, the Government policy of user pays, spray pollination, illegal imports of honey/honey products, commencement of GST, revised contract for supply of industrial sugar, NZ Honey crop and marketing information system; development of a marketing strategy for New Zealand honey, quantification of the value of beekeeping to the agricultural and horticultural industries; changes to Agricultural Quarantine inspection at international airports; biological control of gorse and broom; applications for financial assistance from Trust funds - some of the diverse issues which have been debated and acted upon by your Executive during the past year. Altogether a very exacting, but stimulating, year for the industry when many changes have been wrought which, hopefully, will prove of benefit.

HONEY PRODUCTION

For the 1985/6 season the honey crop was estimated at 9471 tonnes (29 kg/hive) compared with the record year of 1984/5 when production was estimated at 10314 tonnes (33kg hive).

NUMBER OF BEEKEEPERS IN NEW ZEALAND

Significant increases in hive numbers were recorded for the year to 31 May 1986, although beekeeper numbers were actually lower than the previous year. 6934 beekeepers owned 328961 colonies as at 31 May 1986 compared with 7125 owning 309428 colonies the previous 31 May. The main increases occurred in those beekeepers with between 51-250 hives, which reflected a growth in hives supplied for pollination services.

MEMBERSHIP

Commercial members of the Association as at 31 December 1986 totalled 505 and hobbyist 521, a slight decrease in both instances, as shown in the Branch membership numbers below:

	<u>Ordinary</u>	<u>Commercial</u>
Northland	21 (32)	34 (34)
Auckland	80 (87)	32 (36)
Waikato	64 (75)	64 (67)
Bay of Plenty	29 (35)	40 (41)
Poverty Bay	8 (11)	15 (14)
Hawkes Bay	39 (42)	17 (15)
S.W.Districts	119 (113)	48 (48)
Marlborough	13 (12)	11 (13)
Nelson	16 (21)	27 (24)
West Coast	14 (14)	17 (18)
Canterbury	45 (48)	78 (78)
South Canterbury	17 (11)	24 (24)
North Otago	5 (5)	18 (19)
Otago	32 (38)	44 (44)
Southland	19 (23)	36 (32)
	<hr/>	<hr/>
	521 (573)	505 (508)
	<hr/>	<hr/>

EXECUTIVE

Three members came up for election. For the North Island Tony Lorimer was re-elected and for the South Island Gavin White and Keith Herron were re-elected. No other nominations had been received for any of these positions on the Executive.

After three years valuable service as President, Mr Ian Berry decided not to stand for re-election in this capacity and, to replace him, Mr Allen McCaw was unanimously elected, with Mr Gavin White being chosen as Vice-President.

The Executive met on five occasions during the year, an additional meeting being held in May at Flock House, which was then followed by a Planning Meeting attended by Mr Nick Wallingford and some of the Apiculture Advisory Officers.

Executive members have also represented the Association as follows:

Pesticides Board	-	Mr Ian Berry
Apiary Advisory Committee	-	Mr Tony Lorimer
Federated Farmers	-	Mr Gavin White

INDUSTRY PLAN

A revised Industry Plan (1985/86 Industry Plan) was compiled at Flock House in May, with valuable assistance from Nick Wallingford and MAF Apicultural Advisory Officers. This was distributed to all financial Hive Levy payers, and contained statements of intention for Association activities during the following year. It was pleasing to note the considerable progress which had been made in achieving the objectives of the initial 1984/85 Industry Plan.

MARKETING

As advised last year, in close co-operation with Marketing Departments of some of the country's Universities, market research on honey and honey products was undertaken. This research has been financed, in the main, from the Industry Trusts, and the reports already received have provided valuable information. Massey University was unable to undertake such a project for 1986, but this is now planned for 1987, as is a survey of the Auckland market situation.

A Honey Crop and Market Information report was initiated during the year with information provided by industry organisations, Statistics Department, and individual collectors now being collated and made available to Association members at regular intervals. The co-operation of all concerned is appreciated, and is essential if relevant and beneficial information is to be produced.

