



**NATIONAL BEEKEEPERS' ASSOCIATION  
of NEW ZEALAND (INC.)**

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ANNUAL REPORT FOR  
THE YEAR ENDED  
31st DECEMBER 1992

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NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC

**EXECUTIVE'S ANNUAL REPORT  
FOR THE YEAR ENDED**

**31 DECEMBER 1992**

**OFFICE BEARERS**

**PRESIDENT** Dudley Ward - Dannevirke

**VICE PRESIDENT** Francis Trewby - Nelson

***MEMBERS OF THE EXECUTIVE***

**NORTH ISLAND** Nick Wallingford - Tauranga

Gerard Martin - Murupara

**SOUTH ISLAND** Michael Wraight - Nelson

Richard Benseman - Christchurch

**EXECUTIVE SECRETARY** Steuart Goodman

**ASSOCIATION'S OFFICE** 4th Floor  
Walsh-Wrightson Tower  
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WELLINGTON

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## INTRODUCTION

Honey bees have been kept in New Zealand for over 150 years and, as would be expected, over that period of time many changes have taken place throughout the beekeeping industry. The most recent of these changes has been the move away from legislation which was introduced early this century, to control bee diseases, to beekeepers themselves accepting responsibility for financing and effecting disease control. The New Zealand beekeeping industry is perceived as one of the finest in the world with its strict disease control. It is, therefore, most important that the high standards achieved over the past 80 years are not permitted to be eroded, particularly with exports of honey increasing.

Considerable debate took place over many months in relation to the Hive Levy for 1993. As early as September 1991 the Minister was approached to approve a 41 cent increase in the event that the Association was unable to use the Commodities Levy Act. This latter Act had proven unworkable and, consequently, your Association had to negotiate with MAF a disease control contract involving both MAF and beekeepers. The cost of this contract, together with the support for the marketing programme meant a substantial rise in the Hive Levy for 1993.



## PRODUCTION

Comparative MAF statistics for the past three years reveal:

1989/90	8752 tonne	(27.5kg per hive)
1990/91	7290 tonne	(23.3kg per hive)
1991/92	9560 tonne	(31.4kg per hive)

Significant increases in honey production, compared with previous year, were noted for

Northland/Auckland - 79.6%

Hawkes Bay/Taranaki - 51.7%

with a large decrease in Bay of Plenty/Poverty Bay - 32.2%, average for the North Island a 12.2% increase.

In the South Island even bigger increases in honey production were noted -

Marlborough - 145%

Canterbury - 46%

S & Central Otago 46.39%

with a South Island overall average of 54.17%





## BEEKEEPER NUMBERS IN NEW ZEALAND

The downward trend in beekeeper numbers in New Zealand continued with 5717 (1991-5774) having 24957 apiaries (1991 - 25000) and 304065 hives (1991 - 312242).



## MEMBERSHIP

Membership of the Association as at 31 December 1992, compared with 1991 was :

	Hobbyist under 50 hives		Commercial over 50 hives	
	1991	1992	1991	1992
Northland	(22)	18	(35)	28
Auckland	(55)	48	(28)	29
Waikato	(40)	35	(77)	66
Bay of Plenty	(24)	26	(60)	58
Poverty Bay	( 9)	9	(15)	13
Hawkes Bay	(37)	33	(18)	16
S.North Island	(116)	103	(53)	49
Nelson	(16)	14	(29)	27
Marlborough	( 8)	7	(12)	12
W Coast	( 9)	9	(12)	10
Canterbury	(42)	37	(82)	71
S.Canterbury	(12)	10	(26)	24
N.Otago	( 3)	2	(24)	23
Otago	(29)	27	(45)	41
Southland	(13)	11	(35)	34
Totals	(435)	389	(551)	501



## EXECUTIVE

Two nominations were received for the North Island seat on the Executive and three for the two South Island seats - a much healthier response than for recent years.

For the North Island Gerard Martin was re-elected, and for the South Island Frances Trewby was also re-elected, and Richard Benseman elected to replace retiring member Keith Herron. Keith had served on the Executive for 8 years and the Association extends its thanks to Keith for this service over that period.

