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NAR 1986 NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC.

ANSWINUTES OF A MEETING OF THE EXECUTIVE COMMITTEE OF THE NATIONAL BEEKEEPRS' ASSOCIATION OF NEW ZEALAND (INC) HELD IN THE BOARD ROOM, PORK INDUSTRY BOARD, DALMUIR HOUSE, 114 THE TERRACE, WELLINGTON, ON MONDAY AND TUESDAY, 10 AND 11 MARCH, 1986, COMMENCING AT 10.05 AM ON THE MONDAY.

Mr I Berry, President, in the Chair PRESENT:

Messrs A McCaw, K Herron, A Lorimer, D Ward, G White

MINUTES:

The Minutes of the Executive Meeting held on 9th and 10th December, 1985, having been circulated, were taken as read and the Chairman authorised to sign them as a true and correct record.

MATTERS ARISING FROM THE MINUTES:

1. The meeting reviewed the alternatives for the new Life Members' certificate, and the Executive Secretary was requested to pursue the matter so that certificates would be available for the 1986 Conference, if needed.

ADVISORY:

It was agreed that consideration of matters relative to advisory be held over pending receipt of the report from Mr Murray Reid.

EDUCATION:

- 1. General discussion took place on education, during which a letter from the Bay fo Plenty Community College was considered, it being noted that the contents of this had been covered at the December Executive meeting.
- 2. Mr McCaw reported on a meeting with Dr Close at Telford on 16th December, at which the proposed new prescription for the Diploma had been discussed, and it was expected that a further meeting would be held in March or April of this year.

It was agreed that Mr McCaw would advise the Bay of Plenty Community College on developments in this regard.

- 3. Mr McCaw reported that only one student had enrolled at Telford Farm Training Institute for beekeeping this year, and arrangements were being made for him to also enrol in the Bay of Plenty Course.
- 4. Industry Plan.
- a. It was noted that Goal B objective 1, National Certificate Course, was under action.
- b. It was noted that the editor still had to include the list of publications relating to bee disease identification in the "Beekeeper".
- c. It was agreed that the matter of a regular column in the "Beekeeper" reviewing current bee research be a matter for discussion at the May meeting.
- d. It was agreed that the matter of the audio visual library be considered at the May meeting.

MARKETING:

1. The meeting noted the letter from the Northland Branch concerning the Metrication (Retail Trading) Regulations and it was agreed that the Branch be supplied with a copy of Mr Isbey's letter of 23 April 1985.

It was further resolved that the matter of containers be discussed at the May meeting.

2. The Executive Secretary advised that Massey, Victoria and Lincoln College were undertaking some market research, and that there was a possibility that Auckland University would also undertake some research.

Students from Victoria University would be attending later in the meeting to discuss the project with the Executive.

A request to the Technical Institute in Auckland had been referred by them to a commercial organisation whose costs were outside the available resources of the Association.

3. Considerable discussion took place concerning the availability of and reporting of market information.

Adjournment: The meeting adjourned for lunch at 12.20 p.m. and re-convened at 1.53 p.m.

> During the luncheon adjournment Messrs Pat Clinch and Anton Ten Houten joined the Executive for discussion on activities at Wallaceville. Mr Clinch indicated that the main task was related to kiwfruit pollination and general discussion took place regarding activities being undertaken by the Wallaceville Research Centre concerning apiculture.

MARKETING:

3. It was agreed that, in preference to establishing another marketing information system, Mr Herron ask the Packers Association if they would be prepared to allow a summary of their information to be made available to Branches, such summary to be prepared by Mr Herron.

General discussion took place concerning the provision of export information and it was felt that this was better handled on a personal basis between beekeepers than through the national office.

- 4. The Executive Secretary was requested to approach Trade and Industry concerning the latest export statistics which had not been received for some time.
- 5. Mr White reported that the final draft of the pamphlet for incoming passengers who had had honey products confiscated had been referred to AQS and the President, had been approved, and was now being printed. It was estimated that the total cost would be approximately \$1,000 for 3,000 cards, and it was agreed that in addition to the cards being supplied to AQS, copies be also sent to Branches.
- 6. The meeting was advised that the list of promotions material had been printed on the back page of the March "Beekeeper".

The committee made available a revised price list in respect of the promotional material.

The meeting was advised that recipes had been received from Ms Abernethy which were now with Jackie Ashcroft, and the committee was arranging for the printing of recipes which should be available shortly.

- 7. The meeting noted the Australian Agnote concerning marketing of apiary products.
- 8. The meeting considered the letter from the N.Z. Honey Producers Co-op expressing concern at the reporting of the potential honey crop and, after listening to a recording of the broadcast, it was agreed that the Executive SEcretary respond to the letter saying that the Executive noted the comments contained therein but must always reserve the right to make media statements.
- 9. At this stage of the meeting Ms P Church and Ms M Dodson attended to discuss with the Executive the research to be undertaken by Victoria University.

10. Industry Plan

- a. It was noted that the proposal in relation to the honey promotion plan depended on the research.
- b. It was further agreed that the matter of beekeeping cost savings would be further considered at the May meeting.
- c. The purchase of promotional material was already under action.
- d. The promotion of co-operative ventures between beekeepers had already commenced.
- e. Action had been taken in respect of the public awareness campaign on illegal imports.
- f. Liaison continued with the AQS relative to awareness of import restrictions.

PUBLICATIONS:

- 1. The Executive Secretary reported on advice from the Association's auditors that an audit circulation would cost approximately \$450 and it was agreed that no further action be taken at this stage because of this cost.
- 2. Mr McCaw reported that the summary of the "Beekeeper" questionnaire had still to be finalised.
- 3. The President reported on the change of cover for the next issue of the "Beekeeper".
- 4. The following increases in advertising rates were approved:

	CASUAL	Four issues
		per insertion
Full page 4 colour	\$490	\$450
Full page black & white	\$320	\$300
Half page (Hor.or Vert.)	\$200	\$170
Quarter page	\$120	\$100
Eighth page	\$72	\$72
Spot colour	\$195 ext	tra

- 5. It was noted that nominations for the Executive would be contained as an insert in the March issue of the "Beekeeper".
- 6. The Executive was made aware of the discussions held with the Queen Bee Breeders Association, the Editor, and the President, concerning a questionnaire to members.
- 7. It was agreed that the matter of public relations be considered at the May meeting.

Adjournment: The meeting adjourned at 4.56 p.m. and reconvened at 8.45 a.m. on Tuesday.

FINANCE:

- 1. Accounts for the period December 1985, January/February 1986, being cheques nos. 412214 to 412251, and totalling \$33867.75 were approved for payment, it being noted that \$19,700 represented investment of funds.
- 2. The meeting noted the audited accounts for the year ended 31 December 1985, and these were approved for presentation to the Annual General Meeting.

It was agreed that the Executive Secretary have discussions with the Inland Revenue Department concerning the Association's liability for taxation.

- 3. The meeting considered the draft budget for 1985/86 and this was approved.
- 4. Mr Lorimer reported that Mr Blackman was happy to prepare an article on insurance for beekeepers for the Spring "Beekeeper".
- 5. The meeting noted that four unpaid hive levies had had default summons issued by the solicitors.
- 6. An application for deferment of hive levy was approved, payment to be made by 30th June 1986.
- 7. The Executive Secretary reported that the IBRA was having the N.Z. "Beekeeper" bound and an account would be receivewd in due course, the IBRA to meet half the cost.
- 8. General discussion took place concerning the reduction in the minimum number of hives and, after consideration of the benefits, administrative problems and numbers involved as well as current Government policy, it was agreed that the status quo remain.
- 9. The meeting noted the article on GST prepared by the Executive Secretary for the "Beekeeper".

INDUSTRY TRUSTS:

- 1. The Executive Secretary reported that he had written to the Chairman of Trustees concerning the request for funds by the Apiculture Advisory Officers for their study tour to Australia, the transfer of funds from the General to the Charitable Trust, and an early consideration of assistance to Mr Seng To Tan. No response had been received to any of these communications.
- 2. The meeting then considered, in committee, requests for financial assistance.