Continued emphasis upon the subject of honey marketing seems likely in the coming year, and it is intended that marketing should be the subject of a seminar before 1987 Conference in Christchurch.

INDUSTRY PROFITABILITY

The industrial sugar purchasing scheme for NBA members has been renegotiated and has again proved helpful to the industry, affording notable savings for many beekeepers. The N.Z. Sugar Company has taken a membership of our Association, and a representative of their Company addressed the 1986 Conference on developments in the sugar market. Deregulation of the sugar industry during the year has meant some fluctuation in the price of sugar according to world market trends.

PROMOTIONS

The sale of promotional items through the two agents appointed by the Association is slowly progressing - promotional "I Love My Honey" stickers and enscribed NBA pens appearing to be the most popular items. Other items are being considered, and a honey recipe pamphlet is being produced and should be available early in 1987. Continued support by members of these promotional items is necessary if their development is to be maintained.

BEEKEEPER EDUCATION AND TRAINING

The Bursary for Telford Farm Training Institute was again awarded from Trust Funds, Mark Graham of Canterbury being this year's recipient.

The Certificate in Beekeeping Course at the Bay of Plenty Community College continues to progress well. The involvement of a number of commercial beekeepers acting as assessors to participating students assisted in ensuring that the course content remains valid; students are afforded the opportunity to visit commercial beekeeping operations and the industry itself is kept aware of material covered in the course. A demonstration apiary and honey house have been established at the College which has also proved of assistance in the beekeeping education of people outside the industry.

A number of educational institutions have expressed interest in establishing beekeeping courses in response to demands in their own areas. NBA branches have arranged seminars, and been represented at field days and A & P shows, all of which has kept the industry before the general public.

The continuing work of our honorary librarian, Mr John Heineman, in maintaining our library is very much appreciated.

BEEKEEPER CO-OPERATION AND COMMUNICATION

Rotorua was the venue for the 1986 Annual Conference opened by Mr David Butcher, the Parliamentary Under-Secretary to the Minister of Agriculture and Fisheries. In opening the meeting, Mr Butcher commented on the difficult international trading conditions, the worldwide increased food production, debt servicing, exports of honey and honey products from New Zealand, and again commended the Association on its industry plan.

One of the highlights of the Conference was the presentation to the Association by Howard Morrison of a bone Taniwha. At a subsequent Executive meeting a Wakataniwha was presented, which had been carved by Mr Lindsay Reid, and donated by Mr Murray Reid, with Waikato Branch providing a silver inscription plate. This is currently held at the N.B.A. offices in Wellington.

During Conference two new Life Members were created - Mr Heine Belin of Auckland, and Mr Pat Clinch of Wellington, both of whom have given years of valuable service to the beekeeping industry. The retirement of Mr Clinch from his position of Bee Scientist at Wallaceville Research Station was noted, and appreciation expressed for his dedication to beekeeping research in New Zealand.

In his report to Conference, the President, Mr Ian Berry, drew attention to the rapid growth in the number of beehives over the past few years, resulting in one of the biggest ever crops of honey; the maintenance, and even improvement, in honey prices; the all-time record for orchard pollination, and generally the positive future of the industry in New Zealand.

Murray Reid, Senior Apiculture Advisory Officer, in presenting the Advisory Services Division report, expressed concern at the levels of American brood disease, and the spread of chalkbrood disease. He outlined the study tour to N.S.W. of eight Apicultural Advisory Officers in April 1986, which tour examined aspects of Australian beekeeping and government legislation. Once again the Association wishes to record appreciation for the assistance given by Murray and the team of Apiculture Advisory Officers.

Other reports were given by Mr Nick Wallingford, Bay of Plenty Community College; Mr Ivan Dickinson on the Telford Farm Training Institute; Mr John Heineman, Librarian; Mr Pat Clinch, Wallaceville Apicultural Section; Dr Dennis Anderson, Bee Pathologist; Mr Ian Berry, Pesticides Board; Mr Nick Emery on the Agricultural Quarantine Service; and Dr Barry Donovan, DSIR, Christchurch.

