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NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC

Minutes of a Meeting of the Executive Committee of the National Beekeepers' Association of New Zealand (Inc) held in the President's Room, Commercial Travellers Club, Ohinerau Street, Auckland, on Tuesday 12th March and Thursday 14th March 1985, commencing at 8.30 a.m. on Tuesday 12th March 1985

PRESENT:	Mr I Berry, President, in the Chair
	Messrs A McCaw, K Herron, A Lorimer,
	D Ward, G White

In attendance during the meeting :

Mr G M Reid, Chief Apicultural Advisory Officer, M.A.F.

MINUTES: The Minutes of the Executive Meeting held on 11/12 December 1984, having been circulated, were taken as read, and the Chairman authorised to sign them as a true and correct record.

MATTERS ARISING FROM THE MINUTES:

 The Executive Secretary reported that new artwork would be required for the bee motif but costings of this had not been obtained. It was agreed that it be left to the President and Executive Secretary to finalise.

2. The Executive Secretary reported that there had been no further response from Branches relative to the Code of Ethics.

The President reported on the prices relevant to signs for the permanent marking of sites, and, after further consideration, it was agreed that this was a subject that could be considered at the next Industry Conference.

3. It was further suggested that the matter of signs "Honey for Sale" could be a subject for discussion at Conference.

ADVISORY: . It was agreed that Mr Reid's report be deferred for consideration until later in the meeting when he would be present.

> 2. The meeting endorsed the action of the President in agreeing that funds would be available for the employment of Dr Denis Anderson in year two at a cost estimated as up to \$25,000.

It was noted that the Executive would be meeting later in the meeting with the D.S.I.R. to further discuss this appointment. 3. It was noted that the circular to Branches relative to their present and future requirements in regard to the Apicultural Advisory Officer in their district, was subject to a response date by 30th April 1985.

(Executive Secretary's note : REMIND BRANCHES)

4. The President reported on discussions with Mr Pat Clinch regarding the "Association's letter to the Director of Advisory Services on apiculture research, and it was agreed that this matter be handled by the President in consultation with the vice President.

5. Mr McCaw reported that there had been no progress concerning the proposal that apiculture be an option for Advisory Officers as Mr van Eaton had still been unable to obtain the information from Lincoln College. It was agreed, therefore, that Mr McCaw, together with Mr van Eaton, draft a suitable letter to be sent to John Hercus, Director of Advisory Services Division.

6. Correspondence to John Hercus regarding the employment of part-time inspectors was deferred until Mr Reid was present.

7. Mr Lorimer reported that he had attended the Apiary Advisory Committee meeting on 14th February as deputy for his father, and indicated that the committee was recommending the opening up of some areas.

It was agreed that the Executive Secretary write to the Chairman of the Apiary Advisory Committee proposing that, following the resignation of Mr Lorimer senior, Mr Tony Lorimer be asked to join the Committee.

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EDUCATION: 1. The President reported that negotiations and discussions were still continuing with AAVA and the Bay of Plenty Community College but no finality had yet been achieved.

> 2. It was noted that Mr Tim G Hansen of Orini had been awarded the Association's bursary at Telford for 1984.

> The meeting was further advised that three students had been enrolled for the 1985 year.

<u>Industry Plan</u> The meeting noted the following aspects of the 1984/5 industry plan:

p. 16 Goal B objective 2. Most action items completed and Mr McCaw to discuss with Mr Reid the provision of an article advertising publications suitable for disease identification for inclusion in the "Beekeeper".

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p. 17 Goal B objective 3. Completed

p. 18 Goal B objective 4. Mr McCaw reported that Mr Matheson would assist in the preparation of the questionnaire and had undertaken to discuss the matter with Mr McCaw at the 1985 Conference.

p. 20 Goal B objective 5. Material had been made available to Branches following the last meeting, and the Executive Secretary was asked to contact Mr Trevor Bryant regarding overseas material available.

MARKETING: 1. It was noted that approaches to the Ministry of Labour concerning packaging had been deferred pending the Executive's discussions on Thursday with Lilypak Industries Ltd.

> 2. The meeting considered the report from the N.Z. Honey Packers Association of 8th March relative to the desirability of a 1 kg pack.

3. <u>Industry Plan</u> The meeting noted the following aspects of the 1984/5 Industry Plan:

p. 11 Goal A objective 2. It was agreed that the Executive members would make informal approaches at this stage to local universities concerning the proposed marketing research, and report back to the next meeting of the Executive.

p. 12 Goal A objective 3. It was agreed that Branches be asked to include this topic in the Branch Report to Conference.

p. 13 Goal A objective 4. It was agreed that an order be placed for bumper stickers, manufactured of vinyl and non-fading, at an estimated cost of \$1200.

It was left to Mr White and the Executive Secretary to decide on the further quantities required of "I Love Honey" stickers having regard to orders received from Branches.

It was further agreed that Mr White obtain quotes for ballpoint pens.

4. The meeting considered the report of the 8th March from the N.Z. Honey Packers Association, and it was agreed to recommend to members (as a suggested guideline) a unit price of \$1.30 to \$1.35 from packer to wholesaler for a 500g standard pack. In regard to the filling of customers' own containers, a recommended guideline price be \$2.50 to \$2.60 per kg.

6. General discussion took place regarding bar coding and also the effect of the Goods and Services Tax. - 4 -

Adjournment: The meeting adjourned at 12.40 pm for lunch and reconvened at 1.17 pm.

6. Considerable discussion took place concerning the N.Z. Honey Packers report regarding market activities, following which it was agreed that no action be taken in the meantime.

PUBLICATIONS:

1. The Executive Secretary reported that cost details of the circulation audit were still not available and it was agreed that, providing the cost did not exceed \$250, authority be given for the audit to be undertaken.

The President reported on the proposal for an advertising trade-off with the New Zealand "Kitchen" and this was approved.

2. General discussion took place concerning the "Beekeeper" and some indication of concern was expressed at editing undertaken by the Editor.

3. It was agreed that the June "Beekeeper" contain notification to branches and members of material available under the Promotions Programme. The President to make enquiries concerning the staffing of the promotions activities.

4. The meeting noted the publication "Water and Soil Conservation Administration in 1984" and it was agreed that members consider the publication and the contents with particular reference to planting facilities, and the publication be discussed at the next meeting of the Executive.

5. General discussion took place concerning the arrangements for the following day's meeting with the Agricultural Quarantine Service.

6. <u>Industry Plan</u> The meeting noted the following aspects of the 1984/5 Industry Plan:

p. 23 Goal D objective 1, Goal E objective 1 Noted that these were matters which would come up for consideration at the meeting the following day with the Agricultural Quarantine Service.

FINANCE: 1. Accounts paid December 1984, January and February 1985, being cheques 465817 - 465854, totalling \$55,724.06, were approved for payment it being noted that a substantial part of the expenditure related to short term investments.

2. The meeting considered the audited accounts to the 31st December 1984, and these were approved for presentation to the Annual General Meeting.

Following general discussion relevant to the "insurance scheme" it was agreed that the Executive Secretary make further enquiries and report to the next meeting of the Executive.

3. The meeting considered the draft budget for the year ended 31st December 1985, forecasting a cash deficiency of \$940, and this was adopted by the Executive Committee.

4,. The Executive Secretary reported that there were now only four unpaid hive levies for 1984 and these were in the hands of the Solicitors for collection.

5. <u>Industry Plan</u> The meeting noted the following aspects of the 1984/5 Industry Plan:

p. 29 Goal E objective 5. Noted that this matter had been finalised.

6. It was agreed that as from March 1 1985 the motor vehicle allowance payable to Executive members would be increased to 42 cents per km.

INDUSTRY TRUSTS:

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1. The meeting noted that a response to the two letters sent to the Trustees, following the last Executive Meeting, had not been received, although it was acknowledged that the trustees had not, in fact, yet met. The President did, however, report on his telephone discussion with the Chairman, Mr D Kay, who had indicated that the H.M.A. had still not been finally wound up but this was only related to the finalisation of transfer of trade marks. Current Trust Funds had been favourably invested having regard to current interest returns.

