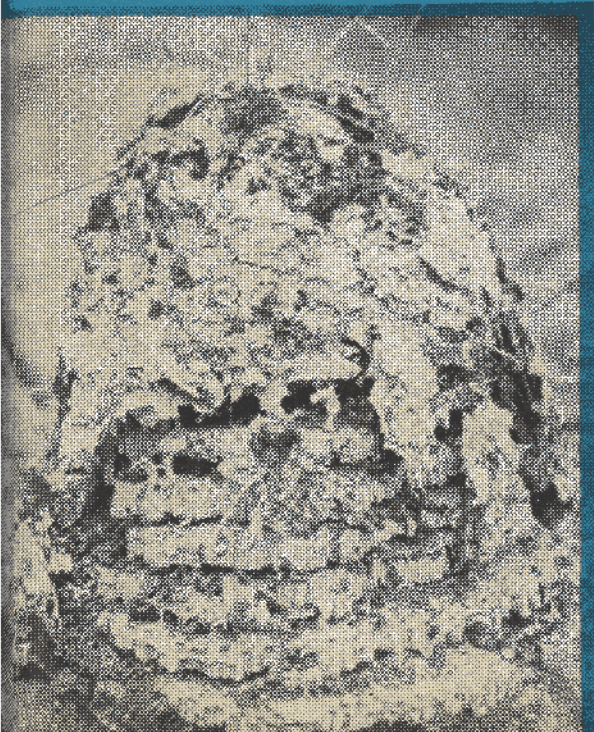


The New Zealand Beekeeper

MAY 1960



Wasp Nest found
recently at Pleasant
Point in South
Canterbury.

The National Beekeepers' Association

(Incorporated)

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THE NEW ZEALAND BEEKEEPER

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Editorial

MARKETING AUTHORITY FINANCE

The announcement by the Minister of Finance (the Hon. A. H. Nordmeyer) that the debt owing to the Department of Agriculture is to be financed by Reserve Bank overdraft will be welcomed by the honey industry. Representations on this point have been pressed vigorously by both the National Beekeepers' Association and the Honey Marketing Authority itself and the step now being taken will extend to the Authority facilities which are already available to other statutory bodies handling primary products. This removes a cloud which has been hanging over the Authority since its inception and it will now be in a sound position to make advance payments on honey supplied each season. As a result the trading strength of the organisation will be increased and producers should have greater confidence in its marketing operations.

The Minister's announcement follows an interim report of the Committee of Investigation recently set up by the Government. The final report will doubtless deal with other submissions which have been made and it is hoped that the administration of the industry generally will benefit as a result of the survey.

AUSTRALIAN VISITOR

It has been a pleasure to have with us for a few weeks Mr. Alf. L. Eastley, an Australian beekeeper. It is a pity we do not have more contacts with our next-door neighbour across the Tasman. Mr. Eastley put the position graphically when he said that it took three and a half hours to motor from his home in Goulburn to Sydney, and the same time, three and a half hours, to fly from Sydney to Auckland. There is much to be gained by an exchange of information and ideas between our two countries and visits such as that of Mr. Eastley go a long way in promoting goodwill and enlightenment among our two peoples.

NOTICE BOARD

Dominion Conference

The Annual Conference of the Association is to be held this year in Auckland. Particulars are given elsewhere in this issue.

H.M.A. Election

An election of two producer representatives for the H.M.A. will be held during September, the retiring members being Messrs. W. W. Nelson and W. B. Bray. Details of the election are given in this issue. Nominations close at noon on August 17.

Suppliers to Packers

Producers who wish to vote at the forthcoming H.M.A. election on the basis of honey supplied to packers will be required to furnish a declaration showing the amount of honey supplied. Copies of the declaration form can be obtained from the Authority.

Dunedin Convention

The Annual Convention of Otago and Southland Beekeepers will be held in the Pioneer Women's Memorial Hall, Moray Place, Dunedin, on Tuesday, June 7. 1.30 p.m.: Meeting of commercial beekeepers. 7.30 p.m.: Social Evening and beekeeping topics. The speakers will include (circumstances permitting) Messrs. J. W.

Fraser (Dominion President), D. W. A. Seal (Department of Agriculture), and W. W. Nelson (Chairman, Marketing Authority). Mr. Nelson will also give an illustrated talk on his recent journey overseas.

Visitors from the north and all interested in beekeeping are cordially invited to attend.

Journal Space

We regret that some items have had to be omitted from this issue, and others severely abridged, owing to lack of space.

Conference Remits

Remits for Conference are to reach the General Secretary not later than June 3 to enable the programme to be printed and copies circulated to Branches by June 24 for final consideration prior to Conference.

U.K. HONEY MARKET

(Reprinted from the Bank of New Zealand Produce Report of April 1, 1960)

HONEY.—Demand has been much better for all grades. As no New Zealand White Clover has been available, large sales have been made in White Clover Canadian at prices in the region of £147 per ton.

New Crop Argentine has been offering in large quantities and prices have eased. Australian has risen from the lowest price by about £3 per ton and Mexican is dearer.

Retail Price Agreements

Grocers throughout New Zealand have been guilty of price-fixing against the public interest, according to a recent decision of the Trade Practices and Prices Commission. The Commission proposes making an order instructing them to refrain from again setting, prescribing or recommending retail margins for incorporation in retail grocery prices.

The Master Grocers have made an appeal against the decision.

Australia Removes Licensing

In the April, 1960, issue of "Export News" honey is listed among the products which have been exempted

from import licensing by Australia, as from February 23, 1960.

"Export News" also makes reference to Trade Exhibitions at The Hague and at Bangkok in which New Zealand honey is among the products displayed.

H.M.A. Manager

Mr. W. H. Chudley has indicated that he wishes to retire towards the end of the year, or as soon thereafter as may be convenient to the Authority. Mr. Chudley has been Secretary-Manager of the Authority since its inception in 1953, and in that capacity he has been closely associated with the setting up of the modern premises of the Authority on a favourable site in Auckland.

In order to fill the coming vacancy the position of Manager has been widely advertised and applications were invited up till April 23, 1960. The successful applicant will be "responsible for all the Authority's activities and must be experienced in marketing, commercial administration, finance and factory management. He will be paid a salary of £1,500 per annum or more according to qualifications. A knowledge of the honey industry is desirable, but not essential."

Personal

The President of the Hawkes Bay Branch, Mr. Geo. Gordon, accompanied by Mrs. Gordon, is making a visit to Britain. They expect to watch their son Maurice take part in the rifle shooting at Bisley.