3. It was agreed that the Executive Secretary write to the Packers Association in respect of their offer of \$5000 for marketing research, advising them of the current situation, and indicating that the Association would like to take advantage of this offer for subsequent research, after receipt of reports on the initial market research.

REPORTS:

Pesticides Board

The meeting noted the Board's Annual Report to the 30 June, the President reporting that he would be attending a meeting of the Pesticides Board on Thursday of this week.

Federated Farmers

Mr White advised the meeting that he would be appointed to the Rural Services and Education Committee of Federated Farmers, and made the meeting aware of Federated Farmers recent concerns relative to education of the rural community and the school bus service.

Library

Mr McCaw reported on recent purchases undertaken by the librarian.

Apiary Advisory Committee No further developments.

General

The President advised the Executive of the contents of his report for the Autumn issue of the "Beekeeper".

INDUSTRY PLAN:

1. It was noted that the arrangements for the meeting at Flock House had been undertaken by Mr Reid, the dates being $19-21~{\rm May}~1986$.

In addition to the Executive, the Executive Secretary and Mr Nick Wallingford had been invited to participate, and the participants to also include the Senior Apiculture Advisory Officer and other apiculture advisory officers as decided by him.

It was noted that members would assemble for lunch on Monday 19 May and depart after lunch on Wednesday 21 May 1986.

BRANCH MATTERS:

It was noted that an inter-branch communication network was desirable but really a matter for Branches to activate.

CONFERENCE:

1. It was noted that the industry conference would be held in Rotorua on Wednesday and Thursday 23 and 24 July 1986; a seminar would be held on Tuesday 22nd July; the Executive would meet on Monday 21 July and, as a consequence, would assemble on Sunday evening 20 July.

It was agreed that the Executive Secretary write to the Ministry requesting them to run the seminar in conjunction with the Waikato Branch.

The President undertook to liaise with the Editor and the Waikato Branch concerning the Conference advertisement for the Winter "Beekeeper".

The Executive Secretary was requested to write to Dr John Longworth concerning the invitation to the DSIR to attend Conference.

OTHER CORRESPONDENCE:

- 1. MAF concerning the publication "Events in Agriculture" which had been referred to Branches.
- 2. Apimondia, concerning the symposium on scientific and commercial examination of queens.
- 3. A request for a complimentary copy of the "Beekeeper" by the Lebanese Beekeepers Association. Agreed that the Executive Secretay make further enquiries regarding this request.
- 4. A job application from Jan Pawel Jedrszczyk which is being referred to Branches.
- 5. Mr McCaw reported on correspondence received by Mr Heineman from Rarotonga concerning attendance at Conference, and it was agreed that this matter be handled by the librarian.

GENERAL:

- 1. The meeting considered the draft annual report which, after amendment, was approved for circulation to members.
- 2. The meeting approved the following timetable for this year's election for the Executive:

Nominations close 5.00 p.m. Wednesday 4 June 1986; Voting papers and biograph notes mailed by Friday 13th June to be returned by 5.00 p.m. Friday, 4 July, with counting on Monday 7 July.

DATES OF NEXT MEETINGS:

It was noted that the next meeting of the Executive would be at Flock House on Monday to Wednesday May 19 to 21st, and that the following meeting would be on Monday 21 July in Rotorua.

GENERAL:

- 3. Mr Lorimer suggested, on behalf of the Waikato Branch, that there be an Executive report to conference.
- 4. Mr Lorimer commented on an article in the Forest & Bird Society magazine detailing how to make a Tui feeder, and it was agreed that he write to the Society concerning this article.

ADVISORY:

- 1. The report from the Senior Apiculture Advisory Officer, Mr Reid, not having been received, it was agreed that this be circulated to executive members when it came to hand.
- It was agreed that the report on the Canadian Association of Professional Apiculturists (November 85) be circulated to the Executive.
- 2. The meeting considered Mr McCaw's draft letter to the Director of Advisory Services concerning the industry requirements for apiary advisory services,

and it was agreed that this be discussed with Mr Reid and that, if any members of the Executive have any comments, they be advised direct to Mr McCaw before the end of March.

- 3. <u>Industry Plan</u>
- a. It was agreed that the "Trees for Bees" programme be reviewed at the May meeting.
- b. It was noted that a paper had been received from Mr Reid concerning apiculture research priorities, and it was agreed that this be discussed with Mr Reid at some suitable time.
- c. Industry requirements for Advisory Services under action.
 - d. The need for Branches to adopt a positive attitude concerning industry requirements for inspection services.

CLOSURE:

The meeting concluded at 3.42 p.m. with a vote of appreciation to the staff for their help during the two day meeting.

MINUTES OF A MEETING OF THE EXECUTIVE COMMITTEE OF THE NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND (INC) HELD AT FLOCK HOUSE, BULLS, ON MONDAY 19 MAY 1986, COMMENCING 3.20 P.M.

PRESENT:

Mr I Berry, (President) in the Chair

Messrs. A.McCaw, K. Herron, D.Ward, G. White

In attendance:

Mr G M Reid

APOLOGIES:

Apologies for absence were received from Mr A.D.Lorimer

and for lateness from Mr D Ward.

MINUTES:

The Minutes of the Executive Meeting held on 10 and 11 March 1986, having been circulated, were taken as read, and the Chairman authorised to sign them as

a true and correct record.

MARKETING:

1. The President advised receipt of the revised conditions for contract supply of sugar to Branches, and it was agreed that he be authorised to sign the agreement on behalf of the Association, and it was further agreed that copies of the Memorandum be supplied to all Branches.

It was also agreed that Branches be advised that participants in the scheme must have paid their hive levy and, if they are not on the roll, then no sugar can be purchased unless they can prove that they are financial — and the onus is on the member.

2. The meeting noted the letter from a member concerning hive levies and it was agreed that he be advised that the sale of any honey makes a beekeeper liable for the hive levy.

It was further agreed that a copy of the Annual Report be sent the member which would detail the Association's expenditure, and that he be advised that a copy of the Apiaries Act is available for purchase from the Government Printer.

CONFERENCE:

1. It was noted that the Remit from the South Western Districts tabled at the 1985 Conference would again be submitted to the 1986 Conference.

MARKETING:

3. The Executive Secretary reviewed the present situation concerning the market research being undertaken by Lincoln, Victoria and Massey Universities.

The Executive Secretary was requested to give urgency to the obtaining of the export statistics from the Department of Trade and Industry.

The meeting noted the market summary prepared by Mr Herron and circulated to Branches.

CONFERENCE:

2. It was noted that the Waikato Branch had indicated that they did not wish to operate the shop at Conference and it was, therefore, suggested that this be operated by Jackie Ashcroft or Jan Chisnall if they wished to do so.

The President read the draft advertisement for Conference and this was approved. Agreed that the draft be circulated promptly to Branches.

It was noted that in the event of the social evening being conducted at a loss then, if the Conference ran at a profit, consideration be given to the allocation of the surplus funds to meet the deficit.

It was agreed that an official invitation be sent to Dr Koekoe Mokotupu, Rarotonga.

MARKETING:

4. Mr White reported that delays would now be experienced in the preparation of the recipe book due to the demise of the artist.

OBITUARY:

The meeting noted the death of Mr Robert Davidson, senior, and expressed condolences.

ADVISORY:

The meeting noted the report from Mr Reid, which had not been available at the last meeting of the Executive, and it was agreed that the Executive prepare a Remit for conference concerning the long term arrangements for bee pathology.

Adjournment:

The meeting adjourned at 5.05 p.m.