2. The meeting then considered, in committee, the applications for Trust Funds.

3. It was agreed that the Executive Secretary draft a letter of response to Mr N.T. Moar for the President's consideration.

Adjournment: The meeting adjourned at 6.20 p.m. and reconvened at 8.30 p.m. REPORTS: 1. Pesticides Board The President reported that the Pesticides Board had not met since the last meeting of the N.B.A. Executive.

2. Federated Farmers

Mr White reported that the Dominion Council of Federated Farmers had met on 5, 6 and 7 March and the main items that had been scheduled for discussion were taxation, road user charges, Rural Bank financing, Goods and Services Tax and On Shore costs. Mr White indicated that, if possible, he would prepare an article for inclusion in the next issue of the "Beekeeper".

3. <u>Library</u> Mr McCaw presented the following report from the Librarian:

Interest in the Beekeepers' library seems to increase somewhat during the past year or so. Lending out continues at a steady rate with average one to two parcels each week. Some new books have been purchased - General Beekeeping, Pollen Research and Queen Breeding, and Trees for the New Zealand Countrywide by Mr and Mrs Mortimer. Total cost involved \$100 plus.

Concern was expressed regarding insurance cover (Executive Secretary's note : N.Z.I. have now presented cheque and library is covered for \$10,000 - copy of insurance policy has been forwarded to librarian). Parcels of exchange publications not being received on a regular basis. As these are regularly requested it would be appreciated if they could be sent more frequently.

4. <u>Advisory Committee</u> It was noted that the report of the Apiary Advisory Committee had been received earlier in the meeting.

<u>GENERAL:</u> It was generally agreed that the hire cost of the video on bee diseases be at a rate sufficient to cover the cost of packaging and postage.

BRANCH MATTERS:

1. The President gave a review of matters which had been referred to him by Branches.

2. The meeting noted the papers forwarded by Mr Lorimer regarding the Waikato County Scheme changes.

3. General discussion took place concerning arrangements for the 1985 conference, and the President indicated that he hoped to visit Greymouth towards the second half of April this year.

4. It was agreed that Branches be asked to consider Remits for the 1985 conference in line with the Goals and Objectives set out in the 1984/5 Industry Plan. OTHER CORRESPONDENCE: 1. Report on beekeeping in New Zealand by Dr Shimanuki - Queen Breeding. 2. Kiwifruit Pollination Association Circular No. 4 <u>ANNUAL REPORT:</u> The meeting considered the draft Annual Report and, subject to one or two minor alterations, this was approved for submission to the members.

<u>GENERAL:</u> 1. Approval was given for the following timetable for the Executive Committee elections and Remits:

> Nominations Close 5.00 pm Wednesday 5th June. Voting papers and biographical notes mailed by Friday 14th June for return by 5.00 p.m. Friday 5th July. Counting of Votes on Monday 8th July. Remits to be forwarded by Friday 7th June.

2. The President reported on his discussions the previous day with Mr George Jaworowski of the Employment Division, Department of Labour, H.O. regarding the immigration requirements for trained beekeepers.

3. Favourable comment was passed in regard to an article from Mr Wallingford contained in the Bay of Plenty times regarding the Bumble Bee Research.

DATE OF NEXT MEETING:

It was agreed that the next meeting of the Executive be held on Monday 22nd July at the Greymouth Conference, and members would assemble in Greymouth on Sunday 21st.

INDUSTRY PLAN:

It was agreed that the update and review of the Industry Plan be undertaken at the Industry Conference and the associated Executive meeting.

Adjournment:

The meeting adjourned at 10.00 pm on Tuesday 12th March and reconvened at 1.55 pm on Thursday 14th March, the executive in the meantime having had discussions and meetings with the Agricultural Quarantine Section, the D.S.I.R. and Lilypak Industries Ltd.

INDUSTRY CONFERENCE:

It was agreed that the President would discuss with the West Coast branch and Mr Reid would discuss with Mr Matheson, seminar topics, it being noted that, if practical, the input shoudl be obtained from the Agricultural Quarantine Service, Lilypak, Dr Denis Anderson and the D.S.I.R. ADVISORY: Mr Reid discussed with the meeting the contents of his report which covered : Agricultural Quarantine Manual Production Inspection Changes : Honey Export of Bees and Bee Products to Australia Pollination Directory for World Crops : IBRA Hive Levy Amendment Act 1984

Poisonous Plants and Horticulture in NZ : The Banks Lecture by H E Connor Canadian Response to the Trachael Mite Family Care Bibliography : NZ Apiculture New Zealand Queen Bees to UK Pesticide Poster Shimanuki's report on Queen production Computer Modelling Article on NZ Beekeeping for American Magazine.

It was agreed that the publication "Poisonous Plants and Horticulture in New Zealand" by HE Connor be forwarded to the librarian.

Mr Reid reported that the letter to the Advisory Service Division concerning the employment of part-time inspectors had not yet been referred to him.

Conclusion The meeting concluded at 2.25 p.m.

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NATIONAL BEEKEEPERS' ASSOCIATION OF NEW-ZEALAND INC

Minutes of a Meeting of the Executive Committee of the National Beekeepers' Association of New Zealand (Inc) held in the Bryan Boru Conference Suite, Kings Motor Hotel, Greymouth, on Monday, Tuesday and Thursday, 22nd, 23rd and 24th July, 1985, commencing at 9.02 a.m. on the Monday

PRESENT: Mr I Berry, President, in the Chair Messrs A McCaw, K Herron, A Lorimer, D Ward, G White

In attendance at times during the meeting :

Messrs G M Reid, M Burgess, P Clinch, A Matheson, N Wallingford and D Anderson.

MINUTES: The Minutes of the Executive Meeting held on 12/14 March 1985, having been circulated, were taken as read, and the Chairman authorised to sign them as a true and correct record.

MATTERS ARISING FROM THE MINUTES:

1. The Executive Secretary reported on the art work costs for the Life Members' Certificate and, in view of the high cost, it was agreed that he continue to investigate alternatives.

2. General discussion took place concerning the Code of Ethics, it being noted that a further response from the Marlborough Branch had been received. It was agreed that Mr White would summarise the response for an article in the next "Beekeeper", taking into account matters which may come forward from the Branch Delegates' reports to Conference.

ANNUAL GENERAL MEETING AND CONFERENCE:

1. The President reported on recent discussions with the sugar company who had indicated their willingness to continue the arrangement, and it was noted that this matter would also be raised under Branch Delegates' reports.

2. Signs for the permanent marking of sites would be discussed under Branch Delegates' reports.

3. It was noted that some aspects of the Industry Plan would be covered at the MAF seminar on Tuesday and that a further $1\frac{1}{4}$ hours had been allocated for discussion at conference. It was agreed that buzz groups be set up to cover the following subjects :

Promotions General Promotion Plan Market Research and information Public Relations "Beekeeper" It was noted that further aspects of the Industry Plan may arise from discussion on other Remits.

It was agreed that an additional 2-day meeting of the Executive be held in May, time to be largely spent on a review and update of the Industry Plan.

CONSIDERATION OF REMITS:

Remits 1 - 3 including 3a

Considerable discussion took place relevant to the Remits relating to the interest on Trust Funds, but it was noted that there was nothing that the Association or the Executive could do, and it was hoped that these Remits would be withdrawn, and the Notice of Motion from Canterbury given consideration by delegates.

It was agreed that endeavours should be made to retain the records of the H.M.A. for historical purposes.

Remit 4. West Coast

This Remit was noted with particular regard to the proposals relative to the Industry Plan.

Remit 5. Southland

It was noted that this was intended to promote discussion at conference in relation to promotional activities.

Remit 6. Northland

It was the understanding of the Executive that these activities were already being undertaken and it was the opinion of the Executive that such activities were logically to be undertaken by the exporter.