Death of Noted English Beekeeper

Mr. Herbert Mace, well known beekeeper, naturalist and author, died in England recently. Mr. Mace had a wide interest in country life, entomology, and above all beekeeping, and his writings over the past 50 years cover a wide field of study. Among his later books were "Bees, Flowers and Fruit" and "The Beekeepers' Handbook." Mr. Mace was a reader of "The N.Z. Beekeeper" for 20 years.

N. Z. BEEKEEPER

BEESWAX

We urgently require large quantities of beeswax at top market prices. An extra premium is paid for clean cappings wax of a light colour. Write for our current quotation immediately your wax is ready.

OLD COMBS RENDERED

We purchase or convert to foundation your share of recovered wax. Beekeepers from all over New Zealand take advantage of this efficient service. Prepare yours now and write for forwarding instructions.

COMB FOUNDATION

Beeswax is now being received for conversion for next season's use. When advising us of despatch of wax, state when delivery of foundation is required.

HIVE BARROWS Power Operated

We have now been appointed South Island agents for the power operated Hive Barrow manufactured by D. L. Ward, Dannevirke. This machine is ideal for shifting bees and loading honey on to or off a truck. Price £125 plus freight from Dannevirke. Please address South Island enquiries direct to us.

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Re-organisation in Horticulture Division

The Horticulture Division is at present undergoing a re-organisation designed to improve the technical, scientific and experimental work of the Division. Some details of the changes being made are published in the December, 1959, issue of "The Commercial Grower." The Vegetable and Produce Growers' Federation has expressed concern that the existing set-up, which enjoyed the confidence of growers, should be changed without regard to their wishes or any previous consultation with them.

The Dominion Executive of the National Beekeepers' Association has given consideration to the matter and is also firmly of the opinion that the re-organisation is of direct concern to the industries which the Division serves. As far as the Apiary Section is concerned it is felt that as beekeeping has a close association with all other aspects of agriculture this should remain as a unit of the Department of Agriculture. But it is important that those serving within the Apiary Section should have direct contact with the Superintendent of the Beekeeping Industry and not be subjected to unnecessary restrictions or cumbersome administrative methods.

Agricultural Chemicals

It is suggested that beekeepers who have evidence of harmful results from agricultural chemicals should communicate with Mr. T. E. Pearson, Darfield, who is the N.B.A. representative on the Agricultural Chemicals Board. Up-to-date and reliable information on the effects of chemical applications will be helpful to Mr. Pearson in protecting the interests of the beekeeping industry.

Visit of Mr. Eastley

A notable event in New Zealand beekeeping circles has been the visit of Mr. A. L. Eastley, of Goulburn, N.S.W. One of Australia's leading commercial honey producers, Mr. Eastley has taken an active part in beekeeping affairs, both in N.S.W. and inter-State matters, and was for some years President of his State Association.

Arriving in New Zealand on April 4, he was able to visit most of our honey producing areas (and some of our scenic attractions) and meet New Zealand beekeepers to discuss matters of mutual interest, especially the Dominion system of honey marketing.

Mr. Eastley addressed well attended meetings arranged by the larger district Branches and his coloured illustrations and commentaries proved most interesting and instructive to New Zealand producers.

On the eve of his departure we have received the following letter from Mr. Eastley:—

Auckland.

May 1, 1960.

Mr. J. McFadzien,
29 Nottingham Crescent,
Dunedin.

Dear Mr. McFadzien,

After some four weeks in New Zealand, I have felt the urge to write you, and have you express to the Honey Industry of this country my most sincere appreciation of what has been done for me during my stay among you. The assistance, and the co-operation, have been something to remember, which I will cherish and never forget.

New Zealand beekeepers are very proud of their Department of Agriculture and as an Australian I am glad to know that they are conscious of the service rendered. To me it leaves little to be desired. The system of organised marketing in this country is quite unique, in so much that it really achieves what it has set out to do, by affording all sections of the industry an air of prosperity, and security, not enjoyed by any other country in the world.

A close and thorough examination of the Honey Industry in New Zealand, covering the main honey producing centres in both Islands has revealed to me an air of prosperity, and stability, which has to be seen to be believed; good incomes seem to be assured, if one is prepared to work, with ample time for those leisure moments so essential to us all.

This is a very happy position to be in, but 3½ hours away from Australia, where the position is something of a reverse nature. The New Zealand packer, and the producer, are without feelings of animosity, and as a result, stability is being enjoyed by the entire Honey Industry, on a very firm basis.

N. Z. BEEKEEPER

DOMINION CONFERENCE

Auckland — July 26, 27, 28, 1960

"The Colony" at 78 Wellesley Street (West)

This year's Conference promises to be one of intense interest to all beekeepers for two reasons:—

1. The Report of the Government Committee which has been investigating honey marketing is due for release shortly and its recommendations are likely to have a profound effect on the future marketing of our product both locally and overseas.
2. Auckland is the home of the industry's new Honey Marketing Authority buildings and plant.

In addition, Auckland, as New Zealand's premiere city, offers unequalled entertainment and business interest for beekeepers, their wives and families.

CONCESSION RATES FOR YOUR RAIL AND AIR TRAVEL ARE BEING ARRANGED and Concession Warrants will be forwarded from Head Office with Remit Papers and Programmes.

To assist you with your accommodation arrangements a list of centrally-situated hotels of various gradings is given hereunder together with a detachable slip for your use in effecting bookings. All the hotels named are within easy walking distance of the Conference Hall.

A C T N O W !

Hotel	Address	Phone No.	Daily Tariff	
Star	Albert Street	22-629	32/-	Plus Meals a la carte
Central	Victoria Street	20-049	65/-	Inclusive
Great Northern	Queen Street	21-679	47/6	Inclusive
New Criterion	Albert Street	24-321	35/6	Plus Lunch and Dinner a la carte
Albert	Queen Street	23-653	34/6	Inclusive
Victoria	Victoria Street, W.	24-170	36/-	Inclusive
Prince Arthur	Wellesley Street, W.	21-332	34/6	Inclusive
Shakespeare	Albert Street	45-396	34/6	Inclusive
Grosvenor	Hobson Street	41-153	27/6	Inclusive
Royal	Victoria Street, W.	21-359	32/-	Plus Meals a la carte

Hotel Booking

To be sent to the Hotel Proprietor
with your deposits

For Beekeepers' Conference, Auckland, July 26, 27, 28
To the Proprietor

..... Hotel

Please reserve double/single room for guests
from, July, to, July

I enclose deposit of £1 for each person. Amount enclosed: £ : : .

Name

Address

.....

HONEY MARKETING AUTHORITY

The Stock Debt

The Chairman,
N.Z. Honey Marketing Authority,
P.O. Box 2615,
Auckland, C.1.