<u>In</u> <u>attendance:</u> Messrs. T.Roberts, A.Matheson and C.Vardy, A.A.Os Mr N Wallingford

MATTERS ARISING FROM THE PLANNING MEETING - MAY 1986

- 1. Mr Reid advised of the Ministry's proposal to shift to a user pay principle for Advisory Services.
- 2. It was agreed that the Executive sponsor a Remit to conference proposing a registration fee for all beekeepers to be collected by the N.B.A., the fee to be collected in order to contract the Ministry of Agriculture and Fisheries to maintain the Apiary Register and Disease Inspection Services. Proposed fee to be \$25 per beekeeper per year.
- 3. It was agreed that the Executive Secretary ascertain from the Ministry's Information Service whether the material for the advertisement in the April/May 1986 issue of Pacific Way could be made available for distribution to members, and also for publicity purposes.
- 4. It was agreed that the Executive give consideration at its next meeting to membership, possibly Honorary, of the Association for advisory officers.
- 5. It was agreed that the Executive Minutes be sent to all Apiculture Advisory Officers.
- 6. It was agreed that the Executive would sponsor a Remit to conference suggesting that changes be made to the Hive Levy Act to have the effect that the hive levy would be payable by all beekeepers with 50 or more hives including those engaged in queen rearing, pollination or other purposes not presently covered by the Act, noting that it would not include anuy units of less than a single storey hive, such as queen rearing nuclei
- 7. The 1985/86 plan to be distributed to hive levy payers as soon as practical.

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NATIONAL BEEKEEPERS ASSOCIATION OF NEW ZEALAND INC.

MINUTES OF A MEETING OF THE EXECUTIVE COMMITTEE HELD IN THE TRAVELODGE HOTEL, 6 ERUERA STREET, ROTORUA, ON MONDAY 21 JULY, 1986 COMMENCING AT 9.00 A.M.

PRESENT:

Mr I Berry, President, in the Chair Messrs A McCaw, K Herron, D Ward, A D Lorimer, G White

In attendance: Mr M Reid, Senior AAO, MAF

APOLOGIES:

MINUTES:

The Minutes of the Executive Meeting held on 19th May 1986, having been circulated, were taken as read, and the Chairman authorised to sign them as a true and correct record.

MATTERS ARISING FROM THE MINUTES:

- 1. The Executive Secretary tabled the new Life Members certificate, which was approved.
- 2. It was agreed to recommend to the Annual General Meeting, in terms of Rule 8, that Mr H. Belin be elected a Life Member.
- 3. General discussion took place concerning honorary membership for the MAF Advisory Officers and it was acknowledged that this would require a rule change to accommodate a new classification of membership, and it was thought inappropriate to take any action at this stage, pending further discussion with Mr Reid.

CONFERENCE:

- 1. It was agreed that the Executive would not support the Waikato proposal for the Trustees to present a report to Conference.
- 2. The President detailed the list of persons or organisations likely to present a report to the Conference.
- 3. In discussing Remits, Mr Reid advised that he was awaiting a legal opinion from MAF H.O. relevant to the charging for MAF services, and it was agreed, therefore, that further consideration of this be deferred until later in the meeting.

CONSIDERATION OF REMITS:

REMITS 1,2,3 Deferred pending further advices from MAF H.O.

 $\frac{REMIT}{would} \stackrel{4}{be} no \ problems \ in \ respect \ of this proposal.$

 $\frac{\text{REMIT}}{\text{Remit}}$ It was acknowledged that this Remit was broader in concept than the previous Remit.

REMIT 6. It was noted that there was a further amendment from S.W. Districts and the members felt that earlier Remits would take care of this situation.

REMIT 7. Executive did not support this

REMIT 8. The President reported on further amended figures received from the DSIR and it was again agreed that this matter be deferred for consideration later in the meeting.

REMIT 9. It was the opinion of the Executive that this was a non-issue and members noted the letter from the Chairman of Trustees.

 $\underline{\text{REMIT}}$ 10. The meeting was of the opinion that this proposal was too wide in its application.

REMIT 11. The Executive noted this Remit.

 $\frac{\text{REMIT 12.}}{\text{Remit.}}$ The Executive supported this

REMIT 13. The Executive supported this Remit and the President indicated that he proposed to allow only limited discussion on this topic.

REMITS 14, 15. It was noted that there were some alternatives to Mirex available on the market.

REMIT 16. The Executive noted this Remit.

 $\underline{\text{REMIT 17.}}$ The Executive was against this $\underline{\text{Remit.}}$

REMITS 18, 19. The Executive noted these Remits

LATE REMITS:

The Executive opposed the first three of these Remits and decided that the fourth needed clarification, and, in respect of the fifth, this was an amendment to Remit 6.

RULE CHANGE:

The President outlined the background as to the advice to members in respect of this proposed rule change and

IT WAS RESOLVED that any future proposed rule changes be sent to all hive levy payers together with the Remits.

ADVISORY:

Mr Reid commented on his report to be presented to conference later in the week.

Mr Reid undertook to set the scene during the presentation of his report to conference in respect of the charging for MAF services. At this stage of the meeting, Mr Ian Blackman, Manager of the Rural Bank, attended to assist the Executive in respect of the legal implications of charging for MAF services by way of a registration fee, either imposed by the Ministry or the Association.

Adjournment:

The meeting adjourned for lunch at 1.10 and reconvened at 2.05 p.m.

ADVISORY, cont.

2. It was noted that the Executive Secretary was having discussions with Mr Wayne Kelsall, Chief Editor, Production, concerning the reproduction of the AQS advertisement in "Pacific Way".

EDUCATION:

- 1. It was agreed that the matter of an update on the national training scheme be considered when Mr Nick Wallingford was available to attend the Executive Meeting.
- 2. Mr McCaw reported that he had had no further communication from Dr Close of the RNZIH.
- 3. It was noted that the creation of an audio visual resource collection within the NBA Technical Library by May 1987 was being undertaken by Mr Ted Roberts.
- 4. It was agreed that Mr Dickinson be permitted to present a brief report on Telford at the Annual Conference.

ADVISORY. cont

3. Further general discussion took place concerning the imposition of a registration fee to maintain the register based on a least cost service, but no decision was taken and it was agreed that the Executive would again meet with the Advisory Officers at 5.00 p.m. on Tuesday.

At this stage of the meeting Mr Denis Anderson attended and briefly commented on work undertaken to date and to ascertain future NBA involvement in bee pathology, in partnership with the DSIR.

ADVISORY. cont.

- 4. It was noted that the established criteria for an effective apiary inspection and disease control service was under action.
- 5. Increase in AQS awareness of bee product import restrictions was to be discussed with Mr Emery during the conference.
- 6. The Industry to provide continuing financial support for a bee pathologist this had been discussed earlier in the meeting.

- 7. With regard to obtaining Government support for ongoing apicultural research programme, it was noted that the Executive would be meeting with Mr Clinch and Mr Jack Parle the following day.
- 8. The Executive agreed that it would support an AAO proposal for the deletion of the previous hive brand number by "striking out" providing the previous number was not totally obliterated.
- 1. The President reported that Mr Don Bairstow of N.Z. Sugar Co. would be addressing the conference.
- 2. The Executive Secretary reported on receipt of marketing research from Lincoln and Victoria Universities, and advised that the Massey Research had still to be undertaken.

He reported that it was proposed to bring the committee together following receipt of the completed version of the Lincoln research.

3. Members expressed appreciation to Mr Herron for the market information service being provided to Branches, and it was agreed that a copy also be provided to the Co-op.

It was agreed that at the September meeting the Executive would consider extending this facility to include a "user-pay" basis.

- 4. The meeting noted the export statistics covering the period to and including May 1986.
- 5. General discussion took place concerning the information pamphlet for incoming passengers, and discussion also took place concerning the Canterbury proposal that material be made available to all outgoing passengers at the time of booking.
- 6. Mr Ward reported that the new pens were available and it was noted that these should be held by the commission agents. The Executive Secretary expressed concern at the matter of stock control and reporting of sales and the committee undertook to discuss this matter with Mesdames Ashcroft and Chisnall.

Mr White advised that he had been unable to obtain copies of the recipes, but reported that additional copies had originally been made available and as soon as these could be located printing could be undertaken.

With regard to the reprinting of the "I Love My Honey" stickers, it was agreed that the committee would discuss this matter with Mrs Ashcroft including consideration of sizes and colour of the reprint.