Remit 7. South Canterbury

It was the opinion of the Executive that this Remit was not practical.

Remit 8. Southland and 8a Canterbury

It was noted that Dr Richard Hill of the DSIR would be at conference to discuss the implications of this Remit.

Remit 9. Hawke's Bay

The Executive noted this Remit.

Remit 10. South Canterbury

It was agreed that this matter could be further discussed with Mr Reid and the Editor.

Remit 11, Otago

It was noted that individual requirements of beekeepers varied considerably.

Remits 12/13 Waikato/Hawke's Bay Noted. LATE REMITS 3a Canterbury 8a Canterbury Already discussed 14. South West Districts It was the opinion of the Executive that this Remit had merit. 15. Bay of Plenty It was the opinion of the Executive that this Remit was worthy of discussion. 16. Canterbury It was the opinion of the Executive that this was a rule change and, therefore, unacceptable to conference. ADVISORY: 1. The meeting noted the report of Mr Reid, covering the following items : 1. ASD Budget cuts 2. AAO Palmerston North Honey Disease
 Promotion and Marketing of Honey 5. Beekeepers Emergency Assistance Scheme: Bee Alert 6. MAF Apiary Section Staff list 7. Bee Calm 8. Article in Gleanings in Bee Culture 9. "Contacts in Agriculture" 10. AQS Awareness & AQS Manual 11. Proposed visit to New Zealand by Prof.Robbin Thorp 12. Honey and Queen Bee Export Manuals Package Bees to Canada
 Pollination Directory : IBRA 15. Import Licensing Honey 16. Bibliography of New Zealand Apiculture 17. Pesticides Poster 18. Charging for Pesticide Analysis 19. Computer Modelling 20. District Newsletters 21. Management by Objectives course for Beekeepers 22. Importation of Bees and Bee Products to Australia 23. "Pollen Analysis of New Zealand Honey" a) Concern was expressed by Executive as to the "honey disease" comment in the media and it was agreed that the Executive Secretary write to Dr Trevor Jackson of Lincoln expressing the industry's concern at the continued use of the expression "honey disease".

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b) It was agreed that the "Contacts in Agriculture" be updated following each Industry Conference.

c) With regard to the import licensing of honey, it was noted that a permit was still required from the Ministry of Agriculture and Fisheries to import honey.

Adjournment: The meeting adjourned at 12.30 pm for lunch and re-convened at 1.20 p.m.

d) With regard to the charging for pesticide analysis, Mr Reid undertook to keep the executive advised of developments.

e) In addition to the matters raised in Mr Reid's report, he referred to the application to the Trustees for funds for the visit to Australia by the Apicultural Advisory Officers, and he also tabled a list of Agriculture Quarantine inceptions for the months of May and June.

2. Mr McCaw reported that 11 Branches had replied to the circular concerning present and future requirements for AAO's in their district, the following Branches having replied

> Northland Waikato Bay of Plenty Poverty Bay Hawke's Bay Nelson Marlborough West Coast South Canterbury Otago Southland

It was noted that a summary of this information would be presented to conference.

3. The President referred to lengthy correspondence with the Director of Agricultural Research Division, MAF.

4. Mr McCaw reported that there had been no further developments concerning the inclusion of apiculture as an option for advisory officers, but he would further discuss the matter with Mr Van Eaton at Conference.

It was suggested that consideration could be given to extending the field to cover MAF Field Officers. It was noted that the Ministry was now seeking graduate qualifications for new appointees as Field Officers.

5. It was noted that a response had not yet been received from the Director of Advisory Services, MAF, concerning apiculture advisory service employment of part-time inspectors.

6. It was noted that the matter of Agricultural Quarantine Service and the matters raised at the March meeting would be discussed at the seminar on Tuesday. 7. It was noted that Mr A.D. Lorimer had been appointed by the Minister as a member of the Apiaries Advisory Committee.

8. Advice from the Timber Preservation Authority that commodity specification C9 for sawn timbers for use in beehive construction had been deleted from the forthcoming reprint of the TPA specification.

9. Mr Reid reported that the Ministry's estimates of the honey crop for this year was 10314 tonnes, and that the number of registered hives was now in excess of 300,000.

10. The President recorded the appreciation of the industry to Mr Reid and his colleagues for their assistance over the past year.

EDUCATION: 1. The President reported that there had been 80 students registered for the Bay of Plenty Community College course.

> He further reported that the AAVA had approved the course as an ordinary National Certificate for Beekeeping.

2. The President reported on his attendance at a meeting on 29th May to consider beekeeping and horticulture courses and qualifications present and future.

It was the recommendation of the President that the industry be not represented at the training and education for the industry meeting on 20/21 August as arranged by the Agricultural Training Council, and they would be advised accordingly, unless any members of the Executive wished to attend on behalf of the Association.

3. With regard to correspondence from Mr Wallingford concerning the future requirements for the Bay of Plenty Community College course, it was agreed that this be discussed with him during the Conference.

4. It was noted that the list of publications suitable for disease identification had still to be prepared for the "Beekeeper" and it was agreed that Mr McCaw ask Mr Heineman to prepare a covering article in relation to the information prepared for the industry by MAF.

5. Mr McCaw reported that nearly 400 replies had been received to the "Beekeeper" questionnaire, and a summary of the information would be presented to a later meeting of the Executive. It was agreed that this be arranged by Messrs McCaw, Lorimer and Matheson.

6. The Executive Secretary reported that he had still to write to Mr Bryant relative to overseas material available in relation to Goal B Objective 5.

7. The President reported that the Trustees had approved the bursary/scholarship for the Telford Farm Training Institute.

It was also reported that Mr Ivan Dickinson had been appointed to the Board of Telford.

MARKETING: 1. The meeting noted advice from the Parliamentary Under Secretary to the Minister of Labour that the first schedule of the Metrication Retail Trading Regulations 1978 would be amended to provide for a 1kg or multiples of 1kg containers.

> 2. The President reported that the industry had objected to the Trade and Industry lifting all restrictions on the importation of honey.

3. Considerable discussion took place concerning the matter of market research as provided in the Industry Plan, and it was thought desirable that before pursuing this matter, discussions be held with the Co-op and Packers Association.

4. It was agreed that Branches be asked to cover çost savings schemes in their Branch reports.

5. The action of the Promotions Committee in ordering 1,000 pens was approved, and the retail price and price to Branches to be left to the sub-committee to finalise.

6. The sub-committee to further review the cost and the desirability of supplying bumper stickers, and Mr White undertook to finalise this matter.

- ADVISORY: 11. The meeting considered the report from Mr P G Clinch of the Apiculture Section, Wallaceville Animal Research Centre, which he would be presenting to the conference later in the week, and the President recorded the industry's appreciation to Mr Clinch and his associates for their assistance throughout the year.
- <u>PUBLICATIONS:</u> 1. The Executive Secretary reported that the cost of the Circulation Audit had not yet been ascertained, and he was requested to keep this matter under review.

2. It was agreed that the publication "Water and Soil Conservation Administration 1984" be deferred for consideration at a later meeting.

3. It was noted that the availabiity of promotiona material would be included in the Spring issue of the "Beekeeper".

4. It was noted that the matter of public awareness in relation to quarantine, etc. would be discussed at the seminar the following day, but it was agreed that Mr Jullian Brown be invited to attend the September meeting of the Executive to review developments since the March meeting and the industry response at the seminar. Mr Lorimer undertook to draft an information pamphlet for incoming passengers who have had honey products intercepted.

ANNUAL GENERAL MEETING AND CONFERENCE:

Mr Matheson reviewed for the benefit of the Executive arrangements for the seminar the following day.

FINANCE: 1) Accounts paid from March to July 1985, being cheques Nos. 465855 - 465900 and 412261 - 412277, totalling \$54262.77 were approved for payment, it being noted that of this amount \$23,000.00 had been short term investments.

2) The meeting noted the financial statement for the 6 months to 30th June 1985.