The MAF seminar immediately prior to Conference this year covered a wide range of topics, including stress management, personal motivation, the latest in pollination research, anti-bacteriological properties and finger printing of honey. We are indebted to the MAF apicultural advisory service who work closely with the host branch in organising these seminars.

NEW ZEALAND "BEEKEEPER"

Minor changes in the format of this journal have not affected the continuing high quality. Advertising revenue has remained constant due to the attentions of Mrs Elisabeth Burgess to whom appreciation is extended. Mr Michael Burgess has continued as Editor of the N.Z. "Beekeeper" and his close co-operation with the Executive is also appreciated. Increased emphasis upon articles of a technical nature has been made, and Association Branches have been rostered to supply an article of local interest for the journal.

INDUSTRY - PUBLIC RELATIONS

The valuable contact established with MAF - Ag. Quarantine Service, was maintained during the year. Consideration is being given to an updated card for handing to incoming passengers who have had honey or honey products confiscated through unlawful importation. The numbers of confiscations is still cause for concern, but assurances have been given that recent moves for Ag. Quarantine Officers from the "front-line" at airports should mean no lessening of their vigil for quarantine material.

Permission was kindly given for the Association to use the "Honey pot" advertisement from Air New Zealand's "Pacific Way" and bulk supplies of this poster have been obtained for use during 1987 in a public quarantine awareness campaign to be held throughout the country by Association Branches.

Through membership of the N.Z. Food and Beverage Exporters Council access has been gained to Market Development Board information/publications which are proving very informative.

LIAISON WITH GOVERNMENT AGENCIES

During the year under review close liaison has been maintained with MAF Apiculture Advisory Officers through the attendance of Mr Murray Reid at Executive Meetings. Other visitors who have been invited to attend meetings for specific discussions were Mr Keith Budd, Agricultural Quarantine Officer (Directorate Support), Mr Malcolm Cameron, Director General M.A.F., Dr Dennis Anderson, Bee Pathologist, DSIR, Mr Jack Parle, Research Director, Wallaceville Animal Research Centre - all of which have been most helpful in assisting the Executive in its deliberations.

In response to Government policies for user-pays principles, 1986 Conference saw an undertaking to negotiate the best possible funding arrangement with MAF Advisory

Services to ensure a continuing and improved Apiary registration and inspection service for our industry. It was subsequently decided that the best approach was a two-fold funding system, partly through a "registration fee" payable annually by all beekeepers regardless of hive numbers, and partly through an increase in the annual Hive Levy, payable over 50 hives or more.

Negotiations are continuing on these funding proposals with MAF, and a firm decision is expected during the coming year.

Liaison has also continued with various Government Research agencies, including DSIR and MAF. The Bee pathologist position at Mt. Albert, Auckland, has been granted further funding to ensure this vital research continues, and negotiations are presently under way for funding support for a bee scientist position to be established at MAF, Ruakura Research Station. This is proposed to be jointly funded by our Association, and the N.Z. Kiwifruit Authority through their Scientific Research Committee, along with technical input from MAF Ruakura.

Export statistics are now obtained on a regular basis from the Department of Statistics, providing valuable information for use by the Executive Marketing Committee.

The Metrication (Retail Trading) Regulations 1978, Amendment No. 3 came into effect on 1 March 1986, varying the requirements relating to the standard metric packages of honey to include 1kg or multiples of 1kg.

INDUSTRY TRUST FUNDS

Grants made by Industry Trusts during the year were:

30 May 1986

- N.B.A. - \$1000 for printing of cards re: quarantine precautions;
 - \$7500 for market research with the follow up grant of \$5000 to be considered when initial research can be assessed;
- DSIR, - \$2000 for technical assistance for Dr Anderson
 Auckland - \$18750 (payable 1987) contribution re: Dr Anderson's research into bee diseases
- DSIR - \$1500 (1986) and \$1500 (1987) re: biological control of wasps in the South Island

Telford Farm Training Bursary - \$500

Seng-To Tan - University of Waikato
 \$3000 (1986)
 \$3000 (1987)
 \$3000 (1988)
 Grant in aid of Seng-To Tan - research
 into "finger printing" of honey

G M Reid - \$4500 re: study tour of North America

9 October 1986

DSIR	- Dr Dennis Anderson - 1988	\$35,000
		1989 \$35,000
		1990 \$35,000
	Technical assistance 1987	\$ 9,600

MAF, Invermay- R van Torr - re: parasite research 1987
 \$2,700

Appreciation is expressed to the Trustees for the time spent on these matters which will benefit the industry overall.