MARKETING:

- 7. It was noted that the committee would be considering the development of a marketing strategy for New Zealand honey.
- 8. It was noted that the increased awareness of potential beekeeping cost savings would be a matter discussed at this year's conference.
- 9. It was noted that a New Zealand Honey Crop and Marketing Information system had been set up.
- 10. It was noted that the Executive still had to action the possibilities for inclusion of New Zealand honeys in overseas promotions by December 1986.
- 11. It was agreed that the enquiry from Trade & Industry concerning the America's Cup promotion be referred to selected exporters.
- 12. It was agreed that the Association renew its subscription for a further 12 months with the Food and Beverage Exporters Council.
- 1. It was agreed not to exchange copies of the "Beekeeper" with Lebanon.
- 2. Mr McCaw reported that good progress had been made in summarising the "Beekeeper" questionnaire, the information would now be made available as an article for the "Beekeeper".

It was further agreed that the editor be asked to attend the September meeting of the executive and discuss the contents of the survey.

- 3. With regard to Branches carrying out at least one Public Relations activity highlighting the consequence of the illegal importation of bees, bee products and appliances, it was agreed that this was a matter to be raised at conference.
- 4. With regard to the exchange of information with the US Department of Agriculture, it was agreed that Mr Herron would select the suitable publication to be exchanged.
- 1. Accounts totalling \$52337.11, being cheques no. 412252 412260, and 199901 199960, were approved for payment.
- 2. The Executive Secretary tabled a financial statement, on a cash basis, for the six months to 30 June 1986.
- 3. The Executive Secretary reported on advices from the Inland Revenue Department concerning taxation. It was agreed that

PUBLICATIONS:

FINANCE:

the Executive Secretary obtain advice as to the disposal of assets in the event of winding up with particular regard to the effect on the Trusts.

- 4. It was agreed that a supply of "Story of Bees and Honey" be made available to the Hawke's Bay branch for their forthcoming Show and further details of assistance be left to the President (Mr I Berry) to decide.
- 5. The Executive Secretary reported that the four remaining unpaid hive levies for 1985 were still with the solicitors for collection.
- 6. The meeting expressed concern at the large number of unpaid hive levies. It was agreed that a review be undertaken of membership and the Association in relation to unpaid hive levies and the requirements of the Constitution.
- 7. It was agreed that advice of the Hive Levy and the "Beekeeper" subscription, for the following year, be contained in the appropriate issue of the "Beekeeper".
- 8. It was agreed that in line with current movements in State Services motor vehicle allowances, that there be an increase to 55 cents per km as from 1 August 1986.

INDUSTRY TRUSTS:

- 1. The meeting noted the accounts for both Trusts for the year ended 31 December 1985.
- 2. The Executive Secretary reported on the list of applications approved by the Trustees.
- 3. It was noted that the Trustees would be again meeting in September to consider subsequent requests for financial assistance.
- 4. It was agreed that the request for financial assistance relative to the roll of wasps in relation to apiculture be considered at the September meeting of the Executive.

REPORTS:

- 1. Mr Berry commented on his report (Pesticides Board) for conference.
- 2. Mr White reported that the Federated Farmers action had mainly been in relation to economic matters, but this Association had been involved in rural education.
- 3. The meeting noted the librarian's report to be presented to conference.
- 4. There was no report from the Apiary Advisory Committee.

INDUSTRY PLAN:

It was agreed that the Executive Secretary obtain telephone numbers for Secretaries and Presidents of Branches for inclusion in the "Beekeeper".

ADVISORY:

It was agreed that the matter of ongoing apicultural research be discussed with the Advisory Officers following the meeting with Messrs Clinch and Parle.

BRANCH MATTERS:

The President indicated that the timing of Branch meetings had been covered in his Presidential report.

OTHER CORRESPONDENCE:

The meeting noted the approach from DSIR concerning the joint venture in Indonesia.

GENERAL:

It was agreed that the Executive Secretary obtain a copy of the AGricultural Pests Destruction Amendment Bill.

DATE OF NEXT MEETING:

9/10 September 1986 in Wellington.

Adjournment:

The meeting adjourned at 6.35 p.m. and reconvened "in committee" at 12.15 p.m. on Tuesday 22 July 1986, reconvening in open meeting at 5.09 p.m. on the same day.

LIFE MEMBERSHIP:

It was agreed to recommend to the Annual General Meeting that, in terms of Rule 8, Mr Pat Clinch be elected a Life Member.

ADVISORY SERVICES:

In addition to the Executive, the following MAF Advisory Officers were in attendance:

Messrs M.R. Reid, T.Bryant, A.Matheson, E.Roberts, M.Schrader, C.van Eaton

Considerable general discussion took place concerning the future of the MAF apicultural advisory service in the light of current Government economic policy. The meeting agreed, in principle, to the support of funding of the service, and it was also agreed that, at this stage, the collecting agency was not an issue.

It was then agreed to place the following amendment to Remit one before conference the following day:

THAT THIS CONFERENCE RECOMMENDS THAT
THE EXECUTIVE NEGOTIATE THE BEST POSSIBLE
AGREEMENT WITH THE MINISTRY OF AGRICULTURE
AND FISHERIES (ADVISORY SERVICES DIVISION)
TO PROVIDE FOR THE FUNDING OF AN IMPROVED
PROGRAMME OF APIARY REGISTRATION, DISEASE
CONTROL AND QUALITY ASSURANCE FOR THE
BENEFIT OF THE WHOLE INDUSTRY.

The President gave a brief review of the "in committee" discussions with Mr Jack Parle earlier in the day.

Adjournment:

The meeting adjourned at 6.19 p.m. and reconvened at 4.51 p.m. on Thursday 23 July 1986 with President Allen McCaw in the Chair.

REMITS:

1 - EXECUTIVE and 2 - AUCKLAND

Agreed that the President commence discussions with Mr Reid, Senior Apicultural Advisory Officer, as soon as possible, so that further consideration could be given to this matter at the September Executive meeting.

3 - BAY OF PLENTY

It was noted that no formal advice had yet been received from the Ministry on this subject, and it was agreed to await that advice, but to include this topic within the discussions on Remits 1 and 2.

4 - EXECUTIVE

It was agreed that consideration of this Remit be deferred until after the September meeting.

5 - AUCKLAND

Withdrawn.

6 - SOUTH WESTERN DISTRICTS

Lost.

7 - MARLBOROUGH

Withdrawn.

8 - EXECUTIVE

This Remit was considered "In committee"

9 - CANTERBURY

The Executive Secretary to advise the Trustees of the outcome of this Remit by response to their Chairman's letter of 4 July 1986.

10 - CANTERBURY

The Executive Secretary to write to all Branches, all A.A.O. and Mr Wallingford, seeking information or ideas as to the quantification of the value of Beekeeping to the agricultural and horticultural industries.

11 - WAIKATO

Agreed that discussions be held with Mr Reid concerning this Remit.

12 - WAIKATO

Agreed that Executive members should take every opportunity to carry out the sentiments expressed in the Remit.

13 - CANTERBURY

The Executive Secretary to write to the D.S.I.R.

14 - POVERTY BAY

Agreed to await the results of actions taken in relation to Remit 15.

15 - WAIKATO

The Executive Secretary to write to the Pesticides Board.

16 - WAIKATO, 17 - CANTERBURY

Lost.

18 - OTAGO

Withdrawn.

19 - CANTERBURY

The Executive Secretary to write to Mr Russell Berry to obtain any update information for the "Conference Planner".

CONFERENCE:

Agreed that letters of appreciation be sent to those who had participated in the Conference.

GENERAL:

- 1. Mr I Berry agreed to continue providing information to the media.
- 2. It was noted that Mr I Berry still had two years to serve as the Association's representative on the Pesticides Board.

MARKETING:

General discussion took place concerning the market information being provided by the Association and, in particular, the valuable assistance provided by members of the Packers Association.

It was agreed that the Packers Association should be included on the mailing list for the NBA information.

CLOSURE:

The meeting concluded at 6.42 p.m.

	: CHAIRMAN
DATE:	



NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND INC.