3) Mr Burgess commented on the difficulty in obtaining advertising for the "Beekeeper" particularly with regard to its limited circulation.

4) The Executive Secretary reported that the Special Product Insurance had been withdrawn, but a similar cover was being provided, using the New Zealand Insurance's standard alternative package. The Executive Secretary was requested to check the matter of commission in relation to the alternative package.

5) The meeting considered the list of hive levies outstanding and expressed concern at the numbers. It was agreed that the matter be again reviewed at the September meeting.

- Adjournment: The meeting adjourned at 6.00 p.m. and reconvened at 5.17 p.m. on Tuesday 23 July.
- EDUCATION: 8. Mr Wallingford reviewed, for the benefit of the Executive, the present situation relevant to beekeeping education at the Bay of Plenty Community College, indicating that 84 students had been enrolled. Of these, some 50 students would need assessment, both oral and practical, and he requested the Executive to advise the names of suitable beekeepers to assist in this assessment.

General discussion took place concerning representation on the Certification Committee, and it was agreed that the Association be represented by the members of the Education Committee, i.e. Messrs McCaw and Lorimer.

ANNUAL GENERAL MEETING:

The meeting noted a late Remit from the Marlborough Association (Remit 17).

FINANCE: 5) contd.

The Executive reiterated their concern at the number of unpaid hive levies and it was agreed that these be referred to by the President at the Conference. 6) With regard to a request from the IBRA for financial assistance for the binding of the N.B.A. journal, it was agreed that the Executive Secretary indicate that the Association was favourably disposed but required some specific details as to cost.

INDUSTRY TRUSTS:

1. It was noted that a response had not been received from the Trustees to two letters sent in January, and it was agreed that this matter be discussed with the Chairman of the Trustees at the September meeting.

2. The meeting noted the response of the Trustees to applications for assistance in 1985, grants being made as follows :

Salary and expenses, D Anderson re: research into bee diseases \$25,000

Telford Farm Training Institute Bursary 1984 and 1985 \$ 1,000

The Executive was under the impression that the NBA application (No.5) for \$561 had also been approved, and the Executive Secretary was requested to take this up with the Trustees.

3. The request from MAF for financial assistance for apiculture advisory officers study tour was deferred until later in the meeting.

Adjournment: The meeting adjourned at 6.12 p.m. and reconvened at 8.35 p.m.

> 3. cont. It was agreed to refer the request from MAF to the Trustees as a worthwhile project for the betterment of beekeeping.

<u>REPORTS:</u> 1.<u>Pesticides Board</u> The President referred to his report for presentation to the Conference.

> 2. Federated Farmers Mr White reported that the Federation's conference had just been completed and a lot of material was being received from the Federation. It was agreed that it be left to his discretion as to suitable material to be made available to the Editor for inclusion in the "Beekeeper".

3. <u>Librarian</u> It was noted that the Librarian's report for Conference had been made available to members of the Executive.

4. <u>Apiary Advisory Committee</u> It was noted that the Committee had not met since the last meeting of the Executive.

Advice from the Ministry concerning the appointment of Mr A D Lorimer was also noted.

5. <u>President's Report</u> The meeting noted the President's report to be presented to Conference later in the week. **BRANCH MATTERS:**

1. Mr White sought guidance as to the responsibility for subscriptions for Branch Life Members. It was noted that this was a matter for the Branch.

2. General discussion took place concerning Hive Levy returns and their accuracy.

3. It was agreed that the President make further enquiries concerning the correspondence from the Poverty Bay Branch.

CORRESPONDENCE:

1. The meeting noted advice from DSIR concerning funding.

2. A letter from the DSIR dated 21 June concerning the biological control of gorse was deferred pending conference decisions.

3. Letter from Mr Stanley concerning the Apimondia Conference in Tokyo.

4. A letter from Apimondia concerning proposed discussions at the October Conference on problems relating to the protection of bees. Agreed that this be referred to Mr Reid.

5. Advice from Mr N T Moar of the visit to New Zealand of Mr Rex Sawyer, a noted British melissapalynologist. This letter was noted.

6. Advice from the DSIR of the International Contracts for Grasslands Technology Seminar.

7. Canterbury Branch expressing concern as to statements relevant to the 1984/5 honey crop and export availability.

The President reported that he had discussed this matter with Trade and Industry and Mr Holborow had been invited to the September Executive meeting.

It was noted that this matter would also be referred to under General Business at the Conference.

DATE OF NEXT MEETING:

It was noted that the next meeting of the Executive would be in Wellington on Monday and Tuesday, 9 and 10 September, commencing at 10.00 a.m.

Adjournment: The meeting adjourned at 10.08 p.m. and reconvened at 4.20 p.m. on Thursday 25th July. GENERAL: 1. The meeting noted that the President had been reappointed for a further three year period to the Pesticides Board.

> 2. The Executive Secretary was requested to respond to the letter dated 21 June from the DSIR concerning biological control of gorse in terms of the decision of Conference.

3. It was agreed that the Association would pay the hotel accounts of Executive members in total, and members would then reimburse the Association for the expenses incurred for their wives.

4. The President reported on a telephone conversation with Dr Close of the Royal New Zealand Institute of Horticulture, and it was agreed that the Education Committee further discuss this matter with Dr Close.

5. The President referred to the discussion earlier in the meeting relevant to correspondence with Mr Hutton, Director of the Agricultural Research Division, and he indicated that he would welcome comments from members of the Executive.

6. It was noted that Jacky Ashcroft and Jan Chisnall had agreed to act as distributors of the Association's promotional material. In addition to the Association preparing a catalogue of material, these ladies would also prepare a catalogue. The matter of reimbursement to be considered by the Executive and decided on at the September Executive meeting.

7. General discussion took place concerning the effect of Remit 19 to Conference, and the Executive Secretary's draft letter of invitation was approved.

8. It was noted that the representative from Trade and Industry be invited to attend the next meeting of the Executive at 10.00 a.m. Tuesday 10th September, and that Mr Julian Brown be invited to join the Executive for lunch at 12.30 p.m. on the same day.

INDUSTRY PLAN:

Mr McCaw undertook to summarise material prepared and presented at the conference relative to the Industry Plan, and circulate to Executive Members.

REVIEW OF REMITS:

1 - 3
No action required.

4.West Coast: Agreed to await the outcome of the September meeting with the Co-op and Packers Association.

5.Southland Agreed to await the outcome of the September meeting with the Co-op and Packers Association 6.Northland Agreed that this matter be discussed with Mr Holborow. 7.South Canterbury It was agreed that this matter be discussed in due course with Lilypak and other manufacturers. 8.Southland This matter had been considered earlier in the meeting. 9.Hawke's Bay The Executive Secretary to write to the N.Z. Forest Service. 10.South Canterbury Had been withdrawn 11.0tago Agreed that an initial enquiry be made of Mr Reid. 12.Waikato Noted, but agreed that endeavours be made to prepare a Conference checklist. 3a.Canterbury In the light of subsequent conference debate, it was agreed that this Remit be noted meantime. 8a.Canterbury Had been lost. 14.South Western Districts It was agreed that, in due course, the Executive would prepare a report for the next Conference. 15.Bay of Plenty Mr Lorimer to provide an analysis to be sent to all Branches, and Mr McCaw to include as an Objective within the Industry Plan. 16.Canterbury Had been withdrawn. 17.Marlborough Agreed that this be developed for inclusion in the Industry Plan. 18.Northland Had been withdrawn 19.Auckland The Executive had already taken action in respect of this proposal. The Meeting concluded at 6.07 p.m.

CLOSURE:



NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC.

Ans'd

Minutes of a Meeting of the Executive Committee of the National Beekeepers' Association of New Zealand (Inc) held in the Board Room, Pork Industry Board, Dalmuir House, 114 The Terrace, Wellington, on Monday and Tuesday, 9th and 10th September, 1985, commencing at 3.30 p.m. on the 9th September.

