



**NATIONAL BEEKEEPERS' ASSOCIATION
of NEW ZEALAND (INC.)**

ANNUAL REPORT FOR
THE YEAR ENDED
31st DECEMBER 1987

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC
EXECUTIVE'S ANNUAL REPORT FOR THE YEAR ENDED 31 DECEMBER 1987

OFFICE BEARERS

PRESIDENT

Allen McCaw - Milton

VICE PRESIDENT

Gavin White - Takaka

MEMBERS OF EXECUTIVE COMMITTEE

NORTH ISLAND

Tony Lorimer - Hamilton

Dudley Ward - Dannevirke

Stan Young - Taranaki

SOUTH ISLAND

Keith Herron - Gore

EXECUTIVE SECRETARY

Steuart Goodman

ASSOCIATION'S OFFICE

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114 The Terrace
WELLINGTON

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WELLINGTON

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NATIONAL BEEKEEPERS ASSOCIATION OF NEW ZEALAND INC

GENERAL REPORT TO MEMBERS

INTRODUCTION

With the implementation of the Government policy of "user-pays" your Executive this year has spent a great deal of time and effort lobbying to maintain the continuation of apiary inspection and other services carried out by Apicultural Advisory Officers.

A proposal to establish a registration fee for all beekeepers was put to the Minister. The funds thus raised were to be used to maintain the Hive Register and essential disease inspection service. Unfortunately this proposal was rejected by the Parliamentary Council, leaving the question of funding unresolved.

A deputation from the Executive met with the Under Secretary to the Minister of Agriculture and Fisheries to reiterate the importance of the beekeeping industry to agriculture and horticulture in New Zealand, and to stress the Association's concern at the diminishing numbers of Apiary Advisory Officers with consequent lessening of disease inspection services.

HONEY PRODUCTION

The total honey crop for the 1986/7 season was assessed at 10091 tonnes (29.7 kg per hive) compared to 9471 tonnes (29 kg per hive) for the previous year. Within apiary districts there were wide variations in production, with the honeydew crop being one of the smallest on record.

NUMBER OF BEEKEEPERS IN NEW ZEALAND

Increased MAF registrations resulted in significant increases in beekeeper numbers for the year to 31/5/87 as well as increased number of hives. 7452 beekeepers (6934 previous year), hive numbers showing greatest increase in kiwifruit areas, e.g. Whangarei increased by 7% and Bay of Plenty 13%. Another area showing major gains in hive numbers was Oamaru 47710 (1987) c.v. 41730 (1986)

MEMBERSHIP

Commercial membership of the Association as at 31 December 1987 totalled 553 (505) and ordinary (under 50 hives) membership totalled 612 (521) - both increases on the previous year as shown in the following table.

	ORDINARY	1986	COMMERCIAL	1986
Northland	21	21	35	34
Auckland	102	80	37	32
Waikato	66	64	70	64

Bay of Plenty	34	29	46	40
Poverty Bay	13	8	15	15
Hawkes Bay	45	39	18	17
S.W. Districts	148	119	54	48
Nelson	22	16	27	27
Marlborough	12	13	12	11
West Coast	15	14	19	17
Canterbury	62	45	89	78
S. Canterbury	19	17	22	24
N. Otago	4	5	21	18
Otago	35	32	46	44
Southland	14	19	42	36
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TOTAL MEMBERSHIP	612	521	553	505

EXECUTIVE

The three Executive members retiring by rotation were Messrs Dudley Ward, Ian Berry, representing the North Island, and Allen McCaw representing the South Island.

Nominations were called for and Messrs Dudley Ward and Stan Young being the only correct nominees for the North Island were duly declared elected.

Appreciation is expressed to Mr Ian Berry for the years spent as a very active member of the NBA Executive.