MINUTES OF A MEETING OF THE EXECUTIVE COMMITTEE HELD IN THE BOARD ROOM, PORK INDUSTRY BOARD, 11TH FLOOR, DALMUIR HOUSE, THE TERRACE, WELLINGTON, ON TUESDAY AND WEDNESDAY 9TH AND 10TH SEPTEMBER, 1986, COMMENCING AT 10.05 A.M.

PRESENT: Mr A McCaw, President, in the Chair

Messrs I Berry, K Herron, A D Lorimer,

D Ward, G White

In attendance: Mr G M Reid, Senior Apiculture Advisory Officer,

In attendance for part of the meeting: Mr M Burgess, Editor

MINUTES:

The Minutes of the Executive Committee meeting held 21 July 1986, having been circulated, were taken as read and the Chairman authorised to sign them as a true and correct record.

The In Committee Minutes of the Executive Meeting of 21 July 1986 were also confirmed.

MATTERS ARISING:

- 1. It was noted that the matter of Honorary membership for MAF Advisory Officers had still to be discussed by the President with Mr Reid.
- 2. The Executive Secretary reported that the Agricultural Pest Destruction Amendment Bill essentially referred to rating aspects and had no specific relevance to the industry.
- 3. It was agreed that a letter be sent to the Travelodge, Rotorua, expressing appreciation for assistance and co-operation during the time of the Conference.

MINUTES: The Minutes of the Annual General Meeting and Conference of Branch Delegates held 23 July 1986, having been circulate were noted as a correct record, and initialled by the President, after noting one or two minor spelling errors.

MATTERS ARISING:

- 1. The Executive Secretary reported on response to date to the quantification of the national value of beekeeping. Mr White indicated that a further paper was coming from Mr Andrew Matheson, A.A.O., Nelson, and it was agreed that Mr White would give consideration to the papers received and discuss these with Mr Matheson, with the intention that a final document in relation to this matter be produced by Mr White in co-operation with Mr Matheson.
- 2. The meeting considered a letter dated 28 August from the Canterbury Branch concerning the Remit to conference relative to the biological control of gorse, and it was agreed that the Branch be advised that correspondence had already been sent to the DSIR relative to this Remit.
- 3. The Executive Secretary referred to an acknowledgment from the Pesticides Board concerning the Conference Remit which indicated that the Board would give consideratic to the Remit when the registration of Mirex insecticide is considered by the Board. The acknowledgment also pointed out that, at the present moment, the toxicology of the compound is being assessed.

4. The Executive Secretary reported that he had written to Mr Russell Berry concerning the possible update or improvement to the Industry Conference planner.

It was noted that the 1987 Conference in Christchurch would be held the week commencing 13 July.

It was further noted that it may be necessary for the 1988 Conference to be held early because of the possible clash of dates with an Australian Anniversary Conference.

ADVISORY: It was agreed that discussion of matters relative to advisory be held over pending attendance of Mr Reid.

EDUCATION:

- 1. With regard to the National Training Scheme, Mr Lorimer enquired whether there had been any feedback concerning the assessor/examiner system introduced in the first year.
- 2. The President reported that there had been no further communication from Dr Close of the RNZIH.
- 3. It was noted that Mr Ted Roberts was co-ordinating the collection of information relative to an audio visual research library.
- 4. General discussion took place concerning progress at Telford and the President reported that there were currently two beekeeping students at the Institute.

MARKET ING:

- 1. The meeting discussed Remit (11) from the Annual Conference regarding legal imports of honey and it was agreed that this matter be discussed with Mr Reid.
- 2. The Executive Secretary reported that the final report of the Lincoln Research had still not been received and a follow up letter had been sent to the University. There was no current information available concerning the research to be undertaken by Massey University. He indicated that a meeting of the special committee would be called as soon as the final report from Lincoln had been received.
- 3. The meeting considered the market report information being provided by Mr Herron and it was the opinion of the Executive that a minimum of four reports should be issued per year and that these should be distributed to:
 - (a) Branch Secretaries:
 - (b) Commercial members with 1000 or more hives;
 - (c) Other hive levy payers on request.
- 4. The meeting noted the export information details provided by the Statistics Department for the year to June and July and it was agreed that the Executive Secreta: be asked to ascertain information relative to Queen Bee exports.
- 5. It was decided that the information pamphlet for incoming passengers who have had honey products intercepted and also the "Pacific Way" advertisement be discussed under Public Relations.

6. Mr White reported that a further printing of "I Love My Honey" stickers had been undertaken and these would be on a green background.

Mr White further reported that he had received the recipe card but it was unsuitable for reproducing in its present form. However, reproduction in another form was being considered by the printer and Mr White undertook to report to the next meeting. Mr White further advised on the availability of mobiles and stickers from a Nelson firm, and it was agreed that the N.B.A. accept a proposal relative to a commission on all sales, rather than being involved in direct marketing of these products.

The meeting was advised that a further supply of enscribed pens had been obtained.

The President reported on discussions with Mrs Chisnall concerning payment for supplies and it was agreed that he would have further discussions with her now that he had been familiarised with the situation.

PUBLICATIONS AND PUBLIC RELATIONS:

1. At this stage of the meeting Mr Michael Burgess, the Editor, attended, and discussed with the Executive the content and format of the "Beekeeper".

Adjournment: The meeting adjourned at 12.50 pm for lunch and reconvened at 1.23 p.m.

PUBLICATIONS AND PUBLIC RELATIONS:

2. The meeting considered the report on the questionnaire re: the contents of the New Zealand "Beekeeper" prepared by Messrs Schrader and McCaw, following which it was agreed that the President's Report would be discontinued and replaced by Executive News in Brief.

Considerable discussion took place concerning the possibili of increasing the circulation.

The President undertook to prepare an article for inclusion in the "Beekeeper" concerning the questionnaire.

It was agreed that a letter of appreciation be sent to Mark Schrader for his contribution to the report.

3. It was agreed that the editorial fee be increased to \$1200 from and including the Autumn 1987 issue.

MARKETING:

- 7. Industry Plan A(1) it was noted that the development of a marketing strategy for New Zealand honey was under action.
- 8. Industry Plan A(2) it was noted that there had been no progress at Conference on increased awareness of potential beekeeping cost savings.
- 9. Industry Plan A(3) it was noted that the New Zealand Honey Crop and Marketing Information system was now well-established.
- 10. Industry Plan A(4) it was agreed that information on overseas promotions be made available to the following commercial members:

Arataki Honey; Waitemata Honey; The Honey producers Co-operative; Kintail Honey; Wilson Neill - Hororata Honey Ltd; N.Z.Honey Packers Association; 15 N.B.A. Branches

- 11. The meeting noted a letter from Crown Corporation Ltd concerning progress with the 1986 Canadian honey crop.
- 12. It was agreed that a letter be sent to the appropriate Ministers expressing concern at the changes to Agricultural Quarantine inspection at international airports.

It was agreed that a further letter be sent to Government expressing the Association's interest in ensuring that diseases were not brought into New Zealand, particularly highlighting the economic benefit to New Zealand of the beekeeping industry, this letter to be sent following receipt of the report from Messrs White and Matheson.

13. It was agreed that an invitation be extended to the Director General of M.A.F. (Mr Malcolm Cameron) to lunch with the Executive at the December meeting.

MATTERS ARISING FROM THE MINUTES:

4. Following discussions concerning Honorary membership for MAF Advisory Officers, it was agreed that Mr Reid would further discuss the matter with his colleagues and report back to the December meeting.

ADVISORY:

1. The meeting noted the report of Mr Reid covering the following:

Diagnostic Service Lynfield: Honey Bees
Biological Control of Gorse
Apiary Register
Beekeeper Registration Fee
Extra Funding MAF
Emergency Response Manual - Honey Bee Exotic
Diseases and Pests
NZ Beekeeper Articles
Bee Alert, Clyde Dam

2. Considerable discussion took place concerning the matter of apiculture research and bee pathology, Mr Reid making the members aware of his discussions with Dr Frank Wood, Director of the Ruakura Soil and Plant Research Station and also his discussions with Denis Anderson. A final decision on the matter was deferred until the following day.