PRESENT: Mr I Berry, President, in the Chair Messrs A McCaw, K Herron, A Lorimer, D Ward, G White

In attendance at times during the meeting : <

Mr G M Reid, Mr David Kay, Mr Julian Brown, Mr Rupert Holborow

- MINUTES: (a) The Minutes of the Executive Meeting held on 22/23/24 July 1985, having been circulated, were taken as read, and the Chairman authorised to sign them as a true and correct record.
 - (b) The Minutes of the Annual General Meeting of the Association and Conference of Branch Delegates held on 24/25 July 1985, having been circulated, were noted as a true and correct record of that meeting, after noting the following amendment on page 11, item (c) under Reports, should read:

"Dr Neville Moar reported on pollen analysis...."

MATTERS ARISING FROM THE MINUTES:

- The Executive Secretary reported on a further quotation for artwork for the new Life Member's Certificate and it was agreed that Mr McCaw would make enquiries of the librarian as to the availability of a suitable photograph for this purpose.
- 2) The Executive Secretary reported that a letter had been sent to Dr Trevor Jackson, concerning the use of the expression "honey disease".
- 3) Mr McCaw tabled a report, being a review of the 1984/5 Industry Plan, following input from this year's Conference.
- 4) Mr White read to the meeting a draft article for inclusion in the "Beekeeper" summarising Branch response to the Code of Ethics.
- 5) With regard to the industry sugar scheme, it was agreed that the Executive Secretary would supply one set of forms to each Branch, and the reproduction in future would be the responsiblity of the Branches.
- MARKETING: It was agreed that the Association's representative on the sub-committee set up by the Joint Meeting would be Mr Dudley Ward.
- ADVISORY: 1) It was agreed that the Association would meet the transportation costs of Mr Reid in attending this meeting of the Executive.

 It was agreed that other matters relative to advisory be held over until the following day.

EDUCATION:

 The meeting was made aware of a letter from Mr Wallingford concerning assistance in finding assessors, and it was noted that several members of the Executive had already responded to this enquiry.

- 2) The meeting noted the President's response to the Agricultural Training Council invitation to the meeting of 29/30 August concerning training and education for the horticultural industry.
 - 3) Mr McCaw reported that he had spoken to the Librarian concerning a list of publications suitable for disease identification and Mr Heineman had undertaken to prepare such a list for inclusion in the summer issue of the "Beekeeper".
 - 4) The Executive Secretary reported that a list of audio visual material had been received from the IBRA and this was made available to the Promotions sub-committee.

It was agreed that the committee review the available material and proceed to purchase selected material, subject to the cost not being excessive.

It was further agreed that the Education Committee also review the available material for inclusion in the library.

- 5) Mr McCaw reported that he had had no contact with Dr Close of the Royal New Zealand Institute of Horticulture since the last meeting of the Executive.
- 6) Mr McCaw reported that the librarian had been receiving a large number of requests for books required for the Training Course, of which the library only had one or two copies.
- MARKETING: 1) The Executive Secretary undertook to clarify whether the amendment to the Metrication Retail Trading Regulations 1978 had been gazetted.
 - 2) The meeting reviewed the achievements of the joint meeting held earlier in the day concerning marketing.

Adjournment: The meeting adjourned at 5.45 p.m. for dinner and re-convened at 7.44 p.m.

MARKETING: 3) The meeting considered a report from Mr Herron relative to the voucher scheme/confiscated honey, and it was agreed to defer consideration of this until the following day when additional information would be available from Messrs Lorimer and Reid.

- 4) The meeting was advised that the promotion material pens had been ordered, and Mr Ward would ascertain delivery date.
- 5) Mr White reported that Mrs Jan Chisnall and Mrs Jacky Ashcroft had still to complete their catalogues, following which the material available from the NBA would be included. These ladies felt that a recipe book was the No. 1 priority and a full report was being prepared.

With regard to material currently available from the NBA, it was agreed that this be supplied to them on demand, on a basis of payment as sold, less a 15% discount. Payments to be accounted for on a monthly basis. This level of commission to be reviewed in 12 months.

- 6) The meeting noted the advice from the Ministry concerning the Queen export advisory package.
- 7) With regard to the Conference Remit relevant to discount on honey containers, it was agreed that the Association would explore the opportunities as they arose.
- 8) It was noted that the matter of provision of up-to-date market information had been considered at the previous meeting.
- 9) It was noted that the matter of cost saving schemes within Branches had not been fully developed at the Industry Conference.
- Adjournment: The meeting adjourned at 9.00 p.m. and reconvened on Tuesday 10th September at 8.36 a.m.
- MARKETING: 10) The meeting considered the desirability of becoming a member of the New Zealand Food and Beverage Exporters Council and it was agreed that the Association should join and the Executive Secretary represent the Association at the meeting on 25th September.

PUBLICATIONS:

- The Executive Secretary reported that there had been no further developments concerning the circulation audit.
- 2) With reference to the Water and Soil Conservation Administration Act 1984, it was agreed that no further action be taken.
- 3) It was noted that the listing of promotional material in the "Beekeeper" had been actioned.
- 4) Mr McCaw reported that the analysis of the "Beekeeper" questionnaire was in hand and would be available for inclusion in the Summer issue of the "Beekeeper".
- 5) It was agreed that copies of the Agpress report on public relations produced in September 1982 be made available to members of the Executive who did not have a copy.

At this stage of the meeting the Chairman of the Trustees, Mr David Kay, attended to bring members up to date on trust related matters, and to seek their opinion as to the desirability of transferring \$50,000 from the General to the Charitable Trust. The Executive supported this suggestion from the Trustees.

It was further agreed that the Trustees would advise successful applicants for Trust Funds but that the Executive Secretary of the NBA would advise those who had been unsuccessful.

It was further noted that the dissolution of the HMA had now been finally gazetted.

It was considered desirable that the Executive have regular meetings with the Chairman of the Trustees and it was tentatively suggested that the next meeting be arranged following the allocation of grants by the Trustees in 1986.

It was agreed that the Executive Secretary would arrange for the Editor to include in the Summer issue of the "Beekeeper" advices concerning Trust applications.

MARKETING: At this stage of the meeting Mr Rupert Holborow of the Trade Services (Horticulture) Division of Trade and Industry attended to discuss with the Executive items of mutual benefit.

> Mr Holborow indicated that, essentially, the Trade Services Division was re-active to situations as distinct from being innovative.

He made available to the meeting a schedule of honey exports by weight and FOB value for the year to June 1985 and undertook to make this information available to the Association on a quarterly basis, with raw material being available on a monthly basis. He also undertook to include figures for beeswax and queen bees - if these were available.

In the light of the decision taken at the meeting the previous day, it was agreed that exchange of information with Trade and Industry was desirable, in a market research/crop forecasting situation.

- <u>ADVISORY:</u> 3) The meeting noted the report of Mr Reid covering the following items:
 - 1) The term "Honey Disease"
 - 2) African Bee in California
 - 3) Food Hygiene and Honey Export Regulations
 - 4) Halfmoon Disorder
 - 5) Possible Australian ban on New Zealand honey
 - 6) Apiary Section Newsletters
 - 7) Feeding Antibiotics for Control of AFB
 - 8) Stolen Hives and Registered Number
 - 9) Bee Research : Anderson
 - 10) Queen Breeders' Association

- 12) Goodman Group buy Honey Packer in Australia
- 13) Mellitiphis Mite
- 14) Trachael Mite : USDA
- 15) Advisory Services Division
- 16) Artificial Pollination of Kiwifruit

a) It was noted that one of the problems was finding an alternative name for the term "Honey disease".

b) Mr Reid undertook to provide a short summary for the "Beekeeper" regarding a recent Court case concerning stolen hives and registered number.