Office of Minister of Finance,
Wellington, N.Z.
February 11, 1960

Dear Sir,

Following on the interim report of the Committee appointed by my colleague, the Minister of Agriculture, to investigate the honey marketing system and the affairs of your Authority, I am pleased to advise that Government has agreed to the proposal submitted by the Authority that the debt owing to the Department of Agriculture for stocks taken over be financed by Reserve Bank overdraft.

In arriving at this decision, we had in mind that there are two other statutory bodies (namely, the Dairy Products Marketing Commission and the Apple and Pear Board) which are afforded overdraft from the Reserve Bank to the extent needed to finance the purchase of each season's produce pending the ultimate sale of that produce overseas and in New Zealand. By permitting your stock debt to be transferred to overdraft, we are in effect granting your Authority the same treatment in financing stocks pending re-sale as is given to the other statutory bodies I have mentioned.

The Director-General of Agriculture will shortly be getting in touch with the Authority in regard to the financial arrangements for giving effect to the above decision.

An Order-in-Council is to be gazetted in due course authorising the Authority to exceed its normal overdraft limit of £55,000. By arrangements with the Reserve Bank, the Authority will have a standing authority for maximum overdraft up to the purchase price of stocks on hand or £90,000, whichever is the lesser. I am informed that this limit will enable you to finance an intake of between 1,200 and 1,300 tons, but if in any season the intake substantially exceeds this quantity, Government is prepared to consider favourably the provision of the additional overdraft needed to finance it.

In order to bring your Authority into line with the Dairy Commission and the Apple and Pear Board, it is necessary to add a further proviso that overdraft accommodation is to be used only to meet that portion of stocks unsold which the Authority cannot finance from its own reserves. As is the practice with the other industries, it will be necessary for the Chairman of the Authority (or his authorised nominee) to provide a certificate to the Reserve Bank from time to time showing the total purchase price paid for stocks on hand, plus freights, storage, and other charges paid on such stocks.

I earnestly hope that the provision of this added financial accommodation will enable the Authority to make further progress, and would urge that every effort be made to build up reserves against fluctuation in market prices so that the Authority will be dependent on the Bank for working capital to the minimum possible extent.

I understand that other aspects of the industry's affairs have been investigated by the Committee, and the Hon. Mr. Skinner will no doubt be giving you his views on these matters in due course.

Yours faithfully,

(sgd.) A. H. NORDMEYER, Minister of Finance

The Honourable A. H. Nordmeyer,
Minister of Finance,
Parliament Buildings,
Wellington.

P.O. Box 2615,
Auckland.
February 16, 1960

Dear Mr. Nordmeyer,

I have before me your communication of the 11th inst. on the subject of the debt owing to the Department of Agriculture by the Honey Marketing Authority.

A copy of your communication will be sent to the members and the subject matter will be discussed when the Authority meets on the 9th and 10th of next month.

In the meantime let me express my appreciation of the action of the Government in complying with the proposal as set out by myself on behalf of the Authority in connection with the debt.

I feel sure that when the terms of settlement are made known to the industry it will help to instil a greater measure of confidence in the Authority and assist it to function successfully.

Yours faithfully,
(sgd.) WALLACE NELSON, Chairman

Chairman's Report

The Hon. C. F. Skinner,
Minister of Agriculture,
Parliament Buildings,
Wellington.

P.O. Box 2615,
Auckland, C.1.
March 4, 1960

Dear Sir,

It is my privilege to submit to you, in accordance with Section 11 of the Primary Products Marketing Act 1953, the sixth annual report of the New Zealand Honey Marketing Authority. This report is in respect of the financial year ended August 31, 1959.

MEMBERS OF THE AUTHORITY

An election was held in September, 1958, for the replacement or re-election of two members whose terms of office had expired. One of the retiring members, Mr. E. A. Field, was defeated and was replaced by Mr. G. E. Gumbrell. Mr. Herron, the other retiring member, was re-elected. The Board then comprised Messrs. W. W. Nelson (Chairman), W. B. Bray, J. W. Fraser, G. E. Gumbrell, W. T. Herron and K. B. Longmore (Government representative). Mr. Field had been Chairman of the Authority since 1954 and the Authority has recorded its appreciation of his services.

CONTRACTS

The Authority decided to continue the contract system for the supply of honey to the Authority for a further season. The yearly contract figures since the Authority commenced operations are as follows:—

	1953/54	1954/55	1955/56	1956/57	1957/58	1958/59
	Tons	Tons	Tons	Tons	Tons	Tons
North Island	349	737	1,088	697	702	508
South Island	449	452	770	542	304	320
	<u>798</u>	<u>1,189</u>	<u>1,858</u>	<u>1,239</u>	<u>1,006</u>	<u>828</u>

HONEY SUPPLIED TO AUTHORITY

Honey production for the year under review was the poorest for over 30 years. Many producers were unable to fulfil their contracts and the supply to the

Authority showed a serious drop. The annual receipts from both contractors and non-contractors since 1953 are as follows:—

1953/54	1954/55	1955/56	1956/57	1957/58	1958/59
Tons	Tons	Tons	Tons	Tons	Tons
1,125	2,206	1,669	1,571	1,104	494

MARKETING

Owing to short supplies of clover honey we had very little of this class of honey available for export. Those shipments which we were able to make were sold at very satisfactory prices notwithstanding severe competition from other countries producing clover honey. As the year progressed the overseas market for the unblended darker grades, of which a large quantity had been carried over from the previous season, collapsed. Fortunately our new packing plant came into operation during the year and we were able to blend all the darker grades into standard lines. These have since been sold at prices well above the low level ruling for this honey unblended. If we had not had the equipment to carry out the blending programme our returns to suppliers would undoubtedly have suffered very heavily indeed.

On the export market the Authority has not been content to rely solely on the United Kingdom and European buyers to absorb our surplus. We have succeeded in establishing a demand for our packed honey under our New Zealand label in Australia, Singapore, Malaya and Kenya.

The total volume exported to these countries is small but it is steadily improving notwithstanding the competitive selling against us by low-price honey from other countries.

In this connection I had an opportunity during my recent overseas visit of meeting our agents in Australia, Singapore, Great Britain and Germany, and from them I gleaned much helpful information concerning overseas marketing conditions.

During the year 973 tons of honey were sold in the United Kingdom and Europe and 34 tons in other overseas markets.

On the local market we sold 291 tons of honey, comprising 131 tons of retail packs under our "Imperial Bee" brand and 160 tons of honey in bulk.