It should be noted that in recent years, whilst members have retired from the Executive, they still are very much involved in the affairs of the Association. Past President Ian Berry represents the Association on the Pesticides Board as well as chairing the newly formed Disease Control Committee. Past President Allen McCaw has recently been appointed as Chairman of the Marketing Committee as well as being involved with



ARAC. Keith Herron continues as co-ordinator of the IHEO report. Each of these persons undertakes their job on a voluntary basis for the good of all beekeepers.

The Executive maintained its schedule of five meetings throughout the year, in addition to which individual Executive members served on sub-committees preparing submissions to Government; marketing etc.

Pressure has continued to be placed on Government over such vital issues as imports of honey, 1080 poisoning, disease control, which, along with the day to day running of the Association tends to place considerable stress on a very small team.

There was an excellent Branch response to a request from the Executive to lobby government regarding Australian honey imports. As a result of this concerted effort the protocols were deferred. MAF then requested that the Executive debate the issue with them prior to the end of 1992, but the Executive, due to pressure of a full timetable, were unable to comply. A meeting has been requested for early 1993 when the Executive will once more stress the opposition of NZ beekeepers to this proposed importation.

During Executive meetings representatives from outside organisations were invited, these included Mr Don Crump of MAF H.O. for discussions on the Commodity Levies Act, Dr Louise Malone in respect of a test kit for nosema, Gillian Orr, Department of Statistics, Overseas Trade for discussion on honey statistics, Mr Chris Bolland, MAF Policy on Australian imports and the Bio Security Bill and organic certification, Mr Bruce Evans, FMIG on insurance.

The April meeting of the Executive took place in Auckland where the opportunity was taken to visit the Ag Quarantine Service at the Mail Centre, and have discussions with representatives of the Border Protection Service.

The Executive have made submissions on the Biosecurity Bill which will radically re-write the existing Acts covering the control of pests, and also agricultural security.

At the Annual General Meeting Mr Dudley Ward was re-elected President, unopposed, and Miss Frances Trewby was elected Vice President.



## **EXECUTIVE OFFICER**

The work of Ted Roberts as Executive Officer has once again been of great benefit to the Association and the Executive and appreciation is extended to Ted Roberts for his expert guidance.

The contract for Ted Roberts' service is to be renewed for the forthcoming year.





## ANNUAL CONFERENCE

Hawkes Bay Branch hosted this year's conference where attendance was 25 delegates representing 13 Branches and approximately 75 members. In these days of constant change it is important that all 15 branches have representation so members can be kept fully apprised of happenings in the industry.

The conference was addressed by Mr Jeff Whitaker, MP for Hastings, on behalf of the Hon. Denis Marshall who was indisposed.

Mr Whitaker, being an ex-beekeeper, had a personal knowledge of the industry, - he commented on the problems being encountered with the application of the Commodity Levies Act, the need for the industry to make MPs aware of the situation in regard to bee repellants for the 1080 poisoning programme for possum control, and the necessity to maintain a continual information campaign to familiarise MPs with the problems in regard to the import of honey from Australia.

In Mr Marshall's address (delivered by Mr Whitaker) he also commented on the repeal of the Hive Levy Act in 1996 and the problems the NBA is having in trying to put into place a commodity levy for the industry.

Other addresses and papers were presented by :

The President, Mr Dudley Ward  
Dr Mark Goodwin, Horticultural and Food Research Institute  
Dr Louise Malone, Horticultural and Food Research Institute  
Mr Ian Berry, Pesticides Board  
Dr Barry Donovan, Land Research Institute  
Gavin McKenzie, Telford Rural Polytechnic  
Mr Bill Floyd, Floyd Marketing

Mr Murray Reid, National Manager, NABU referred to changes that had again been made in the MAF structure, the AFB inspections that had been carried out during the year, Disease control services for the 1993 year, draft response procedures for EFB, draft export conformity schemes.

A large number of remits were considered at Conference - 33 in total - ranging from the development of a Code of Practice for the industry; the establishment of a honey export regulatory system, alterations to the voting system; wasp control; disease control; user pays for hive inspection; rule changes; funding of the marketing programme.