The Executive met on five occasions during the year and at meetings held in Wellington the opportunity was taken to have informal discussions with representatives of Government and other bodies on matters affecting the NBA and beekeeping generally. This year the Executive met with Mr Ralph Maxwell, Parliamentary Undersecretary to the Minister of Agriculture - who has special responsibility for the beekeeping industry; Mr John Hickman, Director, NZ Meteorological Service; Mr Eric Millar, Chief Executive, Market Development Board.

Members of the Executive have also represented the Association as follows:

Apiary Advisory Committee	Tony Lorimer
Federated Farmers	Gavin White
Pesticides Board	Ian Berry

The Association has accepted the invitation of the Telford Farm Training Institute to be represented on their Bee Committee, and for the 1988 year Mr Allen McCaw has been appointed the NBA representative.

A Planning Meeting was also held at Flock House in April when the Industry Plan was revised. It was also agreed at this meeting that the President, Mr Allen McCaw, would officially represent the Association at the 2nd Australian Bee Congress in 1988.

INDUSTRY PLAN

The Executive continue to review the Industry Plan at each meeting, and it is pleasing to report that most of the objectives have been, or are being, achieved. Some important issues remain unresolved however, and difficult decisions must be made during the coming year, particularly in the area of funding and the administration of this Association.

MARKETING

Massey University and Auckland University completed their research mid-year and these reports were considered at a special meeting held in November. At this meeting it was agreed that the NBA should become members of the International Honey Exporters Organisation.

At the March 1988 Planning meeting marketing matters will again be considered including the suggestion that a part time executive be appointed, duties to emphasise marketing, and also that the NBA provide an information and education source to assist in the development of an orderly honey marketing system.

The Honey Crop and Information reports have continued to be distributed to Branches and larger commercial beekeepers.

Marketing was the theme of the seminar held before Conference in Christchurch, when it was emphasised that high quality standards should be maintained despite difficulties which would prevail for some time in exporting honey. Increased demand for specialised lines could be anticipated.

The N.Z. Food and Beverage Exporters Council information on overseas trade promotions is received and forwarded to our members, and discussions were initiated with the Market Development Board to explore the possibility of new product development.

In today's difficult economic circumstances it is more than ever necessary that our product/s be marketed to achieve the best possible returns to producers. The Association intends to continue its emphasis on marketing for the coming year.

PROMOTIONS

The honey recipe pamphlet became available early in the year. Other promotional items produced for the NBA are only slowly moving. The catalogue of available promotional items appears in the "N.Z. Beekeeper".

BEEKEEPER EDUCATION AND TRAINING

Jonathan White of Takaka was the recipient of this year's Bursary for Telford Farm Training Institute.

During the year it was suggested that Branches hold public awareness campaigns on honey quarantine - Agricultural Quarantine Service posters and other items were distributed to effect this.

NBA Branches took part in a diverse range of activities during the year under review - ranging from stalls at Wine and Food Festivals; Field Days; Training programmes for beekeepers from Pacific areas; visits by overseas beekeepers; Young Beekeeper of the Year Award; "Beemaster" Award; Working Bees; "Disaster" crawls.

Telford Farm Training Institute is continuing with its one year certificate course in beekeeping. The Bay of Plenty Community College Certificate in Beekeeping course is progressing well, and the course has received validation for a further 5 year period from the AAVA.

The Librarian, Mr John Heineman, reports that, whilst the library has grown in size over the past year, its useage has declined. Donations of books from long standing beekeepers are greatly appreciated and means the library can offer some publications which are no longer readily available commercially. Book rentals have had to be increased but are still very reasonable.

Appreciation is extended to Mr John Heineman for his dedication in maintaining the library and updating the catalogue.

BEEKEEPER CO-OPERATION AND COMMUNICATION

1987 Annual Conference was held in Christchurch, opened by Mr David Butcher, then Parliamentary Undersecretary to the Minister of Agriculture and Fisheries. In his opening address Mr Butcher pointed out the value of beekeeping to New Zealand - estimated by MAF to be \$M2,275. He also commented that New Zealand beekeepers faced a difficult trading environment with overseas markets being flooded by subsidised American honey, and other countries being excluded from the American market. He mentioned the proposed registration fee (later rejected): the strong support the beekeeping industry had given government organisations through funding of DSIR, Universities and MAF - amounting to \$260 per commercial beekeeper; the vitally important income received by some beekeepers from Kiwifruit pollination; exports of honey and wax as well as queen and packaged bees; the high wasp infestation this year and consequent damage; the proposed quarantine introduction of Carniolan bee stock.