GENERAL:

1. At this stage of the meeting Messrs Lorimer and Reid presented to the Executive a whakataniwha and this was accepted with appreciation by the President. The meeting recorded its appreciation to Mr Reid who had donated the whakataniwha, the Waikato Branch who had provided the engraving and to Mr Lindsay Reid who had carved the whakataniwha.

Adjournment: The meeting adjourned at 5.34 pm and reconvened at 8.15 am the next day.

ADVISORY:

- 3. The meeting reviewed its discussions of the previous day concerning apiculture research and bee pathology and it was agreed:
- (a) that negotiations be commenced with the DSIR Entomology Division on the basis that, subject to funds being available from the Trustees, the Association would be prepared to contribute towards the salary of Denis Anderson as a bee pathologist up to \$35,000 per annum for a three year period commencing 1988.

- 5 -

(b) Mr Reid to be asked to discuss with Ruakura the possibility of a short term arrangement for the employment of a bee scientist and that, in addition, discussions be held with the Kiwifruit Authority as to joint funding of a project.

PUBLICATIONS AND PUBLIC RELATIONS:

- 4. It was agreed that Branches be asked to contribute on a roster basis items of interest for inclusion in the "Beekeeper", the initial request to be sent by the Executive Secretary, but the Editor to be responsible for follow up and obtaining of articles.
- 5. With regard to the exchange of information with the US Dept of Agriculture, it was agreed that they be asked to supply information on their foreign agricultural circular "Sugar, Molasses and Honey".
- 6. Industry Plan B(1) it was noted that the only requirement in respect of the "Beekeeper" questionnaire was the provision of an article for the magazine This had been discussed earlier in the meeting and was under action.
- 7. The Executive Secretary reported on the advice from the MAF Information Service of the costs of reproduction of the honeypot posters and it was agreed that 5000 posters be ordered, of which 100 be laminated. It was agreed that 100 of the posters plus one laminated poster be sent to each Branch, the balance of the posters to be included in the PR kit to be made available to Branches, for a public awareness exercise on quarantine restrictions for bees and bee products.

 Mr White to ascertain reproduction costs of an A4 handout in colour.
- 8. With regard to the information pamphlet for incoming passengers who have had honey products confiscated, it was agreed that an invitation be extended to Mr Julian Brown to join the Executive for lunch at the next meeting to discuss the campaign's effectiveness.
- 9. The meeting noted the editorial of the "Apiarist" issue July 1986.

FINANCE:

- 1. Accounts paid for July and August 1986, being cheques nos. 199841 199883 inclusive, and totalling \$18105.94 were approved for payment.
- 2. The Executive Secretary tabled a financial statement on a cash basis for the 8 months to 31 August.
- 3. The Executive Secretary reported that he had requested the Chairman of Trustees for a professional opinion, on the matter of taxation, for the Association and its relationship with the Trusts, and this opinion still had to be received.
- 4. The Executive Secretary was requested to prepare a report for the next Executive meeting on the implications of GST on Conference 1987.
- 5. The meeting considered the schedule of unpaid hive levies, it being noted that the list consisted of 31 beekeepers. It was agreed to supply the list of unpaid levy-payers to Branches to enlist their assistance wherever possible, in locating the beekeepers concerned.

With regard to a request for a deferment, it was agreed that this be granted to the 30 November but that the

10% penalty would apply, and if payment was not made by 30 November, the account would be handed to the Solicitors straight away for collection.

6. With regard to the changes in the arrangements for purchases of sugar, it was agreed that Branches would be regularly advised of those who had not paid their hive levy so that those members could not take advantage of the sugar purchasing arrangements.

ADVISORY:

4. Mr Reid was brought up to date with regard to the Executive's proposal in relation to apiculture research and bee pathology. In respect of the Ruakura proposal, Mr Reid undertook to further discuss the matter with Dr Frank Wood, Director, and then discuss the matter with the President.

It was agreed that the proposal in respect of the DSIR should be brought to the attention of the Trustees as should the possibility of additional funds being requested for the Ruakura proposal.

5. It was noted that a letter from the President had been sent to the Minister concerning the funding of apiculture advisory services, in particular the establishment of a charge for all beekeepers towards the cost of maintaining the hive register.

Mr Reid reported on the procedure that had to be followed by the Ministry and it was anticipated that this would take between 4-6 weeks to implement.

6. General discussion took place concerning the funding of apiary inspection and disease control service and it appeared, at this stage, that a maximum additional 10 cents levy would be required. Mr Reid indicated that this would provide for an increased use of part-time paid inspectors and that money collected would be used in the area from which it was collected. The Ministry was, at present, giving consideration to the matter of quality assurance/auditing and to the level of inspection.

It was noted that the increased levy would probably not come into effect until 1988.

7. It was agreed that the Executive Secretary have discussions with the Association's Solicitor concerning the amendments to the Hive Levy Act, i.e. Remit 4, and the possibility of allowing for the over-50 definition to be amended by the Minister.

FINANCE:

7. The Executive Secretary was requested to examine the Association's finances to ascertain whether an increased levy was required and, if so, to advise the President accordingly so that the matter could be considered by the Executive.

ADVISORY:

- 8. In response to a question from Mr Lorimer, Mr Reid indicated that the A.Q.S. had still not appointed a Training Officer, hence approaches had not been made to the industry for assistance with training.
- 9. Mr Reid reported on a request from Fiji for consultancy assistance.
- 10. Mr Reid reported on the possible establishment of an irradiation unit in Auckland by the Australian firm, Ansells.

Adjournment: The meeting adjourned at 12.40 for lunch and reconvened at 1.03 p.m.

INDUSTRY TRUSTS:

The meeting considered, in committee, requests for financial assistance from the Trusts.

REPORTS:

- 1. <u>Pesticides Board</u>. Mr Berry reported that the Board would be meeting the following day.
- 2. Federated Farmers. Mr White reported that there had been no major activities.
- 3. Library Committee nil report
- 4. Apiary Advisory Committee nil report

GENERAL: It was agreed that the composition of sub-committees remain as in the previous year.

BRANCH MATTERS:

- 1. Mr Lorimer undertook to prepare an article for the "Beekeeper" as a result of Branch response to Branch topics.
 - 2. Mr Lorimer reported that the Waikato Branch had been invited to discussions to consider the Waikato County District Scheme Review.
 - 3. The Executive Secretary reported that Branches had been requested to supply telephone numbers for Presidents and Secretaries.

GENERAL:

3. The Executive Secretary was requested to advise Branches that, in addition to raw sugar, white sugar was available from the sugar company, and also to draw to the attention of Branches that members will now be invoiced direct for their purchases to meet with G.S.T. requirements.

OTHER CORRESPONDENCE:

- 1. The meeting noted an advice from Global Watch Ltd concerning their introduction of an independent weather service.
- 2. It was agreed that copies of Dr Neville Moar's letter concerning the promotion of honey products at the Brisbane Congress be sent to Branches.
- 3. It was agreed that the face veil provided by Talem Tieger Ltd be sent to Steve Mahon of Ceracell Ltd, Auckland, for evaluation.
- 4. It was agreed that the Association's mailing list be made available for commercial purposes at a price to be decided by the Executive Secretary.
- 5. It was agreed that copies of the Hospitality 1987 Food Fare Circular be made available to Branches.
- 6. The meeting noted the Apimondia questionnaire in respect of a guidebook of beekeeping associations.

GENERAL:

- 4. Mr Ian Berry tabled copies of condolence messages sent to the families of Bob Davidson and Jack Glynn.
- 5. The Executive Secretary was requested to prepare a list of life members and lists of those who receive complimentary copies of the journal, and also who receive copies of the minutes, so that these could be considered at the December meeting.

DATE OF NEXT MEETING:

Tuesday, Wednesday, 9 - 10 December, 1986.

conclusion:

The meeting concluded at 2.56 p.m.



NATIONAL BEEKEEPERS' ASSOCIATION OF NEW ZEALAND ING.