HONEY LEVY

The revenue from levy on honey sold by beekeepers dropped slightly. Following are the comparative figures for the last six years:—

1953/54	1954/55	1955/56	1956/57	1957/58	1958/59
£ 15,893	£ 15,377	£ 15,883	£ 20,718	£ 20,226	£ 18,989

From last year's levy of £ 18,989 the sum of £ 10,880 was used to subsidise the payout to suppliers.

DEPOTS

The arrangements for the receipt and storage of honey at various points throughout the country continued to operate satisfactorily during the year. Receiving depots are established at Auckland, New Plymouth, Greymouth, Christchurch, Timaru, Dunedin and Invercargill.

PAYMENTS TO SUPPLIERS

Advance payments to suppliers of graded and birch lines were made at the same rates as for the previous year, i.e. 9d. per lb. pro rata for graded and 7d. per lb. for birch. Owing to the poor demand for manuka honey the advance was reduced from 7d. to 6d. per lb. The final payment for graded lines was fixed at 4½d. per lb. pro rata. This was a departure from previous years when the final payment was arranged at a fixed amount per lb. The final payment for birch honey was fixed at 4½d. per lb. and for manuka honey at 4d. per lb.

The following table shows the payments for graded honey, other than manuka, birch and special lines, since the Authority was established in 1953. The higher average grading of the honey supplied last season and the higher final payment resulted in a record average payout of 13.10d. per lb.

Payment for Graded Honey excluding Manuka and Special Lines

Year	Quantity Supplied		Pro Rata Advance		Contract Premiums		Final Payment		Overall Average
	lb.	Grading per lb.	per lb.	Total	per lb.	Total	per lb.	Total	per lb.
1953/54	2,156,913	89.75	8d.	£64,533	¾d.	£4,333	3½d. flat	£31,455	11.16d.
1954/55	4,425,505	85.22	9d.	£141,268	¾d.	£7,550	3¼d. flat	£59,928	11.32d.
1955/56	3,442,262	88.70	9d.	£115,502	¾d.	£8,964	3d. flat	£43,028	11.60d.
1956/57	3,252,935	89.93	9d.	£109,707	¾d.	£8,024	3¼d. flat	£44,050	11.93d.
1957/58	2,323,404	86.33	9d.	£75,219	¾d.	£6,136	3¼d. flat	£31,463	11.65d.
1958/59	889,163	91.02	9d.	£30,348	¾d.	£2,188	4¼d. pro	£16,017	13.10d.

ANNUAL ACCOUNTS

Copies of audited financial statements for the year ended August 31, 1959, are attached. The smaller intake this year coupled with the disposal of old stocks resulted in a reduction of stocks on hand at balance date by £87,037 to the unusually low level of £49,187. As a result our cash balances and temporary investments increased from £4,035 to £70,234. With the completion of our new building our liability to the State Advances Department rose to £90,000. The debt of £71,187 owing to the Department of Agriculture remained unaltered at balance date.

The surplus in the General Revenue Account after providing for the final payments to suppliers was £6,017. This amount has been added to the Accumulated Fund which now totals £23,770. The Stock Fluctuation Account remains at £40,000.

NEW BUILDING AND PACKING PLANT

We entered into occupation of our building towards the end of the previous financial year but the packing plant was not ready for full operation until February, 1959. This plant included many new features and some initial difficulties were encountered in the early stages of its operation. These have been overcome and we now have a first-class plant which is a credit to all concerned in its design and in the efficiency of its operation.

HONEY MARKETING INVESTIGATION COMMITTEE

Your appointment of a special committee to investigate the operations, functions and financial structure of the Authority was very much appreciated by the Authority. We are grateful for the opportunity given to members of the Authority and the industry as a whole to make submission to the committee, and we await the results of its deliberations with keen interest.

ACKNOWLEDGMENTS

The Authority is very appreciative of the sympathetic consideration you have given to its problems and of the substantial assistance that has been granted in response to the representations I have made to you on behalf of the Authority. To this may I add my personal appreciation of the interviews granted me and of your courteous and patient reception of my submissions.

The Authority is also grateful for the valuable assistance given to us by the Director of Horticulture and the officers of the Apiary Section of the Department of Agriculture.

Yours faithfully,
(sgd.)

WALLACE NELSON, Chairman
New Zealand Honey Marketing Authority

Honey Marketing Authority Election, 1960

The Returning Officer has advised that in accordance with the Honey Marketing Authority Regulations, 1953, copies of the roll of producers qualified to vote will be deposited at the Department of Agriculture, Head Office,

Wellington, and at Auckland, and at the following Post Offices:—

Alexandra	Balclutha
Amberley	Blenheim
Ashburton	Christchurch

Cromwell
Culverden
Dannevirke
Dargaville
Dunedin
Eketahuna
Geraldine
Gisborne
Gore
Greymouth
Hamilton
Hastings
Hokitika
Huntly
Invercargill
Kaikohe
Kaikoura
Kaitiaki
Levin
Masterton

Motueka
Napier
Nelson
New Plymouth
Oamaru
Palmerston North
Rotorua
Roxburgh
Tauranga
Te Aroha
Timaru
Waimate
Waipukurau
Wairoa
Wanganui
Warkworth
Whakatane
Whangarei
Westport

issue of special voting papers where a voter's name has been omitted from the roll. Any such voter should make application direct to the Returning Officer.

The regulations provide that votes are to be calculated according to the average quantity of honey supplied during the two years ended June 30, 1960, or according to the average value of seals purchased during that period. Suppliers are advised that in order to qualify for votes consignments of honey must reach one of the Authority's depots by Thursday, June 30, 1960.

The address of the Returning Officer is:—

Returning Officer,
Honey Marketing Authority Election,
C/o. Department of Agriculture,
Private Bag,
AUCKLAND.

Declaration forms in respect of the supply of honey to packers may be obtained from the office of the Authority, P.O. Box 2615, Auckland.

W. H. CHUDLEY,
Manager,
N.Z. Honey Marketing Authority.
April 27, 1960.

The rolls will be open for public inspection during ordinary office hours for 14 days from July 20, 1960.

The Returning Officer has advised that any person who is remote from an office where a roll is available for inspection may write to the Returning Officer for verification that his name is on the roll. The full name of the person concerned should be supplied and the enquiry should be made during the period the roll is open for inspection.

The attention of incorporated companies is drawn to Clause (3) of the Schedule to the Regulations. This clause reads as follows:—

"Any producer being a corporate body may, by writing under its corporate seal delivered to the Returning Officer, appoint some person whose name shall be entered on the rolls as voter on behalf of that corporate body."

Provision has been made in an amendment to the Regulations for the

GLEANINGS IN BEE CULTURE

A 64-page monthly Bee Magazine, generously illustrated, featuring timely articles on beekeeping practices in the U.S. Rates: One year, \$2.50; two years, \$4.50; three years, \$6.50. Sample copy on request.