During conference two new Life Members were created - Mr Jasper Bray and Mr Kevin Ecroyd, both of whom have given many years of valuable service to the industry.

In his report the President, Mr Allen McCaw, remarked on the

surplus of honey above local consumption requirements; the decline in export sales; price cutting on local and export markets; record pollination numbers and the development of various Pollination Associations; research being undertaken; the threat to Apicultural Advisory Services from retrenchment and cost recovery policies; improvement in public relations, and future developments.

Mr Murray Reid, Senior Apiculture Advisory Officer, reported in detail on the re-organisation and restructuring of MAF to become commercially orientated; the necessity to generate income; the voluntary input by beekeepers acting as part-time inspectors.

The assistance and advice given by Murray Reid and his team of Apiculture Advisory Officers is greatly appreciated by the Association.

NEW ZEALAND "BEEKEEPER"

Appreciation is extended to Elisabeth and Michael Burgess for their stewardship of the "Beekeeper".

Increased production and other costs have meant an increase in subscription for the coming year, and, to accommodate major advertisers, publication dates have been brought forward one month.

Overseas interest in the journal continues to the extent that some of the issues have been completely sold out.

INDUSTRY - PUBLIC RELATIONS

Through contacts made via the informal luncheon discussions at Executive Meetings, continued liaison has been maintained with outside organisations concerned.

LIAISON WITH GOVERNMENT AGENCIES

Close association has been maintained with the Apiculture Advisory Officers through the attendance of Mr Murray Reid at Executive meetings.

The joint funding by the Association and the N.Z. Kiwifruit Authority of the Bee Scientist position at Ruakura Research Station has now been effected.

After being in operation since 1944 and serving the industry in many ways, the Apiculture Section at Wallaceville Research Centre was closed early in the year. MAF are intending to form a new Apiculture Research Section at Ruakura.

There were several changes in Apiculture Advisory Officers - three officers having left the service - with others being transferred. It is of concern to note that in the South Island currently there is only one Apiculture Advisory

Officer for the whole area.

Disease inspection continued to be carried out by AAO's in the year. It is concerning to note that some areas continue to experience outbreaks of American Foul Brood Disease caused frequently by beekeepers failing to observe their responsibilities under the Act by refusing to register apiaries or obtain permits for sale of equipment and hives. Such thoughtlessness creates not only considerable anxiety and annoyance from those beekeepers who are exercising their responsibilities, but also a poor public image. One NBA branch initiated a hive inspection day, and it is hoped that other Branches would undertake similar activity.

INDUSTRY TRUST FUNDS

Grants made by the Industry Trust Funds were:

NBA	\$1,481.32 re Honey Pot Posters
TELFORD	\$500 Bursary payment for 1987
D.S.I.R.	re Anderson 1988 \$35,000 1989 \$35,000 1990 \$35,000
INVERMAY	parasite research \$ 2,700
RUAKURA	re: Mark Goodwin 1987 \$10,000 1988 \$10,000
\$6,400	Telford Farm Training Institute for production of mastery learning units and the offering of appropriate short courses to the beekeeping industry.
\$3,600	Dr Peter Wigley - control of common and German wasps.
\$8,000	Dr Ben Oldroyd's consultancy visit to New Zealand

HIVE LEVY

Application was made to the Minister in October to increase the Hive Levy to 37.5 cents to cover increasing activity and administration costs. It is regretted that, through the dilatoriness of the Ministry, this application did not receive any consideration until it was too late for any possible approval to be gazetted. The Executive have continued to press the Ministry for action in this regard and, at the time of compiling this report (late January 1988) a final decision has still to be given. The Executive will maintain a close watch on the situation to ensure the Association remains financially viable. As a result the Hive Levy for the 1988 financial year has remained at 25

cents per hive.