- 4) Mr McCaw undertook to draft a letter to the Director of Advisory Services concerning the response from Branches regarding industry requirements for apiary services.
- 5) The Chairman sought guidance from the meeting concerning a response to correspondence from the Director of Agricultural Research Division.
- 6) It was agreed that no further action be taken concerning the employment of part time inspectors by the Apiculture Advisory Services.
- 7) The meeting was advised that there had been no further developments concerning apiculture as an option for advisory officers.
- 8) It was agreed that the Association would meet half the return fare cost Auckland/Christchurch for Mr Rex Sawyer, a noted British melissapalynologist, who is coming to New Zealand to discuss pollen analytical matters relating to honey.
- Adjournment: The meeting adjourned at 12.25 for lunch and reconvened at 1.06 p.m.
- ADVISORY: 8) At this stage of the meeting Mr Julian Brown, Director of Agricultural Quarantine Service, was in attendance to review the developments since the last joint meeting.

Mr Brown reported that aspects of the training modules prepared by the Bay of Plenty Community College were to be incorporated in the Agricultural Quarantine Training Manuals, and parts had also been used by the Service's Refresher Courses.

He indicated that the video proposed for Auckland Airport arrival concourse was still in the process of discussion with the Auckland Regional Authority.

Considerable discussion took place concerning the voucher scheme/confiscated honey pamphlet, particularly with regard to the cost benefit. It was agreed that Mr Reid would develop the pamphlet using the information made available by Messrs Herron and Lorimer, and the Quarantine Service was prepared to give it a trial run for, say, 3-6 months. Mr Brown further undertook Mr Brown further indicated that the Service would make available to the industry details of interceptions made.

- 9) The meeting noted that a letter had been sent to the N.Z. Forest Service concerning the control of possum.
- 10) Copies of Environment 86 (Heritage NZ) having been made available to the Committee, it was agreed that it was essential for beekeepers to be constantly aware of the developments in respect of this report. It was further agreed that the Executive Secretary write to the publishers pointing out that the New Zealand Honey Marketing Authority no longer exists and requesting that the name of the Association be added.
- 11) Mr Reid reported that the African Bee had now been located in New York State, as well as California.
- 12) The meeting supported the proposals from the Ministry concerning the reduction of the zone relative to toxic honey in the Bay of Plenty area.
- 13) Mr Reid reported that there had been no further progress concerning the pesticides poster as they were still awaiting a suitable photograph.
- FINANCE: 1) Accounts paid for the period July and August 1985, being cheques nos. 412278 to 412298 inclusive, totalling \$7434.25, were approved.
 - 2) The meeting noted the financial statement for the 8 months ended 31 August 1985.
 - 3) The Executive Secretary reported on advice from N.Z. Insurance that the Association's special commission agency was continuing, and it was agreed that Executive members would ascertain which of their members were participating, to enable the Executive Secretary to confirm that the Association was receiving its commission.
 - 4) The meeting considered correspondence relative to beehive insurance in the Gisborne area and it was agreed that the Executive Secretary respond on the basis that the Association was unable to make any assistance available until a response from the insurance company had been received.
 - 5) Unpaid Hive Levies The meeting reviewed the list of unpaid hive levies and members of the Executive and Mr Reid undertook to advise the Executive Secretary of listed persons who had sold or transferred hives.

- 6) The Executive Secretary reported that a letter had been sent to the IBRA concerning the binding of the journal, and a response was awaited.
- 7) The meeting considered the memorandum from the Executive Secretary regarding the administration charge for services provided by the N.Z. Pork Industry Board, which detailed the costs incurred by the Board in providing this facility. It was agreed that the proposed fee of \$22,000 for the year to 31st December 1986 be accepted.
- 8) General discussion took place concerning the reduction in the minimum number of hives for the hive levy and Mr Reid undertook to produce a list of those with under 50 hives.
- 9) It was agreed to approach the Minister for an increase in the hive levy from 22 cents to 25 cents per hive.

INDUSTRY TRUSTS:

- It was agreed that no further action be taken with regard to correspondence sent to the Trustees following the December meeting.
- The Secretary reported that funds had been received from the Trustees, including the NBA Application (No.5) for \$561.
- 3) Mr Reid indicated that a decision concerning financial assistance for the Apiculture Advisory Officers' study tour would be appreciated by the December meeting.
- REPORTS: 1) Pesticides Board The President reported that there was to be a meeting of the Pesticides Board the following day, Wednesday 11th September.

The meeting noted the report from the Pesticides Board on herbicides damage.

- 2) <u>Federated Farmers</u> Mr White advised that there was nothing to report from Federated Farmers.
- 3) Librarian It was agreed that the librarian be given authority to purchase some additional copies of books required for the training courses.
- 4) <u>Apiary Advisory Committee</u> It was noted that the committee had not met since the last meeting of the Executive.

BRANCH MATTERS:

1) The President reported that he had spoken to Mr L Newman of the Poverty Bay Branch concerning correspondence raised at the last meeting.

It was regretted that the Association did not have resources to assist financially in respect of the recent flood disaster in Gisborne. <u>GENERAL:</u> 1) The President reported that the West Coast Branch had in hand the preparation of a Conference checklist.

CORRESPONDENCE:

- Government, Nuie, concerning the services of an experienced beekeeper/apiculturist for two months. Agreed that this be referred to Branches.
- 2) Advices from MAF that the dissolution of the Honey Marketing Authority had taken place as from 31 August 1985.
- 3) Southern Fieldays concerning the Fielday at Waimumu on 19/20 March 1986 - agreed that this be made available to the Southland Branch.
- It was agreed that copies of the Minutes be made available to the beekeeping tutor of the Bay of Plenty Community College.
- 5) It was agreed that Mr K Ecroyd be advised that the Association had resigned from Apimondia and, therefore, representation at the Congress in Japan no longer applied.
- 6) An enquiry from Mr Nobbs concerning a memorial to founders of primary industries was referred to the Northland Branch for consideration, and also to Mr Reid.
- 7) A request for a list of honey producers in the South Island from Airborne Honey - agreed that they be supplied with a copy of the MAF list of 50+ Hive Keepers for the South Island.
- 8) Enquiry from the Olympic Trading Co. Ltd. to be referred to Trade and Industry.
- 9) The President reported that he had written to the Japan Association concerning the forthcoming Apimondia Congress.

DATE OF NEXT MEETING: Monday and Tuesday, 9 and 10 December, 1985, commencing at 10.00 a.m.

CONCLUSION: The meeting concluded at 3.56 p.m.

DATE:

:CHAIRMAN

NOTES ON MEETING BETWEEN THE EXECUTIVE OF THE NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC) AND REPRESENTATIVES OF THE N.Z. HONEY PRODUCERS CO-OP LTD. AND OF THE N.Z. HONEY PACKERS ASSOCIATION INC. HELD IN THE BOARD ROOM, PORK INDUSTRY BOARD, DALMUIR HOUSE, 114 THE TERRACE, WELLINGTON, ON MONDAY 9 SEPTEMBER, 1985

PRESENT: Representing National Beekeepers Association : Messrs I. Berry; K Herron; A Lorimer; A McCaw; D Ward; G White.

> Representing N.Z. Honey Producers Co-op Ltd. Messrs Noel Dellow, Chairman; John Nimmo, General Manager; Steve Lyttle, Director

Representing N.Z. Honey Packers Association Inc. : Messrs Russell Berry, President; Peter Bray; Robert Davidson

In attendance as Recorder :

S.C. Goodman, Executive Secretary, N.B.A.

CHAIRMAN: Mr D.J. Dobson, General Manager, N.Z. Pork Industry Board

OPENING: In opening the meeting, the Chairman drew to the attention of the representatives the terms of reference of the meeting, as proposed by the Annual Conference of the N.B.A. :

> "THAT THE (NBA) EXECUTIVE MEETS WITH THE CO-OP AND THE PACKERS ASSOCIATION AND THAT THE THREE PARTIES ENDEAVOUR TO FORMULATE A COMMON MARKETING POLICY"

He indicated that, in his opinion, the keyword was "Marketing" and he proposed to ask each group to put forward the areas they wished discussed at the meeting, and possibly progressing on to a Marketing Plan or marketing areas of common interest.

