



**NATIONAL BEEKEEPERS' ASSOCIATION
of NEW ZEALAND (INC.)**

ANNUAL REPORT FOR
THE YEAR ENDED
31st DECEMBER 1990

**EXECUTIVE'S ANNUAL REPORT
FOR THE YEAR ENDED**

31 DECEMBER 1990

OFFICE BEARERS

PRESIDENT Dudley Ward - Dannevirke

VICE PRESIDENT Gerard Martin - Murupara

MEMBERS OF THE EXECUTIVE

NORTH ISLAND Nick Wallingford - Tauranga

SOUTH ISLAND Allen McCaw - Milton

Francis Trewby - Nelson

Keith Herron - Gore

EXECUTIVE SECRETARY Stuart Goodman

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INTRODUCTION

As has been advised, almost monthly, in *Buzzwords*, the past year has seen your Executive battling with a mammoth amount of legislation covering everything from pesticides, land use, transport, environment and so on. This has involved your Executive spending a considerable amount of time in discussing submissions to, and liaison with, various Government Departments and others, to ensure that your industry has a fair hearing, and representation in all matters pertaining to it.

As a consequence of one such piece of legislation - the Commodity Levies Act - a special sub-committee has been formed, comprising three members of the Executive, the Executive Officer and the Executive Secretary. This sub-committee has been given the task of preparing a draft levy order. This particular Act will affect all beekeepers, both hobbyists and commercial, by sharing the responsibility for cost of disease surveillance.

The Executive has also been actively engaged in efforts to put an end to high subsidies paid to US producers, which has had the effect of depressing prices worldwide. The assistance of Mr Percy Berry in this matter is much appreciated, and he, together with your Executive, will continue to pursue the question of US subsidies.

PRODUCTION

Production of honey for the 1989/90 season showed a substantial increase on the previous two years. Comparative figures, taken from MAF statistics, are:

1989/90	8752 tonnes	(27.5 kg/hive)
1988/89	5752 tonnes	(17.4 kg/hive)
1987/88	7749 tonnes	(23.1 kg/hive)

Prices remained very similar to the previous year.

BEEKEEPER NUMBERS IN NEW ZEALAND

A further decline was noted in the numbers of beekeepers, as also was shown for the numbers of hives.

MEMBERSHIP

As at 31 December 1990 membership of the Association, with comparison of previous year, was as shown on the attached table indicating a decline in hobbyist beekeeper numbers, but a slight increase in commercial.



	ORDINARY		COMMERCIAL	
	1989	1990	1989	1990
Northland	22	21	34	35
Auckland	78	69	29	25
Waikato	51	48	78	76
Bay of Plenty	37	27	49	58
Poverty Bay	9	7	16	15
Hawkes Bay	38	34	17	18
Southern North Island	129	132	44	52
Nelson	21	19	23	24
Marlborough	7	8	13	13
W. Coast	9	9	13	12
Canterbury	56	55	75	79
S. Canterbury	14	14	22	22
N. Otago	4	4	20	21
Otago	36	36	44	43
Southland	12	13	37	36
Totals	523	496	514	529

N.B.A. EXECUTIVE

Three Executive members who retired, by rotation, during the year were:

North Island - Mr Gerard Martin
 South Island - Mr Keith Herron
 Mr Gavin White

Mr Gerard Martin, being the only nominee for the North Island vacancy, was re-elected.

Only one nomination was received for the two South Island vacancies and Miss Frances Trewby of Nelson was duly declared elected. For the other South Island vacancy the Executive exercised its right under the rules and appointed Mr Keith Herron to this vacancy.

Appreciation is extended to the Executive members for the many hours spent protecting the interests of beekeepers. It may not be generally known that service on the Executive is purely voluntary, the only small honorarium being paid to the President. In today's depressed economic climate the time spent by Executive members on N.B.A. business is even more valuable, and is frequently at the expense of their own private beekeeping operation.

It has been disappointing to note that over the last few elections very few nominations to serve on the Executive have been forthcoming from members.

Dudley Ward was elected as President of the Executive, with Gerard Martin serving as Vice-President.



The Executive met on five occasions during the year, with individual members also attending local activities in their respective regions. The September meeting of the Executive took place in Christchurch when the opportunity was taken to visit various representatives at DSIR, Lincoln, and MAF Border Control at Christchurch Airport.

The opportunity was taken to meet with representatives of allied organisations when Executive meetings were held. This year discussions took place with Dr Russell Ballard, the Director General of Agriculture, the Hon. John Falloon, the then Opposition Spokesman on Agriculture, Messrs Graham Harrington and Stuart White of MAF, Christchurch.