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FOR OVER HALF A CENTURY**

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CABLES: KIMBROS LONDON

**Kimpton
Bros.**

**Britain's Largest
Importers of Honey**

Financial Statement

HONEY LEVY ACCOUNT FOR THE YEAR ENDED AUGUST 31, 1959

	£	s.	d.	£	s.	d.
Honey Stocks on Hand, 1/9/58:						
New Zealand	101,642	5	5			
Overseas	34,582	2	10			
	<u>136,224</u>	<u>8</u>	<u>3</u>			
Payments to Suppliers:						
Advance Payments	36,420	13	8			
Contract Premiums	2,187	13	6			
Final Payments	19,029	16	7			
	<u>57,638</u>	<u>13</u>	<u>9</u>			
Freight and Cartage Inward	2,290	7	2			
Store Costs:						
Oil Fuel, Electricity and Factory Expenses	940	11	10			
Storage and Other Depot Exps.	624	5	0			
Packing Materials	4,572	13	4			
Wages	5,304	11	4			
Depreciation on Plant and Equipment	1,623	5	5			
	<u>13,065</u>	<u>6</u>	<u>11</u>			
Local Sales Expenses:						
Commission	764	8	10			
Freight and Cartage Outward	914	3	9			
	<u>1,678</u>	<u>12</u>	<u>7</u>			
Export Expenses:						
Freight, Landing Charges and Cartage	14,312	12	9			
Commission and Incentive Payments	7,309	15	6			
Insurance	341	10	10			
General Expenses	243	13	9			
Sales of Honey:						
Local Sales	45,624	3	8			
Export Sales	143,524	7	10			
	<u>189,148</u>	<u>11</u>	<u>6</u>			
Proceeds of Used Cases and Tins						
Storage and Fork Lift Revenue				52	17	6
Honey Levy Account:						
Balance of Account transferred				16,897	6	2
Honey Stocks on Hand, 31/8/59:						
New Zealand	38,960	0	4			
Overseas	10,227	16	5			
	<u>49,187</u>	<u>16</u>	<u>9</u>			

Premises:		
Rates	663 6 9	
Maintenance	32 18 0	
Depreciation on Building	811 17 11	1,508 2 8
Interest:		
State Advances Corporation	4,126 8 9	
Department of Agriculture	533 18 1	4,660 6 10
Administration:		
Cleaning Services	165 19 2	
Printing and Stationery	256 12 9	
Salaries and Superannuation		
Contributions	4,935 12 7	
General Expenses	475 3 9	
Telephones, Telegrams and Postages	389 9 7	
Insurance	271 9 10	
Maintenance of Office Equipment	27 0 10	
Depreciation on Office Equipment	196 10 9	6,717 19 3
Marketing Authority:		
Members' Honoraria	1,389 2 8	
Members' Travelling Expenses	712 17 5	
Election Expenses	12 5 3	2,114 5 4
Surplus transferred to Accumulated Fund		6,017 7 4
		<u>£255,544 3 11</u>

£255,544 3 11

BALANCE SHEET AS AT AUGUST 31, 1959

LIABILITIES		£	s. d.	£	s. d.	ASSETS		£	s. d.	£	s. d.
Mortgage:						Land and Buildings:					
State Advances Corporation	(secured over Land, Buildings and Plant)			90,000	0 0	Freehold Land, at cost		3,800	0 0		
						Premises, at cost less deprecn.		80,377	12 0		84,177 12 0
Sundry Creditors:						Bank (current accounts):					
Department of Agriculture		71,187	5 11			Bank of New Zealand, Auckland		9,980	6 9		
Trade Creditors and Accrued Expenses		5,934	9 8			Reserve Bank of New Zealand, Wellington		17,754	5 3		27,734 12 0
Honey Suppliers		18,997	13 11			Temporary Investments:					
				96,119	9 6	Bank of N.Z., Fixed Deposit		32,500	0 0		
Stock Fluctuation Account				40,000	0 0	Post Office Savings Bank		10,000	0 0		
Accumulated Fund:						Honey Stocks, at cost or market valuation				42,500	0 0
As at 31/8/58		17,752	12 8			Packing Materials, at cost				49,187	16 9
Add Surplus from General Revenue Account for year ended August 31, 1959		6,017	7 4		23,770 0 0	Heating, Processing and Refrigeration Plant, at cost less depreciation				10,319	3 8
						Factory Equipment and Tools, at cost less depreciation				3,182	13 8
						Office Furniture and Appliances, at cost less depreciation				1,456	10 5
						Stationery				208	12 7
						Sundry Debtors:					
						Overseas Account		11,975	1 6		
						Current Accounts		11,672	9 7		
						Air Travel Deposit Account				23,647	11 1
										57	17 9
										£249,889	9 6

The Audit Office having made such examination as was considered necessary, certifies that in its opinion the above balance sheet and accompanying accounts are correct.

(sgd.) C. J. ATKIN, Controller and Auditor-General
W. H. CHUDLEY, A.R.A.N.Z., Manager — 19/1/60

NICHOLAS' FOR FOUNDATION AND BEE SUPPLIES

— Rail Wax to Henderson Station and advise —

T. W. R. NICHOLAS

New Address: 11 COLVIL AVENUE, HENDERSON

Bee Breeding in Australia

When Mr. Eastley was asked for his opinion on New Zealand honeybees he replied that he was hardly in a position to judge their quality, nor was he familiar with our conditions, which must determine the type of bee to be desired. But he mentioned a recent development which has been of great importance to Australia—the use of hybrid strains developed in the United States. The vigour and gathering

capacity of these strains has brought clearly defined increases in honey production.

Another innovation which has come to stay in Australia is the queen bank system of despatching queens to buyers. Fifty to 80 or more queens are sent to each specially prepared nuke. The queens suffer no noticeable setbacks, even continuing to produce eggs in their cages, and they can be held in the "banks" for some weeks, or months if necessary, until such time as they are required.

PACKAGE BEES

Packages with young Italian Queens from disease free apiaries can be supplied from late September onwards.

Replace Winter Losses Or Start New Colonies

Approximate build up 10-12 weeks. Orders forwarded airfreight and advised. Freight costs charged to customer's account.

Place Orders Now for 1960 Season

Prices:	3lb	2lb
Up to 24	32/6	30/-
Over 24	31/6	28/6
Queenless		6/- less

Terms:

Half cash before delivery, balance cash on delivery.

Weight of four 3lb packages crated, approx. 30lb.

For further particulars, write:—

W. I. HAINES

Bonnetts Road, Kaitaia, Northland.