ITEMS FOR DISCUSSION :

N.Z. Honey Packers:

Items should be as wide as possible; Mutually profitable for all concerned; The Association was keen to see the Co-op succeed; There was a surplus of product on the local market and there was, therefore, a problem.

National Beekeepers' Association:

Desire to see useful discussions followed by future meetings; Desire to see the Co-op succeed; Increased profitability; Crop information relevant to supply and demand; Members of the industry are as successful as they desired to be ; Boundary cross flow information

N.Z. Honey Producers Co-op:

Were not there to be cross examined; Interested to discuss any matters relevant to marketing or a marketing policy; Market research and the funding of such; Consideration of the opportunities to market honey as a generic product; Crop forecasting information; Exchange of pricing information for exports. DEFINITION: The Chairman referred to the generally accepted definition of marketing :

"Human activity which satisfies needs and wants of consumers by way of exchange"

INFORMATION/CROP FORECASTING:

Considerable discussion took place concerning information available, interpretations of this information, and information required. It was finally

RESOLVED

THAT THE NBA EXECUTIVE SECRETARY CO-ORDINATE AN INFORMATION AND CROP FORECASTING SERVICE WITH THE ASSISTANCE OF THE CO-OP, THE PACKERS, AND THE MINISTRY OF AGRICULTURE AND FISHERIES

<u>Adjournment:</u> The meeting adjourned at 12.40pm for lunch and reconvened at 1.10 p.m. and, prior to the luncheon meeting, Mr John Wesley of Lilypak presented to members alternative packaging proposals from Lilypak Industries Ltd.

MARKET RESEARCH:

The meeting then considered the Industry's needs in respect of market research, following which it was

RESOLVED

THAT A COMMITTEE BE CHARGED TO FURTHER INVESTIGATE THE MARKET RESEARCH OPPORTUNITIES TOGETHER WITH COSTS AND REPORT BACK

It was left to each organisation to nominate one representative within seven days.

It was noted that the Co-op's representative would be Mr John Nimmo.

<u>Recorder's note:</u> Mr Dudley Ward was subsequently appointed as the representative of the N.B.A.

<u>GENERAL:</u> The meeting recorded its appreciation to Mr Dobson for acting as an independent Chairman, and for the manner in which he had guided the meeting.

It was agreed that the sub-committee would endeavour to report in time for the December N.B.A Executive Committee meeting (9/10 December 1985)

CLOSURE: The meeting concluded at 3.00 p.m.

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NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC

Minutes of a meeting of the Executive Committee of the National Beekeepers' Association of New Zealand (Inc) held in the Board Room, Pork Industry Board, Dalmuir House, 114 The Terrace, Wellington, on Monday and Tuesday, 9th and 10th December, 1985, commencing at 10.27 a.m. on the Monday

PRESENT: Mr I Berry, President, in the Chair Messrs A McCaw, K Herron, A Lorimer, D Ward, G White

In attendance at times during the meeting :

Mr G M Reid

MINUTES: The Minutes of the Executive Meeting held on 9th and 10th September, 1985, having been circulated were taken as read, and the Chairman authorised to sign them as a true and correct record.

MATTERS ARISING FROM THE MINUTES:

1. The meeting was advised that promotion pens had been received, and it was agreed th a review be undertaken later in the meeting.

2. The Executive Secretary confirmed that the editor had been requested to include in the Summer issue of the "Beekeeper" advice concerning the closing date for Trust applications (28.2.1986). (Secretary's note: Subsequent telephone advice received that this had not been included).

3. The meeting was advised that Mr Rex Sawyer had visited and a report had been received from Dr Moar.

4. Mr McCaw tabled several photographs for use with the Life Members Certificate and the Executive Secretary was requested to further pursue this matter and report to the March meeting.

<u>ADVISORY:</u> 1. The meeting noted the report of Mr Reid covering the following :

a) ASD Finances
b) Pesticide Analysis - Charging
c) Cost Recovery - Export Queen Bees
d) Emergency Response Procedures - Suspect EFB
e) Mail Order Firms - Honey
f) AQS and Customs Manuals
g) Possum Baiting
h) Lynfield Plant Protection Centre
i) Nuie Island
j) Chalkbrood Hives Quarantined : BoP
k) Recycled Epoxy Line. Drums : Auckland
Drum Co.
l) K Virus : Kashmir Virus

Following discussion concerning the Advisory Officer's request for financial assistance from the Trust, it was agreed that the Executive Secretary write to the Chairman of the Trustees seeking confirmation as to the Trustees decision in respect of this application.

2. Mr McCaw reported that a letter had still to be drafted to the Director of Advisory Services concerning the response from Branches regarding industry requirements for the apiary services.

3. The President reported on correspondence with Dr Hutton, Director of Agricultural Research Division, concerning the testing of dead bees for pesticide poisoning and testing of chemical residues in honey.

4. It was agreed that no further action be taken meantime concerning the inclusion of apiculture as an option for advisory officers.

5. Industry Plan .1 It was agreed that Branches be reminded of the availability of the "Trees for Bees" tags and the benefits of arranging a field day around this concept.

.2 It was noted that the appointment of Dr Anderson was already proving of benefit to the industry.

.3 With regard to the industry requirements for advisory services, it was agreed that Branches should adopt a positive attitude by offering assistance to the Ministry in its endeavour to obtain a 10% inspection rate.

Adjournment:

The meeting adjourned at 12.56 pm for lunch and reconvened at 1.40 p.m.

MAY : INDUSTRY PLAN MEETING

Agreed that this be held at Flock House bookings to be made by Murray Reid.

ADVISORY contd

.4 It was reported that only one monitoring report had been received, and that from Trevor Bryant, but the matter is progressing. The ultimate use of the reports is to present an industry picture to the decision makers.

.5 Possible new objectives - to be considered at the March meeting.

.6 <u>General.</u> Tony Lorimer reported receiving MAF newsletters from other areas.

Noted that Pat Clinch had written re: further tests being undertaken on potassium sulphate for feed sugar syrup.

EDUCATION: .1 National training scheme update

Allen McCaw reported verbally that on 13th November a meeting of the Certificate committee for the course had been held at the Bay of Plenty Community College, also present being Fletcher Thomas, AAVA; Lawson Robertson -Dept. of Education; Kevin Hearle and Nick Wallingford of the College.

The committee to meet annually, and Mr McCaw commented that the committee was very impressed with the work that the Bay of Plenty College was doing.

A letter had been sent to beekeepers who are to supervise the oral and practical assessment, together with a guide.

.2 <u>Training and Education for the Horticulture</u> <u>Industry.</u>

The minutes of the May meeting, which had only recently been received, were discussed.

Letter of 4th December 1985 inviting the NBA to commence membership of the Horticultural Training Committee, was considered. Agreed that this invitation be declined.

.3 Industry Plan

Allen McCaw reported being contacted by Dr Ron Close who had suggested a meeting in Deunedin on 16th December, to discuss revising the RNZIH Diploma of Agriculture - suggested to be a 3-tier structure :

a) first part a National Certificate which would consist of 8 steps in oral and practical assessment;

b) Second part a National Diploma - a further
4 steps of study;

c) Third part National Diploma of Honours, which includes production of a thesis.

It had also been proposed by Dr Close that a Prescription Committee of persons named by him meet in Lincoln early in the new year. Concern was expressed as to duplication with the Bay of Plenty Course and AAVA; demand for this course has not been assessed; NBA would wish to nominate their own member for any Prescription Committee. Agreed that Mr McCaw meet with Dr Close but the NBA have not assessed the need, and there may be very little requirement as far as the industry is concerned, for this course at this level.

Allen McCaw advised that the Telford bursary of \$500 had been awarded to Stephen McKay. Telford to be reimbursed.

Telford

Only three applications had been received for 1986. Fees have risen to \$4500 - attempts being made to get tertiary qualifications for students at Telford.

Industry Plan

The Beekeeper editor to be requested to include in the next issue, material from the librarian on what is available in the library on recognising brood diseases.