MINUTES OF A MEETING OF THE EXECUTIVE COMMITTEE HELD IN THE BOARD ROOM, PORK INDUSTRY BOARD, 11TH FLOOR, DALMUIR HOUSE, 114 THE TERRACE, WELLINGTON, ON TUESDAY AND WEDNESDAY 9 AND 10 DECEMBER, 1986, COMMENCING AT 10.15 A.M,. ON TUESDAY 9 DECEMBER

Mr A McCaw, President, in the Chair PRESENT:

Messrs I Berry, A D Lorimer, D Ward, G White

In attendance: Mr G M Reid, Senior Apiculture Advisory

Officer

APOLOGIES: Apologies for absence were received from Mr K Herron, and for lateness from Mr D Ward

MINUTES: The Minutes of the meeting held 9/10 September 1986, having been circulated, were taken as. read and the President authorised to sign them as a true and correct record, after noting the following amendments:

page 2, item 3 - Education, to read:

"It was noted that Mr Ted Roberts was co-ordinating the collection of information relative to an audio visual resource collection in the library"

MATTERS ARISING:

- 1. It was noted that the matter of honorary membership for MAF advisory officers would be discussed with Mr Reid when he was present.
- Mr White reported that the document quantifying the national value of beekeeping had not yet been completed due to the absence of Mr Matheson and the non-receipt of material from Mr Schrader. Mr White undertook to give the matter urgency.
- 3. It was agreed that, in respect of the biological control of gorse, there was no further action that the Executive could undertake at this stage, but a watching brief should be continued.
- 4. The meeting considered the letter of 30th October from Mr J Longworth concerning the biological control of broom. The Executive expressed strong concern at the proposal, indicating the need for consultation with the Association before the release of the beetle. It was agreed that the President respond to the DSIR and copies of his letter and the DSIR's letter be sent to Branches, with a suggestion that branches also communicate with the DSIR presenting reasoned and constructive comment.
- 5. The Executive Secretary reported that there had been no further comment from the Pesticides Board concerning Mirex and the President undertook to write to Barry Donovan to ascertain progress in respect of an alternative.
- 6. The meeting noted the suggestions received from Mr Russell Berry relative to Conferences, and it was agreed that a letter of appreciation be sent.

- 7. The meeting considered the distribution list of minutes and it was agreed that no amendments were required.
- 8. The meeting considered the opinion from Scott Morrison Dunphy & Co. regarding changes to the Hive Levy Act and it was agreed that Mr Reid be asked to discuss this with the MAF Solicitors.
- 9. The Executive complimented the content of the summary of the 19th September meeting sent to Branches.

ADVISORY:

It was agreed that discussions on matters relevant to Advisory be held over pending the attendance of Mr Reid.

EDUCATION:

- 1. The President reported on his and Mr Lorimer's attendance at the annual meeting at the Bay of Plenty Community College to review the Certificate of Beekeeping course, and he brought members up to date.
- 2. The President reported on communications with Dr Close of the RNZIH and it was agreed that the President would write to the Institute indicating that the Association could see no demand for the Course proposed and that the matter should not be proceeded with.
- 3. The President reported that there had only been one student at Telford this year and he had passed with distinction. It was agreed that an application be made to the Trustees for a grant towards the bursary. The President also reported that Telford was now eligible for tertiary boarding allowance grants.
- 4. It was noted that a report was still awaited from Mr Ted Roberts concerning the collection of information relative to an audio visual resource collection.
- 5. The meeting considered a letter from the Nelson Polytechnic being a proposal for a 48-week course in beekeeping, and it was agreed that the Executive would support the proposal on the basis as outlined.

MARKETING:

- 1. The meeting was of the opinion that as much as practical had been done regarding legal imports of honey (Remit 11).
- 2. The Executive Secretary reported that a meeting of the committee had been held following receipt of the Lincoln Research but, regretfully, Mr Nimmo had been unable to attend as he was away overseas.
- 3. The Committee had agreed to obtain advice from Tactical Marketing Ltd as to the content of the resarch undertaken and their report was tabled for the information of the Executive.

The meeting also agreed that, subject to Canterbury Branch approval, the seminar subject for the 1987 Conference should be Marketing and, in

discussions with Mr Reid, it was accepted that this would be managed by the N.B.A.

The Executive Secretary was requested to ascertain from the Co-op whether, as reported, they had undertaken market research in Auckland and, if so, whether they were prepared to make it available to the Committee.

It was agreed that the suggestion from Tactical Marketing relative to the Massey and Auckland University research should be proceeded with.

- 4. The Market Report from Mr Herron was not available at this stage but was considered the following day when it was agreed that this be issued to Branches.
- 5. The meeting noted the information from the Statistics Department concerning exports.

Adjournment: The meeting adjourned at 12.30 p.m. for lunch and discussions with Mr Keith Budd, Agricultural Quarantine Officer (Directorate Support), and re-convened at 1.07 p.m.

MARKETING:

6. In discussions with Mr Keith Budd, it was agreed that there would be a reprint of the information pamphlet for incoming passengers who had had honey confiscated. Mr White undertook to despatch to the Executive Secretary the remaining stocks of the initial print for onward forwarding to the A.Q.S.

A review of the one stop primary processing system for international airports was given by Mr Budd, and it was agreed that no further action be taken at this stage in expressing the Association's concern to Government.

The matter of assistance with training was also raised with Mr Budd, and he was requested to continue to make available to the Association statistics relevant to intercepts.

- 7. It was agreed that the Executive Secretary write to the Customs Department to ascertain whether they would be prepared to collect information concerning export of queen bees and, if so, at what cost.
- 8. The Promotions Committee reported on the Recipes with Honey brochure and it was agreed that an application be lodged with the Trustees for reimbursement of printing costs. The m of printing was left to Mr White to discuss with the printers to the best possible advantage of the N.B.A. When available, the leaflets to be distributed 300 to Head Office, 1000 to Mrs Jackie Ashcroft and Mrs Jan Chisnall - price to be 20 cents from the agents, from which they would deduct their 15% commissions. 10 complimentary copies to be sent to each Branch.

The meeting was advised that the new "I Love My Honey" stickers had been printed.

9. The President commented that the arrangements with the commission agents had not been working particularly well and it was confirmed that promotional material would be ordered by the N.B.A. and supplied to the Agents, and such material would be purchased from the Agents and not from the N.B.A.

It was agreed that the agents be required to send a two-monthly return detailing stocks, sales, etc.

It was agreed that any enquiries received by the N.B.A. office would be referred to the Agents to fill - the office to be only responsible for retaining supplies for information or issued on a complimentary basis.

The meeting further reported its original intention that payment from the Commission Agents was only required on a sale basis.

The President reported that he had arranged with the Editor for the promotional material advertisement to be re-drafted to include the N.B.A. material.

- 10. It was agreed that Branches be asked to comment at the 1987 conference on potential beekeeping cost savings. Mr Ian Berry reported on savings that could be achieved in the cost of packaging outers by joint purchasing.
- ll. With regard to information on overseas promotions, it was agreed that the following commercial members be added to the list (p.3 Minutes 9/10 September 1986) -

Airborne Honey Ltd; Taupo Honey Centre

12. The meeting noted the market survey published by International Trade Centre UNCTAD/GATT, entitled "Honey - a Survey of Major Markets" -and it was agreed that the Executive Secretary ascertain if additional copies could be made available but that the initial copy be circulated around the Executive for finally depositing with the librarian.

INDUSTRY TRUSTS:

- 1. At this stage of the meeting the Chairman of the Trustees, Mr David Kay, met with the Executive, and some of the items discussed were:
- a) The Trustees concern "that the major proportion of Trust Funds were being made available to Government Departments"
- b) The necessity to advertise in the "Beekeeper"
- c) The adjustment of funds between the Charitable and General Trusts
- d) The provision of funds for the Ruakura Research in conjunction with the Kiwifruit Authority
- e) General discussion on the repayment of the advance by the Co-op.
- f) The Trustees would consider the provision of an annual statement for inclusion in the Association's Annual Report.