## MARKETING

Several donations, totalling approx \$10,000, had been received for the Marketing Fund. The Association expresses gratitude to all those who have contributed to this fund.



Two applications to the Agriculture Market Research and Development Trust for assistance towards marketing and disease education were unsuccessful.

Bill Floyd of Floyd Marketing presented to conference a marketing programme at a cost of \$150,000 per year, and to support this a 50 cent loading on the hive levy was approved unanimously by branch delegates. The basic plan, includes the design and licensing of a product logo, advertising and publicity, market research etc.

The demand for manuka honey dramatically increased as a result of a report on its medicinal value. The Trustees agreed to finance clinical trials of this particular honey which trials have, as yet, to be started.

The marketing committee met, on several occasions, and representatives from this committee attended the nutrition seminar as well as a therapeutic seminar.

There has been worldwide growth in organic foods, particularly in the USA, where an organic standards board has been set up. To take full advantage of this trend the NBA have contracted MAF to develop a certification scheme for organic honey.

USDA Honey Market Reports and the IHEO reports continue to be obtained, as also do the monthly Export Statistics of Honey and Honey Products.



## EDUCATION

A new course devised by Mark Goodwin, CRI Ruakura and Cliff Van Eaton, MAF, Tauranga, to enable beekeepers to analyse their own AFB samples, has proven very successful and beekeepers have already used the technique to good effect.

Telford Rural Polytechnic reported several MAF staff members had enrolled in their Correspondence Course, and it was also noted that a Course had been provided at Mangaroa Prison. There was still a keen demand for the apiculture courses generally.

An information package for school children had been prepared by Nick Wallingford and this was available on request.

The profile document on the Association is currently being updated.



## LIBRARY

John Heineman, the Honorary NBA Librarian, reported the receipt from the Cawthron Institute of several beekeeping magazines which completed some volumes of early New Zealand beekeeping journals. The Association once again expresses its appreciation to John Heineman for his work on the library.





## **PUBLICATIONS**

The monthly *Buzzwords* news sheet and the quarterly *NZ Beekeeper* have been most informative and are well received. Thanks are extended to Nick Wallingford and Cliff Van Eaton for their joint editorship of *Buzzwords*, and to Michael and Elisabeth Burgess for their unceasing efforts to secure articles and advertising revenue for the *NZ Beekeeper*.



## **PUBLIC RELATIONS**

Continued membership of the RNZIH, IBRA, and Apimondia has been maintained. The Apimondia meeting originally scheduled for Split, Yugoslavia, is now to be held in China.



## **RESEARCH**

Ruakura and Invermay maintain close liaison and cooperation with the Association.

A grant of up to \$1000 had been agreed to assist the MBA Research Group in any material costs concerning honey research.

Dr Mark Goodwin originally of the Ruakura Agriculture Research Unit had been absorbed into the Horticultural and Food CRI and his major research projects involved evaluation of cost benefits of various artificial pollination systems as well as research specific to beekeeping, such as that related to American foulbrood. Dr Goodwin is funded jointly by the NBA, the Kiwifruit Marketing Board and other funds.



## **APIARY REGISTRATION AND DISEASE SURVEILLANCE**

The contract with MAF Quality Management to provide AFB disease control services was eventually signed after protracted negotiations. To fund this programme necessitated a 41 cent per hive increase on the 1993 hive levy. Under the terms of the contract MAF will inspect 1050 apiaries. Through diseaseathons branches will be responsible for 1450 apiaries - meeting the target of 10% of the nation's 25,000 apiaries inspected each year.

Reduced services had meant that inadequate numbers of apiaries had been inspected and it became imperative that the Association take urgent action to rectify this situation.

As has been reported before, the New Zealand beekeeping industry cannot afford to be without this disease surveillance if we are to make even greater inroads into the export market.

It is pleasing to report an increase in apiculture servicing during the year. After several years with only one Apiary Advisory Officer in the South Island, a new appointment was made in the latter half of 1992.





