

MEMBERSHIP

ADD

PAGE 6
NO. 4.

VOLUME ONE

N.Z. HONEY PACKERS ASSOCIATION INC.

MONTHLY BULLETIN

APRIL 1977

EXECUTIVE OFFICERS 1976-1977

PRESIDENT	LLOYD HOLT	P.O. BOX 52, NGONGOTAHA.
VICE PRESIDENT	KEITH HERRON	GREENVALE APIARIES, NO.5. GORE.
SECRETARY	ROBIN JANSEN	P.O. BOX 460, TAUPO.
EXECUTIVE MEMBER	BOB DAVIDSON	R.D. 4, TIMARU.

PUBLISHED FOR MEMBERS INFORMATION BY:

N.Z. HONEY PACKERS ASS. INC.,

P.O. BOX 52,

NGONGOTAHA.

EDITOR: LLOYD HOLT.

(1)

EDITORIAL

Firstly my apology for a mistake on the cover of our March Bulletin where the month given was not changed to March 1977. There fore on your no 3 Bulletin please cross out January-February and replace with March.

Following the last bulletin the general opinion is that we should hold a meeting following the M.B.A. Annual Meeting in Dunedin. The exact date will be advised later. Prior to this date I will call a general meeting at Rotorua in June. The dates of both meetings will be published in our next bulletin.

Please note subscriptions for the currant year are overdue. Members will note that we have published advice from Arataki Apiaries of their increased prices.

We have for years tried to bring a stable price onto the market and the Government has at no time helped greatly due to the control it has vested in the N.Z Honey Marketing Authority resulting in control of exports which as mentioned in previous bulletins has resulted in a price cutting situation.

Mr R. Jansen and myself saw the Minister of Agriculture late last year with the result that members were able to obtain some idea of what the H.M.A. would be paying for honey and we were able to establish a price guide for members. By the time this pricing structure had been actioned by our members, reports of the H.M.A. payout for honey, ranging from 75c per kg to 85c per kg were circulating the industry.

We are now in the position of a shortage of honey together with the results of the supposed H.M.A. payout forcing some packers to offer 75c or more per kg for honey.

They cannot increase the price on the market immediately, due to stablisation controls and it therefore is not an economical proposition to pack and sell honey when purchased at such

(2)

EDITORIAL

a price.

If we are going to have a stable market then the present controls on private exports must be altered to promote the expansion of these exports and the resultant expansion of beekeeping in N.Z. with Government realisation that **the only** way to get some form of stabilisation in the industry as far as retail packs are concerned is to have the H.M.A. establish a more exact payout price for honey at the beginning of each year. The private packer has to - Why not the H.M.A.? There can be room for adjustment during the year following consultation between the H.M.A., the N.Z. Honey Packers Association and Government.

There is no margin in packing honey to allow for a 20c per kg variation in the purchase price of bulk honey without a resultant increase in the retail price.

Lloyd Holt
PRESIDENT.

TELEX MESSAGE TO

PRESIDENT HONEY PACKERS ASSOCIATION.

"ARATAKI HAD ADVISED PRICING DIVISION OF TRADE AND INDUSTRY IT HAS THIS WEEK MOVED TO PRICES AS SET OUT IN THE PRICE-LIST MARKED INTERIM OF WHICH YOU HAVE A COPY.
REGARDS. PERCY BERRY"

(3)

CREDIT FROM REESE BROS

We have received a further credit advice from Messrs Reese Bros Plastic Ltd.

The total sales for March 1977 being \$10,014.82 giving the N.Z. Honey Packers Association a credit of \$1,001.48.

We understand that there has been a far greater demand for the container than Reese Bros expected with the result that a number of sales were lost to our disadvantage.

ADVICE OF CONTAINER PRICE INCREASE

Reese Bros have advised all members of a container price increase. This price has been circulated to all members and it would appear that members will buy at 21.5c each container.

CHANGE TO METRIC WEIGHTS

Some of our members are concerned that regulations may state that all packs must be metric by August of this year.

The result of poor crops in some areas means that some packers will have substantial supplies of old packs still on hand. We will follow this matter up with the proper authority and advise members of the result.

(4)

LETTERS

The Editor. Mr T. Waiton,
New Zealand Beekeeper Journal,
P.O. Box 176,
CARTERTON.