At the annual Planning Meeting held in Flock House in March, the Industry Plan was reviewed and updated. The support of all involved in the industry was again sought to implement the Plan, with copies being distributed via *Buzzwords*.

Your Association has also maintained representation on committees of allied organisations.

EXECUTIVE OFFICER

The appointment of Mr Ted Roberts as part-time Executive Officer (Management Support Officer) took effect from the beginning of the year. The NBA has contracted to MAF for Mr Roberts' services and it is intended that this contract will be renewed.

APIARY REGISTRATION AND DISEASE SURVEILLANCE

Mention has previously been made in this report of the extended consideration which your Executive has had to give over not only this past year, but previous years, relative to disease surveillance and MAF services. The situation still has not been resolved, but your Executive considers it vital that the industry retain the various regulatory, diagnostic and advisory services provided by MAF. To this end approaches are once more being made to the Minister for assistance for this vital service which could affect other agricultural industries if strict surveillance were not maintained.

Appreciation is recorded to Murray Reid and his diminishing team of Advisory Officers for the services they have given during the past, somewhat frustrating, year.

It is pleasing to note that Dr Stephen Ogden has been appointed as Apicultural services Manager for the South Island, which area has been without the services of an A.A.O. for some time.

At the end of the year Andrew Matheson left his position as AAO Tauranga, to work overseas in the IBRA. Whilst his services in New Zealand will be missed his appointment as Director of the International Bee Research Association in the U.K. reflects the excellent quality of training afforded by MAF, and also the high reputation that New Zealand holds in world Apicultural circles. It has been hoped that a new appointment would be made to fill this vacancy but, under the current Government's policies this has been deferred.

With the depletion in numbers of apiary inspectors, the assistance of beekeeper members in disease surveillance is even more necessary, and to those who have already undertaken this task in the past year, the industry is very grateful.



The Agricultural Quarantine Service continues its active detection of illegal imports of honey at New Zealand's borders. This is another most important facet of MAF's tasks, to ensure that New Zealand maintains its reputation as one of the healthiest Apicultural countries in the world.

MARKETING

Reports from the U.S. Department of Agriculture, export statistics from the Department of Statistics, New Zealand; International Honey Export Organisation information, all continue to be supplied, appraising the Marketing sub-committee of international and local trends. At the request of this sub-committee, a profile of the National Honey Board U.S.A. was also obtained through the Trade Development Board representatives in the U.S.A.

The total value of exports of honey and honey related products for the year January-December 1990 totalled over \$5.5 million.

Remits to conference again showed considerable beekeeper awareness of the importance of industry marketing, with a suggestion being made that an association of honey exporters be established. This matter is currently being pursued by your Executive.

More export niche marketing was undertaken with varieties of honey, different types of packaging for honey comb, an increasing number of floral sources of honey, attracting interest in export markets.

A new marketing service has been commenced by the Honey Packers Association by means of a monthly circular advising the availability of honey for sale, thereby assisting buyers and sellers to maintain closer contact.

EDUCATION

The Certificate in Apiculture (Correspondence) Course developed by the Bay of Plenty Polytechnic was transferred to Telford Rural Polytechnic (previously Telford Farm Training Institute). At Telford there is also a one-year residential course.

For the first time, the Lincoln College Foundation Annual Farmers Award was opened to Beekeepers in the South Island. Mr Doug Hull - a beekeeper - was awarded the Kiwifruit Grower of the Year award by KiwiFruit Marketing Board.

BEEKEEPER CO-OPERATION AND COMMUNICATION

A booklet was produced and distributed during the year, which is intended to assist branch officers in their various responsibilities and tasks. It is also hoped that such a guideline will encourage more people to apply for office and reduce the commitment of those officers who have spent many years in their present positions.

Some innovative activities were held by Branches during the year - including a "burnathon" of AFB infected hives, "Waspathon" - to find and eliminate wasps, as well as field days, food festivals, hive inspection days, diseasathon, participation at A & P shows, etc.



Along with Branch Executives, your National Executive has been concerned to find ways of improving communication to members and, via *Buzzwords*, sought suggestions on how this could be achieved. No replies were received - unless members take an active interest in their Association the criticism to which Executives are occasionally subjected cannot be justified.

A similar apathy has been experienced by Branches who have experienced very poor attendance at Annual General Meetings.