The hard work of Murray Reid and his team over a somewhat strenuous year is readily acknowledged.

A disease control committee under the chairmanship of former NBA President, Ian Berry, has been set up. The Committee is to recommend to the Executive a plan for future disease control services, and it is envisaged that this plan will form the basis of a contract with any provider of such services.

The Executive is currently seeking the names and addresses of organisations interested in contracting for the provision of an American Foulbrood Disease control programme.



## INDUSTRY TRUSTS

The investments of the Honey Industry Trusts as at 31 December 1992, at cost\*, were :

Deposits on call	\$201,947
NZ Government Stock	392,077
Fixed interest investments	356,258
Shares in listed Companies	77,916 *
<b>Total</b>	<b>\$1,028,198</b>

\* Current market value approximately \$89,700.

Grants approved from Honey Industry Trusts for year ended 31.12.92:

NBA	Profile document	2,000	
	Floyd Marketing	11,000	
	Endemic disease control	<u>2,500</u>	15,500
Waikato University	Anti-bacterial qualities of manuka honey		
	Research	5,000	
	Clinical testing	<u>20,000</u>	25,000
R J Clarke	Queen Quality & Nutrition		4,500
Telford Polytechnic	Scholarships		1,500
MAF	Apicultural research (Dr Goodwin)		<u>25,000</u>
<b>Total</b>			<b><u>\$71,500</u></b>



## BEEKEEPER CO-OPERATION AND COMMUNICATION

Branches were circulated during the year to ascertain the effectiveness of the diseaseathons which had been held. This information is currently being collated and a report prepared.

Branches were also circulated with a paper suggesting a changed procedure in respect of acceptance and consideration of Remits to Conference.



As a consequence of a Remit to conference it has been decided that the most cost effective way of ensuring the correctness of all rule changes passed at previous Annual General Meetings is to hold a Special meeting at the time of the 1993 conference.

Branches continued with their many and varied activities. Crops varied greatly in different areas due to the extremes of weather from one region being the coldest for the past 50 years to another experiencing an unusually dry autumn.



## **HIVE LEVY**

As has been mentioned previously the Hive Levy has been dramatically increased to \$1.61 per hive. This takes into account the 50 cent marketing levy and also the additional levy of 41 cents to cover the disease control contract.

In view of the increased Hive Levy the Executive made provision for beekeepers owning 500 or more hives to meet their commitment by deferred payment.



## **CONCLUSION**

The industry as it exists today is a group of unique individuals supplying a unique product. The product cannot be copied, and, to date, no-one has been able to produce a manufactured product with the same excellent properties. Honey is reputed to be one of the oldest medicines available and with the move to more natural products the value of honey is increasing. This year we have seen export returns up by 25% (admittedly, in part due to the crop size) - we must now build on this and all support the marketing plan which has been developed and for which the commercial beekeepers are all contributing financially through the hive levy. The more we, as individuals, make the people aware of honey the more we will benefit.



NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC)  
INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED  
31 DECEMBER 1992