Department of Agriculture

Horticulture Division



Beekeeping for commercial honey production has continued to expand in the Waikato, Canterbury, South Canterbury and North Otago districts. The previous trend toward a decrease in the number of domestic and semi-domestic beekeepers has continued, particularly in the North Island. Apiary registrations show that many full-time beekeepers have removed apiaries from dark honey areas to more productive areas, or to areas where better grades of honey are available.

Apiary Statistics

The latest available beekeeping statistics at June 30, 1959, showed:

Beekeepers	Apiaries	Hives	
4,947	11,526	176,350	
Group	Beekeepers	Hives	Percentage of total Hives kept
1-29 Hives	4,365	18,477	10.47
30-50 Hives	154	5,918	3.35
51-250 Hives	212	22,995	13.03
251 and over	243	128,960	73.13

The following is the present distribution between the North and South Islands:

	Beekeepers	Apiaries	Hives
North Island	3,711	6,683	107,061
South Island	1,263	4,843	69,289

Comparison with statistics compiled as at June 30, 1957, reveals 0.73% decrease in the total number of hives registered.

Honey Production, 1959-60 Season

Difficult weather conditions for beekeeping were experienced during the summer in most parts of New Zealand.

Exceptions were the East Coast of the North Island, Waikato and inland areas of Taranaki. In these areas the crops produced ranged from average to good. Average crops were secured in Bay of Plenty and Otago-Southland areas. In coastal areas of the Canterbury province and in Marlborough, also the Palmerston North district, dry and windy conditions affected honey production from the main nectar sources and crops ranged from poor to below average. Unsettled weather during December had a similar effect on honey yields in Westland, Auckland and Northland. Honey crops produced are of good quality. A greater quantity of manuka honey has been a feature in Hawke's Bay, but in Northland and Auckland the proportion of manuka in the total crops is less than is usual and the honey is of a higher standard of colour and flavour than in previous years.

Production from commercial and domestic apiaries for the year ended March 31, 1960, is estimated at 5,800 tons of honey, approximately 2,100 tons of honey more than the previous season's poor production.

Inspection of Apiaries

Methods of dealing with bee diseases in recent years have been successful in keeping American foul brood disease down to a minimum in the main honey-producing districts. In the year ending March 31, 1960, a total of 5,185 apiaries were inspected by Apiary Instructors with the assistance of a number of competent beekeepers on a part-time basis. The incidence of diseased colonies in apiaries inspected has been reduced to less than 0.62% in four apiary districts and averages less than 1.5% for the Dominion.

E. SMAELLIE,
Superintendent Beekeeping Industry

N. Z. BEEKEEPER

"where's that hive?
I'm bushed!"



"Don't get much time to make honey (puff)—takes me all my time getting back to the hive. Believe me, obstructed hives mean obstructed bees. We slow up and your production suffers. If you sprayed the hive approach with a Phytazol you'd get maximum production and we'd have harmony in the hive. See your Weedone Service Distributor—NOW!" **Don't waste valuable bee-hours.**

SPRAY GRASSES AND WEEDS AROUND HIVES WITH

Phytazol^{*}

*Your Weedone Distributor will advise
whether you want Phytazol A, C or S.*

* REG. TRADE MARK



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MAY 1960

21

BRANCH NOTES

FAR NORTH

The following extract from a letter to "The N.Z. Beekeeper" speaks for itself:—

"If any beekeepers are likely to be able to make a visit to this district we would be pleased to meet them and would assist them in making bookings, etc., if they contact me, giving the particulars of accommodation and time, etc., required. If sufficient visit it may be possible to arrange trips to places of interest. Please advise if travelling by car or transport services. Services available are: N.Z.R. Services (twice daily), N.A.C. Airservice (daily). Kind regards, Bill Haines."

HAWKES BAY

Enthusiasm was the keynote at a "Share Your Knowledge" Field Day at the Wagon Wheels Apiary of Mrs. G. Dorward, Havelock North, on March 19. Beekeepers from as far afield as Dannevirke and Napier were present and, favoured by good weather, an interesting programme was enjoyed by everybody. —C.D.

CANTERBURY

Wasps were very plentiful in Christchurch this summer and in one case they were found actively marauding nucleus colonies being established in the autumn. The wasps have made their way south as far as Pleasant Point where a large nest was recently discovered and suitably dealt with. —J.McF.

NORTH OTAGO

A meeting was held in Oamaru on March 26, when Mr. J. K. Bray spoke on recent affairs in the N.B.A. and Mr. J. W. Fraser, as the Association representative on the Authority, gave a review of the operation of the H.M.A. to date. Although the attendance was

only moderate it included visitors from Canterbury, Central and South Otago, and the meeting gave beekeepers the opportunity of discussing current topics. —J.McF.

OTAGO

The annual Field Day was held at the apiary of Mr. J. McFadzien, at Henley, on February 13. Favoured with a beautiful day, it was one of the most successful field days that the Branch has yet held. Members turned out in force and visitors from other parts of the South Island arrived; over 60 beekeepers and friends being present in the afternoon. —A.J.S.

SOUTHLAND

The Branch combined, as usual, with Gore in the annual Field Day which was held this year at the apiary of Mr. G. Booth, at Drummond, on February 27. The weather was indifferent but an excellent programme was arranged under the direction of President C. M. Cunningham. It was pleasing to have several visitors from Canterbury including Mr. and Mrs. R. Davidson, Mr. and Mrs. Ron Evans, and Messrs. G. E. Gumbrell and K. Ecroyd. The honey season was marred somewhat by unfavourable weather but moderate yields have been secured in most cases. —J.McF.

WEST COAST

The Coast crop though of fairly good quality was on the light side—and in some cases barely worth the effort. Colonies are now much too large because of the prolonged warm and dry weather. One good point has been the very good results of autumn queen raising. Now that the young queens are laying I intend to get busy and reduce most to real good nukes. I know that that is a risky thing but what I am afraid of is that the over-large families will eat me out of house and home.

We had a visit from Mr. Gumbrell recently. Members were very pleased about his visit—we are an out of the way place and do not meet as many as we would like. In addition to marketing affairs, Mr. Gumbrell was able to tell us of a few ideas mentioned by the Australian, Mr. Eastley.

—Tom Holland.

N. Z. BEEKEEPER

The National Beekeepers' Association

AN INVITATION

"The N.Z. Beekeeper" is the official organ of the National Beekeepers' Association of New Zealand (Inc.) an organisation for the advancement of the beekeeping industry in New Zealand.