LIBRARY

At the suggestion of Mr John Heineman, NBA Hon. Librarian, delegates to Conference were asked to contribute towards the cost of Dr Eva Crane's book "Bees and Beekeeping". It is pleasing to report that total contributions more than covered the cost of this publication and grateful thanks are extended to those who subscribed.

Mr Heineman continues to maintain the library of books, papers, and videos, in the South Island, affording an excellent information service to the beekeeping industry. He also provides regular reports in the quarterly publication "N.Z. Beekeeper", advising on recent acquisitions for the Library.

ANNUAL CONFERENCE

For the first time in the Association's history, the Annual Conference was held offshore. At the invitation of the Cook Islands beekeeping fraternity, some 26 delegates representing 14 Branches and approximately 150 members, attended the Annual Conference in Rarotonga. In itself the attendance was the largest at Annual Conference for many years.

In his address, the President, Mr Allen McCaw, briefly reviewed the past five years of the Association, commenting on the continued problem of disease surveillance, MAF funding and services, honey prices, exports, and the establishment of the Apicultural Research and Advisory Committee.

The Cook Islands Minister of Agriculture, The Hon. Vaine Tairea, MP and Dr Koekoe Mokotupu both extended gracious welcome to the delegates. Throughout the time there the Cook Islands beekeepers extended warm Island hospitality which was much appreciated by all the visitors, and helped to firmly cement beekeeping relationships between New Zealand and the Islands.

Speakers at Conference included:

Mr Gavin McKenzie	-	Telford Rural Polytechnic
Mr John Heineman	-	Hon Librarian
Dr Barry Donovan	-	DSIR Plant Protection Service
Dr Louise Malone	-	Bee pathology work
Dr Stephen Ogden	-	MAF, Invermay
Dr Mark Goodwin	-	MAF, Ruakura

A written report from Dr Denis Anderson, CSIRO Australia, was read.



PUBLICATIONS

Advertising revenue for the *N.Z. Beekeeper* is kept constantly under review. For the past year there has been a decline in such revenue, due mainly to the general economic conditions prevailing. For her efforts in achieving what little advertising was available our thanks are extended to Elisabeth Burgess. Appreciation is also extended to Michael Burgess for his Editorship of this journal. Over 100 copies of the journal are distributed overseas each quarter - with a noted increase in enquiries from Eastern Bloc countries.

Buzzwords - The monthly newsletter edited by Andrew Matheson and Nick Wallingford has continued as a local information bulletin, sent to all New Zealand resident members. Thanks are extended to both these gentlemen for their activities in this connection.

Profile Document - outlining the activities of the Association has been updated, and the revised edition will be made available to all Branches for distribution.

A reprint of the pamphlet outlining the value of membership of the NBA was undertaken and has been distributed on the Association's behalf by MAF, creating wider knowledge of the Association and its activities, and also increasing hobbyist membership.

PUBLIC RELATIONS

As in previous years, advertising was jointly sponsored in *The Orchardist* regarding spray toxicity to bees. Regular contact has also been maintained with the various allied organisations throughout the country.

It has been decided to re-apply for membership of Apimondia, and this will take effect from 1991. Your Association continues also to subscribe to the I.B.R.A. whose research papers are maintained in the library.

RESEARCH

The first meeting of the Apicultural Research Advisory Committee was held in January, and this committee has given valuable assistance to the Executive in its consideration of grant applications for research projects.

The Committee was also charged with advising the Executive on topics which could be considered for possible research funding. It is pleasing to note that a note to this effect in *Buzzwords* has resulted in several interesting suggestions.

Close liaison continues to be maintained with the Ruakura and Invermay Research Centres.

Advice was received that the use of the wasp parasite met with limited success but efforts are continuing to find a solution to eradicate wasps. Your Association will, wherever possible, continue to support such efforts.

It was encouraging to note that, at Conference, a remit was carried recommending that a specific levy be established to maintain and enhance the apicultural research capability that the NBA has established over recent years.



INDUSTRY TRUSTS

Grants made from Industry Trust Funds during 1990 were:

Airborne Honey Ltd	\$5045 for research re: pollen analysis
R.J. Clarke	\$3896 for research re queen quality and nutrition
NBA	\$4000 towards cost of <i>Buzzwords</i>

As at 31 December, 1990, Trust funds were invested in:

Mortgage	\$150,000
Housing Corporation Stock \$167,000 10% 15/9/94	\$146,700
Telebonds 13%	\$75,000
Government Stock:	
\$82,000 10% 15/2/95	
\$155,000 12% 15/5/94	\$225,500
Interest bearing deposits at call	\$395,000
	<hr/>
	\$992,200

Provision of \$30,000 for possible loss on D.F.C. Bonds was made in the 1989 accounts.