HIVE LEVY

Despite increased costs all round, and the advent of G.S.T., for the 1987 year the Hive Levy has been retained at 25 cents per hive (plus, of course, the Goods and Service Tax). However, with ever increasing costs this needs to be constantly reviewed, although your Executive will continue to maintain it at the lowest possible rate conducive to financial viability.

As previously mentioned, the undertaking to provide funding to MAF for inspection services will mean a future increase in the Hive Levy, although this will not take effect until 1988. Investigations are currently being made into the amendment of the Hive Levy Act to include those hives used primarily for pollination and queen rearing purposes. It is considered that our Association provides benefits for owners of all such hives, and that a contribution to costs can be expected from them.

Membership records are now in the process of being computerised which will involve setting up costs, but in the long term the savings in accuracy and man hours, as well as the availability of "instant recall" will more than equate the initial additional expenditure.

Consideration is being given to a change of rules to allow MAF advisory officers and others to be given Honorary Membership status within the Association.

CONCLUSION

Overall, 1986 has been a year of progress and development for the Association. Your Executive has been closely involved in negotiations with and submissions to Government to the best advantage of the beekeeping industry. The Executive has continued to maintain the policy of planning ahead, with the coming year likely to have a particular emphasis on marketing.

Finally, appreciation is expressed for the assistance given the Association by Steuart Goodman, the Executive Secretary and his staff.

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC

BALANCE SHEET AS AT 31 DECEMBER, 1986

<u>1985</u>	<u>ACCUMULATED FUNDS</u>	<u>\$</u>	<u>1986</u>
		\$	\$
405	Dormant Branches (Note 4)		479
26	Library Fund		120
1065	Seminar Fund		932
2036	Educational and Technical		2265
16836	General Fund at 1.1.1986	32557	
15721	<u>Plus Excess of Income over Expenses 1986</u>	<u>2408</u>	
			<u>34965</u>
<u>36089</u>			<u>\$38761</u>
	These are represented by :		
1294	Cash in Hand and Bank	582	
405	Short Term Investment - BNZ	479	
270	POSB Milton	196	
350	POSB Milton Investment A/c	350	
37054	Countrywide Building Society	38486	
3223	Sundry Debtors	2672	
(50)	Less Provision for Doubtful Debts	-	
(362)	Air New Zealand Travel Card Account	733	
		<u>42184</u>	<u>43498</u>
	<u>LESS:</u>		
6538	Sundry Creditors	6602	
-	Prepayments	-	
<u>382</u>	<u>Subscription in Advance</u>	<u>768</u>	
6920			<u>7370</u>
35264	Net Current Assets		36128
	Other Assets are :		
267	Library (at cost less depreciation)	273	
558	Publications (saleable) and Promotional Material	<u>2360</u>	
			2633
<u>\$36089</u>			<u>\$38761</u>

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC)