The Journal is circulated not only to members but to all beekeepers having 30 or more registered hives. The objective is to provide a news service relating to the work of the Association, the Department of Agriculture, the Honey Marketing Authority, and other matters of general interest which will embrace all commercial honey producers. In this way it is hoped that a spirit of unity, co-operation and progress can be nourished in the honey industry.

To those readers who have not yet done so the Executive extends a cordial invitation to become members of the Association. Many benefits are to be gained from discussions and demonstrations at Branch Meetings and Field Days, especially as these functions provide a personal contact with Apiary Instructors and the marketing administration. In addition to the general

advantages of membership most members avail themselves of the Association's insurance scheme, under which the beekeeper is covered (within limits) against claims resulting from injury to persons or property by his bees.

A list of Branch Secretaries may be found on Page 2 of this Journal, while the subscription and insurance rates are given inside the back cover. The financial year of the Association commences on June 1. Beekeepers who wish to join are invited to do so by completing the form below. We recommend that it be forwarded to the nearest Branch Secretary in order to secure the extra benefits of Branch membership, but where this is not convenient the application can be sent direct to the General Secretary. Branch members desiring to receive copies of Conference Agenda and Head Office circulars may do so on payment of 10/- per year, in advance, direct to the General Secretary.

Present members may also use the form to renew their subscriptions for the coming year.

APPLICATION FORM

The Secretary, Date

..... Branch,

(or the General Secretary, P.O. Box 19, Foxton)

Please enrol me as a Member of your Association.

Please renew my Membership in your Association.

(Strike out line which does not apply)

I have a total of colonies in registered apiaries and enclose:—

£ : : being Annual Subscription and

£ : : being premium for Apiary Insurance.

Total £ : :

Signed

Name and Full Address (block letters):



Notes for Beginners

by 'SKEP'

The time has now arrived when surplus honey should have been removed from your hives on account of the possibility of granulation in the combs. It is a wise procedure to retain the darker honey as feed for use in the coming spring. You will find that this will be located close to the brood nest. Commercial honey producers make a practice of leaving a minimum of five full combs of honey and an ample supply of pollen to each hive, which should suffice until the first inspection during late July or August. You will no doubt readily appreciate that in regions where there is a complete dearth of nectar and pollen during the early spring period more feed may be necessary. I am firmly convinced that there is no good substitute for honey in maintaining a prosperous colony. The practice of some beekeepers in extracting all the hives' stores and feeding sugar is false economy. Sugar should be used only in circumstances where pollen is available and the natural sources may not be yielding on account of poor climatic conditions prior to the honey flow period.

Wintering

If you are satisfied that the hives have the required stores and a final inspection reveals a complete absence of foul brood, winter in one, or preferably two storeys. Most hives in regions south of Hamilton are now dormant, and should not be disturbed.

Damage by Stock

It is my practice in cases where apiaries are not fenced to use baling wire to strap the hives. Cut in approximately six foot lengths, loop at one end, pass the wire under the floor board and over the lid and tie tightly. It prevents the lid from being dislodged and in the event of the hive being knocked over by stock, surprisingly little damage occurs.

A distinct disadvantage of fenced apiaries is that of cost, for a poor one

is worse than none at all and further the problem of chipping the rank growth from around the hives all takes time. However, if you are one of those individuals singularly blessed with this precious commodity (time), fence by all means.

Mice

How can one prevent damage to combs by mice? This is really important because mice cause untold destruction to good worker combs through faulty equipment, and where the hive entrance is too large. I find an entrance of three-eighths of an inch ideal. If you have larger ones they will enter. To prevent this, cut an entrance block taking a three inch cut three-eighths of an inch in depth, and place in front securing with two nails hammered lightly into the floor board and when not in use it can be slipped under the hive or preferably stored on your premises. A free circulation of air is advisable and all grass and weeds cleared to minimise dampness and discourage slaters, etc.

Storage of Supers and Combs

The same requirements apply for the successful storage of combs. Store them dry—wet supers have a tendency to promote yeast growth in your next season's crop. I'm told that wet supers are stored in regions of very low humidity, but if I were you, allow the bees to clean the extracted combs by placing them back on the hives for a few days and then store in a shed, well ventilated. Space the combs carefully and you should not be effected by wax moth. Any sign of this destructive pest should be attacked ruthlessly. Contact your nearest apiary instructor for preventive measures.

What Price Beeswax?

Beeswax is a valuable by-product and should be recognised as such. The following will give you some indication of its value. A ton of honey should yield in cappings approx. 35lb, at say the present price of 3s. 6d. per lb.

The Honey Marketing Authority, which was established at the request of the Industry, is the very bulwark upon which the Honey Industry is founded. Without this Authority, chaos would result, and the whole Industry would collapse, thus turning back the clock by at least a quarter of a century. No one can afford this to happen, and every good care must be taken to see that it does not happen.

You are lucky people, ones who have chosen their own destiny, with success as the result. Make sure also that your National Beekeepers' Association receives your support, to a man, because one day you are sure to find that it will be your salvation, in your time of greatest need. Cling to your Marketing Authority, and see that it serves you, and not you serve it; retain and foster your Department of Agriculture, and actively assist in its expansion, and you will have in your

midst the finest setup of any Honey Industry in the world. We, in Australia, have much to learn from New Zealand, and are not too proud to emulate your example.

Well done New Zealand, you have really shown us how to do things, and how to get places, and we are going to copy the example you have shown us.

Yours faithfully,

ALFRED L. EASTLEY.

Honey Levy Account

Payments from the Honey Levy Account for the year ending 31/8/59 were: Printing and General Expenses, £1,042/3/3; Grant to N.B.A., £1,000; Grant to Branch of N.B.A., £50; Balance transferred to General Reserve Account, £16,897/6/2.

Total, £18,989/9/5.

'SUPERIOR' COMB FOUNDATION

Weed Process

Beekeepers' own wax converted into Medium Brood comb foundation at 1/- per lb for 28lbs and over, under 28lbs at 1/3 per lb. Write us re Thin Super foundation. Large stocks of comb foundation always on hand at cheapest rates.

Send your wax in for conversion as early as possible.

We buy good clean Beeswax.

QUEEN EXCLUDERS

American pattern. All electric welded. Galvanised rim. No wood to rot off. Accurate spacing. Last a life time. 10/- each; 50, 9/6 each; 100, 9/- each.

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DEMANDS AN ATTRACTIVE PACK BRIGHTER PRINT
MONO CARTONS ARE YOUR BEST SALESMAN**

DOES YOUR DESIGN SELL YOUR HONEY?

FULL PARTICULARS FROM:-

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FEATHERSTON STREET, WELLINGTON.**

MONO (N.Z.) LTD.,

HIGHWAYS CORNER, PARNMURE, AUCKLAND.