ADVISORY:

- 1. Mr Reid indicated that the advisory officers would appreciate the NBA providing for their honorary membership of the Association. The Executive Secretary was requested to give consideration to draft rule changes to take into effect the provision of honorary membership in general, such membership to be on an annual re-election basis by the Executive Committee, no subscription to be payable, no voting rights, but all other rights.
- 2. Mr Reid made available to the Association some material collected by him on his visit to North America and further indicated that a video on the African bee would be made available to the Association for inclusion in the library.
- 3. The meeting noted the report of Mr Reid covering the following:
- a) Bee Disease Diagnostic Service : Lynfield
- b) Beekeeper Registration Fee
- c) Australian Beekeepers Tour : New Zealand
- 1-14 March 1987
- d) UK Beekeepers Tour: New Zealand 10-28 January 1987
- e) Canadian Beekeepers Tour: New Zealand, March 1988
- f) "Honey Disease": Grassgrubs
- g) Tuvalu Beekeeper Training
- h) Queen Bees to UK: Nosema and Mellitiphis
- i) Royal Jelly Imports
- j) Second Australian and International Bee Congress Brisbane, 21-26 July 1988
- k) AFB Inspection Exercise: Hawkes Bay 31 October 1986

MARKETING:

- 13. The meeting then met with Professor Tony Zwart of Lincoln College for a general discussion on the research undertaken by the College and future marketing activity.
- Adjournment: The meeting adjourned at 5.30 p.m. and re-convened at 9.00 a.m. on Wednesday 10th December.
- ADVISORY: 4. Mr Reid reported that there was still uncertainty as to the establishment of funding of the Apiculture Advisory Services, with particular reference to the maintaining of the hive register.
 - 5. Having been advised by the Chairman of Trustees that funds were available for the Ruakura Bee Scientist proposal, Mr Reid undertook to pursue the matter on behalf of the Executive.
 - 6. The meeting noted that the Trustees had agreed to the provision of technical assistance for Dr Denis Anderson and this information had been conveyed to the DSIR.
 - 7. Mr Berry reported on the Inspection Day conducted in the Hawkes Bay and the Association recorded its appreciation to the Branch for providing personnel and transport for such an activity.
 - 8. The President reported on a letter from Rachid Yazbeck, Lebanon, concerning disease and disease control in that country, and it was agreed that the President would precis the contents for inclusion in the "Beekeeper".

9. Mr Reid reported on the high incidence of spray damage to beehives this season, with particular reference to the Christchurch area.

PUBLICATIONS AND PUBLIC RELATIONS:

- 1. It was agreed that, with regard to the information pamphlet for A.Q.S., additional information be provided on the reverse of the handout and Mr White undertook to arrange this prior to reprinting, and in consultation with the Ministry of Agriculture.
- 2. It was agreed that copies of the laminated "Pacific Way" advertisement be made available to the Ministry free of charge.
- 3. The meeting considered the list of life members provided by the Executive Secretary and it was noted that both D.Bates and J.Glynn were now deceased.
- 4. In considering the complimentary list for the "Beekeeper" it was agreed that the following be added:

"Country Calendar" Findlay McCullough

Mr Reid also undertook to make information available concerning possible subscribers from North America.

It was agreed that Probert Industries be deleted from the complimentary list, subject to the agreement of Burgess Media Services.

- 5. The Executive Secretary reported that no response had yet been received from the US Department of Agriculture concerning their exchange programme
- 6. The meeting considered the draft of a circular to branches concerning an awareness campaign and this was approved for distribution to Branches early in the new year.
- 7. The President reported on the typesetting problems which had occurred with regard to the last issue of the "Beekeeper".
- 8. The President tabled, for the information of members, a summary of some media articles that he had noted on beekeeping.
- 9. The President reported on the topics for "Bee Briefs" for inclusion in the next journal.
- 10. Mr Reid commented on the promotional brochure provided by the British Columbia Beekeeping Association and it was agreed that this be considered at the next Planning Meeting.

FINANCE:

- 1. The statement of cheques paid September, October, November 1986, being cheques nos. 199884 199900 and 559821 559836, totalling \$19676.13 was noted, and payments approved.
- 2. The Executive Secretary tabled a financial statement on a cash basis for the 10 months to 31 October 1986.
- 3. The Executive Secretary reported on the commercial value of the Association's mailing list and it was agreed that this be made available at the discretion of the Executive Secretary.
- 4. The meeting considered the opinion from Deloitte Haskins and Sells concerning taxation and the Association and the Industry Trust Funds, and this opinion was noted.
- 5. The meeting considerd the response from the Inland Revenue Department concerning G.S.T. and Conference and it was agreed that copies of this be made available to Canterbury Branch and that, following the 1987 Conference, material be provided for the Conference Planner.
- 6. Mr Lorimer undertook to request the financial statement for the 1986 Conference as soon as possible for inclusion in the Annual Accounts.
- 7. The meeting considered the list of unpaid $Hive\ Levies.$
- 8. The Executive Secretary reported that, following the last meeting, he had reviewed the Association's finances and it appeared that an increase in the hive levy for 1987 would not be necessary.

With regard to the administration fee for the Pork Industry Board, no increase would be sought for 1987, but it should be noted that the Association was now meeting the cost of the computerisation of the membership records.

INDUSTRY TRUSTS:

- 1. The meeting considered the letter of 9th October from the Trustees advising grants made and declined.
- 2. The meeting noted the letter from the Canterbury Branch concerning the Conference Remit No. 9 and the Trust advances, and it was the opinion of the Executive that this was a matter for the Trustees to resolve, having regard to the legal requirements of the Debenture Deed.
- 3. The meeting noted that Wilson Neill Hororata Honey Exports Ltd had provided funds for Seng To Tan and the continuation of his work at Waikato University.
- 4. The meeting noted a letter from Philippa Gerard reporting on a grant made available to her in 1980/81 towards her Doctorate of Philosophy study at Waikato University.

REPORTS:

1. Pesticides Board

Mr Berry reported that most of the matters raised were relevant to spray damage and that the Board would be next meeting in March.

Adjournment: The meeting adjourned at 12.24 p.m. for lunch with Mr Malcolm Cameron, Director General, M.A.F., and reconvened at 2.08 p.m.

It was agreed that an invitation be extended to Mr Eric Millar to lunch with the Executive in March.

APOLOGY: An apology was noted from Mr Dudley Ward.

REPORTS: 2. Federated Farmers Mr White reported that there had been no major activities but the Federation was continuing its lobbying activities.

3. <u>Library Committee</u>
The President reported on some problems being experienced with borrowers not returning books.

4. Apiary Advisory Committee
Mr Lorimer reported that the committee had not
met, but briefly commented on matters of interest.

BRANCH MATTERS:

- 1. The meeting was advised that Mr Lorimer had prepared an article for inclusion in the "Beekeeper" relative to Branch response to Branch topics.
- 2. Mr Lorimer undertook to provide an article for the next journal relative to the interbranch communication network.
- 3. The Executive Secretary undertook to prepare a review of the Branch capitation grants and subscriptions for a meeting of the Executive.

OTHER CORRESPONDENCE:

- 1. DSIR concerning the New Zealand Journal of Experimental Agriculture. Agreed that the Association would not subscribe .
- 2. Circular from the N.Z. Convention Association Inc. agreed that the information requested be supplied.
- 3. Catalogue from Print Media Primary Producer Information agreed that the librarian approach Mark Schrader for provision of material which would be of interest, to be included in the library.
- 4. The President reported on a letter of appreciation from Mr Barry Foster concerning assistance given.
- 5. The President reported on a letter from the Waitaki Catchment Commission concerning the licensing of areas to beekeepers.

GENERAL:

- 1. The action of the Executive Secretary in placing an advertisement in "Straight Furrow" was approved.
- 2. Mr Lorimer reported on problems relative to uncovered trucks transporting beehives.
- 3. It was agreed that material circulated to the Executive would also be circulated to Mr $\mbox{\it Reid.}$

DATE OF NEXT MEETING:

Tuesday and Wednesday 17/18 March 1987 in Wellington.

It was agreed that a decision be deferred meantime in respect of an Executive Meeting in May or June.

CONCLUSION: The meeting concluded at 3.14 p.m.

 CHAIRMAN	
 DATE	