MEMBERSHIP

A membership campaign conducted in the latter half of the year has resulted in several new "ordinary" members.

The change of rules to allow MAF Apiculture Advisory Officers to be given Honorary Membership status was approved. Others granted honorary membership were Dr Denis Anderson, Mark Goodwin and Dr Barry Donovan.

Consideration is now being given to changes to the Constitution to allow Associate Membership to specialist beekeeping organisations.

CONCLUSION

The year under review has proved to be a rather more taxing one than usual, and it is to be hoped that a satisfactory solution will soon be found to maintain the all important disease inspection service, and also to the funding of the Association's activities. Your Executive will continue to maintain pressure to ensure that the situation does not deteriorate.

The coming year portends difficult trading conditions. It is, therefore, going to be a year when more than ever it will be necessary to work as a team rather than as individuals. We have excellent product and, providing our normal high standards are maintained, the beekeeping industry will once again weather the storm.

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC)

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1987

<u>1986</u>	<u>INCOME</u>	<u>\$</u>	<u>1987</u> <u>\$</u>
7440	Subscriptions		8658
60901	Hive Levy (Note 3)		59449
10882	Interest		12513
	7559 Journal Income - Advertising	10672	
10422	<u>2863</u> - Subscriptions	<u>3270</u>	13942
259	Library		331
229	Commission Received		825
303	Conference Surplus and Sales		-
296	Miscellaneous		22
410	Publications and Promotions		(1143)
-	Recoveries from Trust		7500
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91142			102097
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	<u>LESS EXPENSES</u>		
22000	Administration Fee		22000
1200	Audit Fee - 1987		1550
3759	Capitation to Branches		3681
	Conference Expenses:		
	4100 Accommodation	4382	
	4072 Travel	3371	
8272	<u>100</u> Sundry	<u>(100)</u>	7653
	Executive Meetings:		
	2902 Accommodation	3183	
	7938 Travel	9294	
11080	<u>240</u> Sundry	<u>306</u>	12783
367	Grant, General		520
	Journal :		
	12281 Printing	14888	
20051	<u>7770</u> Editorial Fee and Sundry	<u>9941</u>	24829
166	Library		260
5480	Postages and Tolls		7099
1449	President's Honorarium		1539
3929	Printing and Stationery		5904
1752	Sundry (Note 2)		2272
193	Depreciation		99
29	Bad Debts Written Off		-
2862	Computer Services		6803
5823	Market Research		1944
88412			98936
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<u>2730</u>	Net Surplus before appropriations		<u>3161</u>
	Less 1987 Provisional Tax paid	4503	
	1987 Terminal Tax	728	
	1988 Provisional Tax	7371	
229	Transferred to Educational & Technical Fund	825	
<u>93</u>	Transferred to Library Fund	<u>71</u>	<u>13498</u>
2408	Net (Deficiency) Surplus to Accumulated fund		(10337)
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The notes on pages 3 to 4 form an integral part of these financial statements.

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC

BALANCE SHEET AS AT 31 DECEMBER, 1987

<u>1986</u>	<u>ACCUMULATED FUNDS</u>	<u>1987</u>
		\$
479	Dormant Branches (Note 4)	\$ 557
120	Library Fund	191
932	Seminar Fund	(24)
2265	Educational and Technical	3089
32557	General Fund at 1.1.1987	34965
-	Less Tax paid 1986	<u>4222</u>
		30743
2408	<u>Less</u> Excess of Expenses over Income 1987	<u>10337</u>
\$ 38761		24219
<p style="margin-left: 40px;">These are represented by :</p>		
582	Cash in Hand and Bank	2014
479	Short Term Investment - BNZ	557
196	POSB Milton	278
350	POSB Milton Investment a/c	350
38486	Countrywide Building Society	24755
2672	Sundry Debtors	3178
733	Air New Zealand Travel Card Account	1174
-	G.S.T. Refund	3330
-	Provisional Tax Paid - 1988	1743
43498		37379
	<u>LESS:</u>	
6602	Sundry Creditors	3758
-	Terminal Tax 1987	728
-	Provision for Tax 1988	7371
768	Subscription in Advance	<u>2020</u>
7370		<u>13877</u>
36128	Net Current Assets	23502
	Other Assets are :	
273	Library (at cost less depreciation)	233
2360	Publications (saleable) and Promotional Material	<u>484</u>
\$ 38761		24219