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1986

<u>1985</u>	<u>INCOME</u>	\$	<u>1986</u>
			\$
7989	Subscriptions		7440
53584	Hive Levy (Note 3)		60901
6408	Interest		10882
	8814 Journal Income - Advertising	7559	
11943	<u>3129</u> - Subscriptions	<u>2863</u>	10422
447	Library		259
708	Commission Received		229
801	Conference Surplus and Sales		303
93	Miscellaneous		296
948	Publications and Promotions		410
700	Recoveries from Trust		-
150	Bad Debts Recovered		-
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83771			<u>\$91142</u>
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	<u>LESS EXPENSES</u>		
17250	Administration Fee		22000
1000	Audit Fee - 1986		1200
3786	Capitation to Branches		3759
	Conference Expenses :		
	2585 Accommodation	4100	
	3833 Travel	4072	
6418	<u>-</u> Sundry	<u>100</u>	8272
	Executive Meetings:		
	2627 Accommodation	2902	
	8059 Travel	7938	
10865	<u>179</u> Sundry	<u>240</u>	11080
389	Grant, General		367
	Journal :		
	10277 Printing	12281	
18945	<u>8668</u> Editorial Fee and Sundry	<u>7770</u>	20051
299	Library		166
3337	Postages and Tolls		5480
1250	President's Honorarium		1449
2790	Printing & Stationery		3929
651	Sundry (Note 2)		1752
214	Depreciation		193
-	Bad Debts Written Off		29
-	Computer Services		2862
-	Market Research & Promotion		<u>5823</u>
67194			<u>\$88412</u>
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16577	Net Surplus		<u>2730</u>
708	Transferred to Educational & Technical Fund	229	
148	Transferred to Library Fund	<u>93</u>	<u>322</u>
15721	Net Surplus (Deficiency) to Accumulated Fund		<u>\$2408</u>

The notes of pages 3 to 4 form an integral part of these financial statements.

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC.

NOTES TO FINANCIAL STATEMENTS

1. STATEMENT OF ACCOUNTING POLICIES

General accounting policy:

In preparing these accounts the going concern concept has been adopted. The general accounting policies recommended by the New Zealand Society of Accountants for the measurement and reporting of earnings and financial position on an historical cost basis have been followed in the preparation of these financial statements. The accrual basis of accounting has been used to match revenue with expenses.

Particular accounting policies:

The following particular accounting policies which materially affect the measurement of earnings and financial position have been applied.

Fixed assets and depreciation:

Office furniture

Prior to the year ended 31 December 1981 fixed assets were valued at cost and depreciated according to the diminishing value method of depreciation. However, in the year ended 31 December 1982 these assets, because of their low residual value, were entirely written off.

Library

Prior to the year ended 31 December 1982, this asset was written down to a nominal value of \$500. The asset is now being depreciated on the straight line basis at a rate of 20% per annum which is estimated to write off the cost of the asset over its natural life.

Investments

All investments are valued at cost.

Saleable publications

Prior to the year ended 31 December 1982 the then sole publication - Nectar and Pollen Sources of New Zealand - was included at cost of publication less sales. The selling price is fixed to cover production costs. However, in the current year stocks have been valued at 10 cents each.

Sundry Debtors

All doubtful items have been eliminated in stating accounts receivable.

Changes in Accounting Policies

There have been no significant changes in accounting policies applied by the Association during the period covered by these financial statements.

2. SUNDRY EXPENSES

	<u>1986</u>	<u>1985</u>
Legal and collection expenses	1084	130
I.B.R.A.	-	183
Bank Charges	76	30
Royal Institute of Horticulture	65	60
Food and Beverage Exporters	200	100
Miscellaneous	188	193
Purchase of visual aids	-	(45)
Suitcases	<u>139</u>	<u>-</u>
	<u>1752</u>	<u>651</u>

3. The Minister of Agriculture in a letter dated 26 November 1981 advised the Association that he had approved, pursuant to Section 9(6) of the Hive Levy Act, the payment to the Association of all monies collected by way of the hive levy up to and including the 1982 year.

4. The sum of \$479 is held on account of the Far North Branch which went into recess during 1982.

REPORT OF THE AUDITORS TO THE MEMBERS OF THE NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC.

We have audited the financial statements set out on pages 1 to 4 in accordance with accepted auditing standards, and have carried out such procedures as we considered necessary.

In our opinion the financial statements give under the historical cost convention, a true and fair view of the financial position of the Association at 31 December 1986, and of the surplus for the year ended on that date.

Wellington, New Zealand

19 March 1987

Coopers & Lybrand
CHARTERED ACCOUNTANTS