Subsequently the bonds were redeemed in full with interest to the date of repayment.

HIVE LEVY

Although having maintained the hive levy at a constant figure for the past two years, it became necessary for the Executive to make application to the Minister for an increase to 55 cents per hive, for the 1991 calendar year. This application received Ministerial approval. It is again stressed that your Executive is always conscious of their responsibilities in ensuring that the hive levy is maintained at as low a level as possible and, to this end, maintain regular reviews of expenditure.

CONCLUSION

We are constantly told by politicians that the way forward for a country such as ours is through export growth. The beekeeping industry, small as it may be, can do its part in this growth by co-operating as a whole industry, rather than competing with each other. In this increasingly environmentally conscious world New Zealand enjoys a "clean and green" reputation - this image allied with the fact that we have a product which is world class should be used to achieve greater international impact. In this way our industry will survive the bad years and, hopefully, go on to bigger and better things.



NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC)
INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED
31 DECEMBER 1990

<u>1989</u>	<u>INCOME</u>	<u>\$</u>	<u>1990</u>
	Subscriptions		13916
	Hive Levy		118215
	Interest		13546
7854	Journal Income - Advertising	6751	
<u>2854</u>	- Subscriptions	<u>2667</u>	9418
	Library		667
	Commission Received		1445
	Conference Surplus		714
	Miscellaneous		250
	Grant from Honey Industry Trust		2567
	1989 Recovery		27
	<u>146279</u>		<u>160765</u>
	=====		=====
	LESS EXPENSES		
	Administration Fee		32500
	Audit Fee		1950
	Capitation to Branches		5146
	Conference Expenses:		
	Accommodation)		
3823	Travel)		7607
4164			
	<u>7987</u>		
	- Executive Support Officer		15000
	Executive Meetings:		
6974	Accommodation	9149	
9811	Travel	10690	
<u>407</u>	Sundry	<u>592</u>	20431
	17192		
	1500 Grant, General		
	Journal:		
18333	Printing	17461	
<u>9067</u>	Editorial Fee and Sundry	<u>8619</u>	26080
	252 Library		261
	9478 Newsletter - Buzzwords		10550
	9936 Postages and Tolls		9256
	2000 President's Honorarium		2200
	6572 Printing and Stationery		6559
	2003 Sundry (Note 2)		1625
	151 Depreciation		143
	233 Promotion and Publications		1104
	478 Advertising		475
	- Profile Document		1764
	<u>120022</u>		<u>142651</u>
	26257 Net Surplus Before Appropriations		18114
	Less:		
	Terminal Tax	-	
1	Provision for Tax	(3369)	
(2672)	Transferred to Educational and Technical Fund	(1445)	
(1779)	Transferred to Library Fund	(406)	(5220)
<u>(47)</u>			
	<u>(4497)</u>		
	Net Surplus to Accumulated Fund		<u>12894</u>
	<u>\$21760</u>		=====

1.

The notes on pages 4 to 5 form an integral part of these financial statements.

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC
BALANCE SHEET AS AT 31 DECEMBER 1990

<u>1989</u>	<u>ACCUMULATED FUNDS</u>	<u>\$</u>	<u>1990</u>
<u>\$</u>			<u>\$</u>
709	Dormant Branches (Note 3)		781
386	Library Fund		792
704	Seminar Fund		704
5470	Educational and Technical Fund		6914
30725	General Fund at 1 January	52485	
	Plus Excess of Income over Expenses	12894	65379
<u>21760</u>		<u> </u>	<u> </u>
<u>59754</u>			<u>74570</u>
=====			=====
	These are represented by:-		
1169	Cash in Hand and Bank - BNZ	6903	
709	Short Term Investment - BNZ	764	
790	Trust Bank Otago	1171	
9199	Countrywide Building Society	2105	
12495	BNZ Finance Ltd	13751	
30000	UDC Finance	45000	
4201	Sundry Debtors	1863	
	Air New Zealand Travel Card Account	(676)	
488			
4219	GST Refund	6370	
2222	Provisional Tax Paid	1610	
475	Withholding Tax Paid	3261	
<u>65967</u>		<u> </u>	<u>82122</u>
	LESS:		
3699	Sundry Creditors	4042	
2672	Provision for Tax	3369	
253	Subscription in Advance	688	
59	Hive Levy in Advance	-	
<u>6683</u>		<u> </u>	<u>8099</u>
	Net Current Assets		74023
	Other Assets are:		
	Library (at cost less depreciation)	280	
325			
	Publications (saleable) and Promotional Material	267	
145			
<u>59754</u>		<u> </u>	<u>547</u>
=====			<u>74570</u>
			=====

2.