Increased Educational/Technical content in magazine Still under review by Allen McCaw

<u>Create audio-visual</u> Nil report.

Possible new objectives Suggestion made for an article to be written on chalkbrood.

MARKETING: The meeting discussed the provision of the pamphlet for presentation to incoming passengers who had had honey products confiscated, and Mr Reid undertook to finalise the information details without delay, and make these available for Mr White to arrange printing. It was further decided that the printers proof be sent to members of the Executive and A.Q.S. for urgent consideration, prior to printing; the Executive Secretary to advise the A.Q.S. that it was expected the pamphlet would be available by the end of January.

> The meeting considered a request from Mr Seng To Tan of the University of Waikato, supported by the Senior Lecturer, for financial assistance from the Trust to assist in his PhD studies, in which he proposed :

a) Extend the range of honey studies;
b) Investigate regional and seasonal variation (if any) in New Zealand honeys;
c) Further correlate antibacterial activity with phenolic and acidic constituents;
d) Investigate the possibility of differentiating New Zealand honey from those of overseas.

It was agreed that this request be forwarded to the Trustees promptly with a request that they give this very favourable consideration urgently.

A request from the University of Auckland for financial support for transport, etc. for students undertaking an MSc thesis on toxic honeydew. Agreed that the University be advised that this will be forwarded to the Trustees, together with other applications, which would be considered at the March meeting of the Executive. Metrication Retail Trading Regulations 1978 The meeting was advised that the Metrication Trading Regulations 1978 had been amended to provide for 1 kg containers of honey. The meeting resolved that it had no objections to the addition to the regulations of a size 750g for honey.

(NOTE : The executive is still of the opinion that all restrictions on size of honey containers should be abolished, and we understand this is still to be considered by Government).

Sub-committee meeting 28 November 1985 The Minutes of this meeting were noted and it was suggested that approaches be made to the Auckland Polytechnic for research in the Auckland area and that some research be undertaken in respect of export prices.

Adjournment:

The meeting adjourned at 5.00 p.m. and reconvened at 8.35 a.m. on Tuesday 10 December.

PUBLICATIONS AND PUBLIC RELATIONS

1. It was agreed that the Executive Secretary make further enquiries concerning the costs of a circulation audit for the "Beekeeper".

2. Mr McCaw reported that the analysis of the "Beekeeper" questionnaire was under action.

3. It was agreed that the offer of Agricultural Canada Library for exchange of publications be accepted.

FINANCE: 1. Accounts for the period September, October, November 1985, being cheques nos. 412299--412213, totalling \$16127.13, were approved.

2. The meeting noted the financial statement for the 11 months ended 30 November 1985.

3. The Executive Secretary reported that there had been no further communication from the Gisborne area relevant to insurance. It was agreed that Mr Lorimer would approach Mr Ross Blackman of Turangi to ascertain if he would provide an article on insurance for inclusion in the "Beekeeper".

4. The meeting reviewed the list of unpaid hive levies, including those placed in the hands of the solicitors for collection.

5. The meeting noted the advice of Scott Morrison Dunphy & Co. concerning the application of the Goods and Services Tax to the 1986 Hive Levy, advising that the declaration should include a requirement for an additional payment of $2\frac{1}{2}$ % on the levy for the purposes of the Tax.

6. It was noted that the Minister had approved the increase of Hive Levy to 25 cents per hive for 1986.

- 6 -

7. Advices from the IBRA that the cost of binding the N.Z. "Beekeeper" would be ±14.00 per two years, and it was agreed to write to the IBRA offering to meet half the cost if they were prepared to accept the balance.

Industry Plan

It was agreed that no further action be taken relevant to hives as security as a discussion topic within the Industry Plan.

INDUSTRY TRUSTS:

It was agreed that the Executive Secretary ascertain from the Trustees whether they have formulated a decision in respect of the transfer of \$50,000 from the General to the Charitable Trust and, if so, whether this has, in fact, been actioned.

It was agreed that the Executive Secretary prepare applications to the Trustees for consideration at the March meeting in relation to education expenditure by the Association and marketing research expenditure.

REPORTS:

Pesticides Board

Concern was expressed at a recent article in the Apiarist relative to the Pesticides Board.

The meeting was advised that Mr Ian Berry had been reappointed to the Pesticides Board for a 3-year term commencing 18 August 1985.

Federated Farmers

Mr White reported that current Federated Farmers activity appeared to be concentrating on support groups within the farming industry.

With regard to the product support provided for the International Young Farmers Conference, it was agreed that :

1) Any costs incurred by Tech Pak Plastics for the packaging, be a charge to the Association.

2) That the cost of the honey provided by Milburn Apiaries be refunded to them following receipt of an invoice.

General discussion took place concerning the desirability of having a general presentation pack to promote honey.

Librarian Nil report

Apiary Advisory Committee No further developments.

BRANCH MATTERS

1. It was noted that the inter Branch network referred to in the Industry Plan was generally under action.

2. The meeting noted the comprehensive report prepared by Mrs Daphne Feary in relation to conference preparation and organisation and it was agreed that the Executive Secretary express the Association's appreciation for such an excellent document.

It was agreed that, subject to one or two minor amendments, copies be made available to all Branches.

3. A letter from the Auckland Branch concerning American Foulbrood disease control in Auckland was referred to Mr Reid with a request that he respond.

OTHER CORRESPONDENCE ;

1. The meeting noted receipt of a British Medical Journal article of June 1985 "Honey in the Treatment of Infantile Gastro-enteritis".

2. A request from the Wellington District Council of the RNZIH for a speaker at their Annual General Meeting was referred to Mr Frank Lindsay.

3. A letter from Mr Emmett, Australia - it was agreed that a suitable response be sent by the Executive Secretary concerning the enquiry relative to identification.

4. <u>Promotional Material from the Australian</u> <u>Trade Commissioner</u>

Regarding uncapping machines - was referred to Elisabeth Burgess for possible advertising in the "Beekeeper".

DATE OF NEXT MEETING:

It was agreed that the next meeting of the Executive be held in Wellington on Monday and Tuesday 10th and 11th March 1986.

FINANCE continued

8. General discussion took place concerning the reduction in the minimum number of hives for the Hive Levy, and it was agreed that no further action be taken at this stage.

MARKETING contd.

2. The meeting noted the honey export figures for the period to July 1985 as supplied by the Department of Trade and Industry, and made available to branches. 3. With regard to the decisions made earlier in the meeting relevant to the information pamphlet for AQS it was suggested that a possible further development could be to discuss a joint venture with the N.Z. Fruitgrowers Federation.

4. In considering the matter of promotional material:

a) it was decided that recipe pamphlets be produced with initial printing of 5,000 in two colours at a cost within \$1,000;

b) it was noted that the ballpoint pens were slow moving but that in the event that a further quantity would be required, the following changes be made :

"National Beekeepers Assn" be shown in full; The slogan to be changed to "Honey - You're Sweet" Colour and logo to remain the same.

c) It was agreed that the catalogue as supplied by Jan Chisnall and Jackie Ashcroft be typed and supplied to branches, even though some prices had still to be decided. Recipe leaflets to be included in the catalogue at 20 cents each.

d)It was agreed that a copy of the catalogue be made available to the Editor of the "Beekeeper" for inclusion in the publication.

5. With regard to Cost savings schemes, some discussion took place relative to discount facilities for members as a result of industry buying power, but no decision was taken.

The members were aware of the possible potential with regard to co-operative ventures.

6. The matter of public awareness of illegal imports was a matter for further consideration.

7. The matter of AQS awareness was under action and Mr Reid reported on discussions with AQS that a logal for the service was still not available.

8. It was agreed that the matter of possible new objectives be considered at the May planning meeting.

<u>GENERAL:</u> It was agreed that an invitation be extended to the Minister of Overseas Trade, Mr Mike Moore, to join the Executive for lunch at the next meeting.

CONCLUSION: The meeting concluded at 3.00 p.m.