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC.

NOTES TO FINANCIAL STATEMENTS

1. STATEMENT OF ACCOUNTING POLICIES

GENERAL ACCOUNTING POLICY:

In preparing these accounts the going concern concept has been adopted. The general accounting policies recommended by the New Zealand Society of Accountants for the measurement and reporting of earnings and financial position on an historical cost basis have been followed in the preparation of these financial statement. The accrual basis of accounting has been used to match revenue with expenses.

PARTICULAR ACCOUNTING POLICIES:

The following particular accounting policies which materially affect the measurement of earnings and financial position have been applied.

FIXED ASSETS AND DEPRECIATION

OFFICE FURNITURE

Prior to the year ended 31 December 1981 fixed assets were valued at cost and depreciated according to the diminishing value method of depreciation. However, in the year ended 31 December 1982 these assets, because of their low residual value, were entirely written off.

LIBRARY

Prior to the year ended 31 December 1982 this asset was written down to a nominal value of \$500. The asset is now being depreciated on the straight line basis at a rate of 20% per annum which is estimated to write off the cost of the asset over its natural life.

INVESTMENTS

All investments are valued at cost.

SALEABLE PUBLICATIONS

Prior to the year ended 31 December 1982, the then sole publication - Nectar and Pollen Sources in New Zealand - was included at cost of publication, less sales. The selling price is fixed to cover production costs. However, in the current year stocks have been valued at 10 cents each.

SUNDRY DEBTORS

All doubtful items have been eliminated in stating accounts receivable.

CHANGES IN ACCOUNTING POLICIES

There have been no significant changes in accounting policies applied by the Association during the period covered by these financial statements.

The Association has now been assessed for taxation in line with Inland Revenue Department policy for other similar Associations and, as a consequence, an accrual has been made for the first time in these financial statements. The Association, as an incorporated society, is liable for taxation on income from dealings with non-members, and interest earned, which is calculated at 48c in the dollar after deduction of certain allowable expenses.

2. SUNDRY EXPENSES

	<u>1987</u>	<u>1986</u>
Legal and collection expenses	1342	1084
I.B.R.A.	111	-
Bank charges	89	76
Royal Institute of Horticulture	35	65
Food & Beverage Exporters	225	200
Miscellaneous	470	188
Purchase of visual aids	-	-
Suitcases	-	139
	<u>2272</u>	<u>1752</u>
	<u>=====</u>	<u>=====</u>

3. The Minister of Agriculture in a letter dated 26 November 1981 advised the Association that he had approved, pursuant to Section 9(6) of the Hive Levy Act, the payment to the Association of all monies collected by way of hive levy up to and including the 1982 year.
4. The sum of \$557 is held on account of the Far North Branch which went into recess during 1982.

REPORT OF THE AUDITORS TO THE MEMBERS OF THE NATIONAL BEEKEEPERS'

ASSOCIATION OF NEW ZEALAND INC.

We have audited the financial statements set out on pages 1 to 4 in accordance with accepted auditing standards, and have carried out such procedures as we considered necessary.

In our opinion the financial statements give under the historical cost convention, a true and fair view of the financial position of the Association at 31 December 1987, and of the deficit for the year ended on that date.

Wellington, New Zealand

30 March 1988

Coghens & Leonard
CHARTERED ACCOUNTANTS