This is only part of the picture. What of your foundation requirements for next year? If you have sufficient beeswax to cover this the only cost to you will be the conversion rates and freight charges. Foundation in small quantities without wax is going to cost you approximately 7s. per lb. Apart from cappings wax, what about your discard combs? Do you know that nine combs should give you about 3 to 3½lb of wax?

How can this be done?

If you are in the beginner class my advice is: Send to a beekeeper or firm specialising in this work and the portion returned should be sufficient to provide for replacements in foundation at no cost to yourself.

Rendering of Cappings

In melting cappings care should be exercised to prevent darkening of the wax through direct contact with heat. Cleanliness in the final product is essential. A scrim lined, water jacketed container with a tap at the bottom is quite satisfactory. Apply heat preferably by a pyrotenic cable (for safety) and when the cappings are melted remove the scrim and tap off into a clean 60lb tin and allow to solidify for approximately 24 hours. Chip any dross off the base of the block

and you have a marketable product. If the beeswax is surplus to your requirements it has a ready sale to polishing firms or manufacturers of cosmetics, etc. A point to remember about beeswax is that it burns easily, as many beekeepers have found to their sorrow. Its melting point is relatively low so there is no major difficulty involved in rendering.

Like my bees, I'm going into hibernation for approximately three months. I'm going to have enough to eat (I hope). I'm going to be dry and warm and what's most important at this very minute I'm going to sleep and sleep. So good night all.

THE AUSTRALASIAN BEEKEEPER

Illustrated Monthly Magazine.

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You can have complete confidence in CARDEA Honey Cartons because they are high quality containers. They are precision made to the highest possible standards and are subjected to rigid inspection and testing at every stage of manufacture. CARDEA Honey Cartons are sturdy, less expensive, have high sales appeal.

Promote your honey the modern way. Pack it in attractively designed and printed CARDEA Honey Cartons and watch your sales grow and grow!

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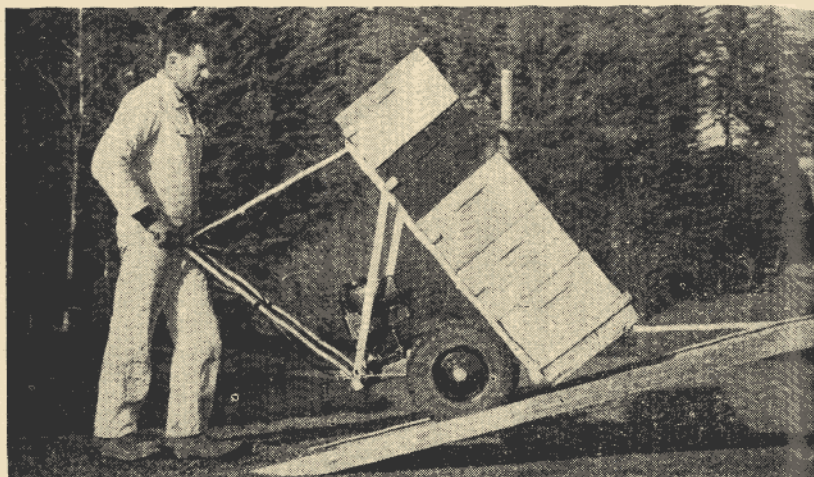
South Island Representatives: C.S. Agencies Ltd., 249 Moorhouse Avenue, Christchurch.



**'Share Your Knowledge'
at
Havelock North**



Around the afternoon tea table at the Hawkes Bay Branch Field Day. Left to right: Mort Leete (Committee member), Mr. Sefton Line (District Apiary Instructor), Mr. Berry (Committee member), Mr. Wilfred Lennon (former Editor of "N.Z. Beekeeper" magazine), Mr. George Gordon (President, Hawkes Bay Branch), Mrs. Gwen Dorward (hostess), Hawkes Bay Branch and hostess for day, Mr. L. Maultsайд (Committee member).
 Left: Mr. A. Foster (the maker) shows Mr. W. Dorward (host) the live steam boiler.
 Right: Mr. Sefton Line demonstrates a method of dealing with wasps.
 Bottom: Mr. J. W. Aitchison (in white hat) with the group that saw his demonstration of the live steam boiler.
 — Photos by Chris Dawson



MOTORISED WHEELBARROW

The Answer to Shifting Hives

These machines are proving satisfactory to large operators as well as one-man concerns. Hives can be loaded in pairs, or in four or five boxes, with crop on, at the rate of one hive per minute. Honey lifted off hives onto pallets is wheeled up and right into position on the truck four supers at a time. The machine is light and can be carried on top of the load. It can also be used as a handbarrow in the honeyhouse.

Delivery in approx. three months. N.Z. Patent No. 123,398.

North Island inquiries direct to

D. L. WARD

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YOUTH OR SINGLE MAN

A youth or single man is required in a commercial honey producing and packing business. The work includes all branches of apiary and honeyhouse management. Apply to:

J. A. DAVIES,
Drummond, 8 R.D., Invercargill.

★ WANTED ★

Advertiser wishes to purchase a Motorised or Hand-operated Bates Filling Machine—must be in good order. Please send particulars to "Filling Machine," C/o. The Editor, "The N.Z. Beekeeper."

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BEEKEEPING OUTFIT
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BEEKEEPING OUTFIT

Of approximately 300 hives, situated southern districts of South Island. Inquiries to:—

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C/o. The Editor,
The N.Z. Beekeeper.

HIVES ON LOCATION OR FOR REMOVAL

South Island only. Replies to:—

"HIVES,"

C/o. The Editor,
The N.Z. Beekeeper.

Wanted to Buy: 100-150 Hives, south of Christchurch. Price and full particulars to "Honeybees," C/o. The Editor, "The N.Z. Beekeeper."

★ FOR SALE ★

Honey Packing Machine for sale. Also Two Honey Pumps and One Baines Capping Reducer. G. A. Hunt, Ashburton. Phone 7750.

★ FOR SALE ★

20-FRAME PENDER RADIAL
EXTRACTOR

½ TON TANK
¼ TON TANK (both with lids)

R. POOLE,
Warepa, R.D., Balclutha.

400 HIVES OF BEES AND
EQUIPMENT FOR FURTHER 200

Honeyhouse with all modern equipment, and Storage Sheds. Also large Poultry Sheds. Three-bedroom House with all modern conveniences. Two garages. One Truck and 1-Acre Section. Beautiful view and section sheltered and lying to the sun. Handy to school and bus services past door. 30 miles from Auckland. Sell as going concern. All reasonable offers considered. Write:—

"CONFIDENTIAL,"

C/o. "The N.Z. Beekeeper."

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