The notes on pages 4 and 5 form an integral part of these financial statements

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED
31 DECEMBER 1989

	<u>1990</u>	<u>1989</u>
	\$	\$
Cash Flows From Operating Activities.		
Cash was Provided From:-		
Receipts From Hive Levy	118794	112821
" " Members Subs	14410	10475
" " Journal	9996	11218
" " Trustees	2567	-
" " Other Activities	8625	3751
" " G.S.T. (Net)	-	1576
	<u>154392</u>	<u>139841</u>
Cash was Disbursed to:		
Payments for Pork Ind. Board	32500	27500
" " Journal	26080	27400
" " Other Suppliers	55764	50171
" " Executive	12784	13104
" " Capitation	4764	5820
" " GST (Net)	910	-
" " Taxes	4845	3980
" " Executive Support	15000	-
	<u>152647</u>	<u>127975</u>
Net Cash From Operating Activities	1745	11866
Cash Flows From Investing Activities		
Cash was Provided From:-		
Proceeds From Investments	174000	154850
Proceeds From Interest	13586	9702
	<u>187586</u>	<u>164552</u>
Cash was Applied to:		
Purchase of Investments	183216	174564
Net Cash Used in Investing Activities	<u>(4370)</u>	<u>10012</u>
Net Increase in Cash Held	<u>6115</u>	<u>1854</u>
Add Opening Cash Brought Forward:		
B.N.Z.	1169	(427)
Trust Bank	790	1959
	<u>8074</u>	<u>532</u>
Ending Cash Carried Forward	<u>8074</u>	<u>1959</u>
	=====	=====

NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC

NOTES TO FINANCIAL STATEMENTS

1. STATEMENT OF ACCOUNTING POLICIES

GENERAL ACCOUNTING POLICY:

In preparing these financial statements the going concern concept has been adopted. The general accounting policies recommended by the New Zealand Society of Accountants for the measurement and reporting of earnings and financial position on an historical cost basis have been followed in the preparation of these financial statements. The accrual basis of accounting has been used to match revenue with expenses.

PARTICULAR ACCOUNTING POLICIES

The following particular accounting policies which materially affect the measurement of earnings and financial position have been applied.

LIBRARY

Prior to the year ended 31 December 1982 this asset was written down to a nominal value of \$500. The asset is now being depreciated on the straight line basis at a rate of 20% per annum which is estimated to write off the cost of the asset over its natural life.

INVESTMENTS

All investments are valued at cost.

SALEABLE PUBLICATIONS

Saleable publications are valued at the lower of cost or realisable value.

SUNDRY DEBTORS

All doubtful items have been eliminated in stating accounts receivable.

TAXATION

The Association has now been assessed for taxation in line with Inland Revenue Department policy for other similar Associations and, as a consequence, an accrual has been made in these financial statements. The Association, as an incorporated society, is liable for taxation on income from dealings with non-members, and interest earned, which is calculated at 33¢ in the dollar after deduction of certain allowable expenses.

CHANGES IN ACCOUNTING POLICIES

There have been no significant changes in accounting policies applied by the Association during the period covered by these financial statements.

2. SUNDRY EXPENSES

	1990	1989
Legal & Collection Expenses	463	998
I.B.R.A.	212	270
Bank Charges	337	149
Royal Institute of Horticulture	48	45
Miscellaneous	475	470
U.S.D.A. Subscription	90	71
	<u>1625</u>	<u>2003</u>
	=====	=====

3. DORMANT BRANCHES

The sum of \$781 is held on account of the Far North Branch which went into recess during 1982.

REPORT OF THE AUDITORS TO THE MEMBERS OF THE NATIONAL
BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC

We have audited the financial statements set out on pages 1 to 5 in accordance with accepted auditing standards, and have carried out such procedures as we considered necessary.

In our opinion the financial statements give under the historical cost convention, a true and fair view of the financial position of the Association at 31 December 1990, and of the result and cash flows for the year ended on that date.

Wellington, New Zealand

7 March

1991

Coopers & Lybrand

CHARTERED ACCOUNTANTS