	<u>1991</u>	<u>INCOME</u>	<u>\$</u>	<u>1992</u>
	12290	Subscriptions		11424
	137644	Hive Levy		165025
	14398	Interest		12851
5858		Journal Income - Advertising	7155	
<u>2916</u>	8774	- Subscriptions	<u>2259</u>	9414
	488	Library		898
	1494	Commission Received		1577
	(100)	Conference Surplus/(Deficit)		352
	80	Miscellaneous		250
	23340	Grant from Honey Industry Trust		15975
	21	Bad Debts recovered		-
	886	Sundry receipts		-
	-	Donations to Marketing Fund		10355
	<u>199315</u>			<u>228121</u>
	=====			=====
		LESS EXPENSES		
	32500	Administration Fee		32500
	2120	Audit Fee		2000
	5092	Capitation to Branches		5270
		Conference Expenses:		
5766		Accommodation)	4030	
<u>3063</u>	8829	Travel )	<u>2231</u>	6261
	15000	Executive Support Officer		15000
		Executive Meetings:		
6471		Accommodation	6398	
14817		Travel	14593	
<u>558</u>	21846	Sundry	<u>1254</u>	22245
	1202	Meeting costs E.R.P.		-
	4545	Costs submissions to Minister		-
		Journal:		
18353		Printing	18705	
<u>8719</u>	27072	Editorial Fee and Sundry	<u>9301</u>	28006
	456	Library		932
	10864	Newsletter - Buzzwords		10235
	9940	Postages and Tolls		13668
	2300	President's Honorarium		2300
	9104	Printing and Stationery		6974
	3775	Sundry (Note 2)		3271
	157	Depreciation		146
	(234)	Promotion and Publications		(51)
	524	Advertising		-
	900	Executive Fees		-
	14729	Market Research & Promotions		8539
	500	MAF Report Feeding Drugs		-
	-	MAF Disease Control Programme 92/93		50000
		(Note 4)		
	-	Disease Control Committee		454
	-	Other travel and costs		1494
	-	MAF Disease Control Programme 91/92		17500
	<u>171221</u>			<u>226744</u>
	28094	Net Surplus Before Appropriations		1377
		Less:		
(3323)		Provision for Tax	2967	
(2380)		Transferred to Educational		
( 32)		and Technical Fund	2123	
( 42)		Transferred to Library Fund	-	
( 690)	<u>6467</u>	Transferred to Far North	40	
		Transferred to Marketing Fund	<u>10355</u>	<u>15485</u>
	<u>\$21627</u>	Net Deficit to		
	=====	Accumulated Fund (1991 Surplus)		<u>\$(14108)</u>
				=====

*J.M.J.*

**NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC**  
**BALANCE SHEET AS AT 31 DECEMBER 1992**

<u>1991</u>	<u>ACCUMULATED FUNDS</u>	<u>\$</u>	<u>1992'</u>
<u>\$</u>			<u>\$</u>
823	Dormant Branches (Note 3)		862
824	Library Fund		824
704	Seminar Fund		704
9294	Educational and Technical Fund		11417
690	Marketing Fund		11045
65379	General Fund at 1 January	87006	
21627	Surplus/(Deficit) for year	(14108)	
87006			72898
<u>99341</u>		<u>—————</u>	<u>97750</u>
=====			=====
	These are represented by:-		
1448	Cash in Hand and Bank - BNZ	3585	
7968	BNZ Autocall	60901	
823	Short Term Investment - BNZ	862	
1019	Trust Bank Otago	1234	
15097	BNZ Finance Ltd	16000	
60000	UDC Finance	60000	
8233	UDC Finance	8780	
1395	Sundry Debtors	1580	
8609	GST Refund due	13840	
3480	Withholding Tax Paid	3168	
<u>108072</u>		<u>—————</u>	<u>169950</u>
	LESS:		
5355	Sundry Creditors	68214	
3323	Provision for Tax	2996	
445	Subscriptions in Advance	1236	
<u>9123</u>		<u>—————</u>	<u>72446</u>
98949	Net Current Assets		97504
	Other Assets are:		
392	Library (at cost less depreciation)		246
<u>99341</u>			<u>97750</u>
=====			=====

2.

The notes on pages 4 and 5 form an integral part of these financial statements

*Francis M. Trewby*  
*Francis M. Trewby Vice President.*

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED  
31 DECEMBER 1992.

Cash Flows from Operating Activities.

	1992		1991
	\$		\$
Cash was provided from:			
Receipts from			
Hive Levy	165024		137644
"    Members Subs	11484		11960
"    Journal	10063		8945
"    Trustees	15975		22650
"    Other Activities	3371		3629
"    G.S.T. (Net)	2126		-
"    Marketing			
Donations	10356		-
		<u>218399</u>	<u>184828</u>
Cash was disbursed to:			
Payments for			
Pork Industry Bd	32500	32500	
"    Journal	28402	26676	
"    Other Suppliers	54971	69600	
"    Executive	21843	22698	
"    Capitation	6278	4660	
"    G.S.T. (Net)	-	2296	
"    Taxes	2982	1978	
"    Executive Support	10000	15000	
"    Disease Control Prg.	17500	-	
		<u>174476</u>	<u>175408</u>
Net Cash from Operating Activities	43923		9420
Cash Flows from Investing Activities			
Cash was provided from:			
Proceeds from Investments	209500	217374	
Proceeds from Interest	12850	14589	
	<u>222350</u>	<u>231963</u>	
Cash was applied to:			
Purchase of Investments	263921	246990	
Net cash used in Investing Activities	(41571)		(15027)
Net Increase (Decrease) in Cash Held	<u>2352</u>		<u>(5607)</u>
Add opening cash brought forward:			
B.N.Z.	1448	6903	
Trust Bank	1019	1171	8074
		2467	
Ending Cash Carried Forward	<u>4819</u>		<u>2467</u>
	=====		=====

The notes on pages 4 and 5 form an integral part of these financial Statements.

*W.E.H.*  
*J.M.J.*

**NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC**

**NOTES TO FINANCIAL STATEMENTS**

1. **STATEMENT OF ACCOUNTING POLICIES.**

**GENERAL ACCOUNTING POLICY:**

In preparing these financial statements the going concern concept has been adopted. The general accounting policies recommended by the New Zealand Society of Accountants for the measurement and reporting of earnings and financial position on an historical cost basis have been followed in the preparation of these financial statements. The accrual basis of accounting has been used to match revenue with expenses.

**PARTICULAR ACCOUNTING POLICIES:**

The following particular accounting policies which materially affect the measurement of earnings and financial position have been applied.

**LIBRARY:**

Prior to the year ended 31 December 1982 this asset was written down to a nominal value of \$500. The asset is now being depreciated on the straight line basis at a rate of 20% per annum which is estimated to write off the cost of the asset over its natural life.

**INVESTMENTS:**

All investments are valued at cost.

**SALEABLE PUBLICATIONS:**

Saleable publications are valued at the lower of cost or net realisable value.

**SUNDRY DEBTORS:**

All doubtful items are eliminated in determining accounts receivable..

*J.M.J.*

**TAXATION.**

The Association is assessed for taxation in line with Inland Revenue Department policy for other similar Associations and, as a consequence, an accrual is made in these financial statements. The Association, as an incorporated society, is liable for taxation on income from dealings with non-members, and interest earned, which is calculated at 33¢ in the dollar after deduction of certain allowable expenses.

**CHANGES IN ACCOUNTING POLICIES.**

There have been no significant changes in accounting policies applied by the Association during the period covered by these financial statements.

**2. SUNDRY EXPENSES.**

	<u>1992</u>	<u>1991</u>
Apimondia	-	770
Legal & Collection Expenses	1240	654
I.B.R.A.	-	-
Bank charges	47	20
Royal Institute of Horticulture	48	48
Miscellaneous	364	390
U.S.D.A. Subscription	97	93
Diseaseathons	275	1800
MAF Organic Honey	1200	-
	-----	-----
	3271	3775
	=====	=====

**3. DORMANT BRANCHES**

The sum of \$862 is held on account of the Far North Branch which went into recess during 1982.

**4. DISEASE CONTROL PROGRAMME.**

The Association has entered into an agreement with MAF Quality Management for the provision of an American Foulbrood Disease Control Programme to be completed by 30 June 1993. Contract price is \$120,000 for the period 1 July 1992 to 30 June 1993, although provision is made in the Contract to abbreviate the service provided to a reduced contract price of \$100,000.

Included in the accounts to 31 December 1992 has been the sum of \$50,000.

*[Handwritten signature]*  
*F.M.J.*

REPORT OF THE AUDITORS TO THE MEMBERS OF THE NATIONAL  
BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC.

We have audited the financial statements set out on pages 1 to 5 in accordance with accepted auditing standards, and have carried out such procedures as we considered necessary.

In our opinion the financial statements give under the historical cost convention, a true and fair view of the financial position of the Association at 31 December 1992 and of the results and cash flows for the year ended on that date.

Wellington, New Zealand.

22 March .....1993

Coopers & Lybrand  
CHARTERED ACCOUNTANTS