Hadlow, No 4 R.D.,
TIMARU.
24th January, 1977

Dear Sir,

Price Cutting By The New Zealand Honey Marketing Authority

There is a Maximum Price set for honey:-

To Wholesalers:

To Retailers:

To Consumers:

If a retailer can buy from a Producer - Packer at the Wholesale Price, this is good business for him. Supermarkets are Retailers and most have a good enough buyer to be able to state that:- "They Always buy at Wholesale Prices". Retailers have only to take the required number of cartons to get their order at Wholesale Prices from the New Zealand Honey Marketing Authority.

The set up is: Packers get $7\frac{1}{2}\%$ Profit, Wholesalers 15% profit, and the Retailers 25% profit.

The Honey Marketing Authority may claim that all Honey Packers do sell direct to retailers at Wholesale Prices and with the exception of my firm they may, but, the Honey Marketing Authority could lead the way by strictly adhering to a definite price to Wholesalers plus 15% to Retailers.

This change in H.M.A. Selling policy would stabilise the Price Structure of our Industry.

Yours faithfully,

R. Davidson,
DAVIDSONS APIARIES.

(5)

EMPLOYMENT OF AN ACCOUNTANT FOR ASSOCIATION

In general it would appear that the Executive agree that it would be advisable to obtain the services of a accountant.

I am of the opinion that the whole Secretarial duties should be handled by a paid professional person as I do not feel members appreciate the amount of work Bob Davidson put in and dealing with Government departments does require a certain amount of know how and experience. This is especially so in dealing with the pricing division of the Department of Trade and Industry.

This matter can be dealt with at our next meeting.

(6)

MEMBERS OF N.Z. HONEY PACKERS ASSOC.

Adamson W.H.	Wedderburn, Central Otago.
Belin T.	Waitemata Honey Co. East Coast Rd, Redvale, 2 R.D. Albany.
Bennie M.R.	24 Northland Street, Ranfurly.
Berry P.	Arataki Apiaries, Arataki Road, Box 16, Havelock North.
Bird C.	No 2 R.D. Matamata.
Bond J.	Andersons Apiaries, 219 Kimbolton Rd, Fielding.
Cropp P.	Main Road, Motupiko, 2 R.D. Nelson.
Davidsons Apiaries Ltd.	Hadlow, No 4 R.D. Timaru.
Earnest Bros	No 2 R.D. Tirau.
Fell R.	Fell's Apiaries, 231 Taniwha St, Glen Innes 6. Auckland.
Field Estate	Manager, D. Gibbons, Box 105, Foxton.
Franklin R.W.	Birchwood, No 2 R.D. Ohai, Southland.
Gavin T.C.	Titoki, No 2 R.D. Whangarei.
Glass Bros. Ltd.	W.A. & J. Clissold, Waikaka Valley No 5 R.D. Gore.
Gossett A.R.	P.O. Box 28, Leeston.
Haines M.	Haines Apiaries Ltd, Kaitaia.
Hantz L.A.	'Lakeside' No 3 R.D. Christchurch.
Herron K.M.	Greenvale Apiaries, No 5 R.D. Gore.
Herron W.T.	Greenvale Apiaries, No 5 R.D. Gore.

(7)

✓ Holt W.L.	Springfield Apiaries Ltd, Box 52 Ngongotaha, Rotorua.
✓ Jansen R.	Acacia Bay Apiaries, Box 460, Taupo.
Morris K.C.	Fine Line Honey. 63 Norbiton Rd, Foxton.
✓ McCallum R.	No 8 R.D. Oamaru.
Rowe T.D.	Eltham Apiaries, Box 128 Eltham Taranaki.
Whalley E.F.	No 3 R.D. Wanganui.

HEINEMAN MI

MILBURN No 2 RD MILTON

3. MEMBERSHIP

- (a) The Society shall consist of:
- (i) Members each being a person or body corporate of any kind engaged in the packing of honey for sale through retail channels.
 - (ii) Associate Members being partners or shareholders of member firms which have been duly elected.
- (b) The signatories of these rules shall be the first members.
17. Every Member shall have votes based on the number of retail packs sold by them per annum as under:
- | | | |
|-----|--|---------|
| (a) | One vote for up to 20 tons of retail packs | \$12.00 |
| (b) | Two votes for up to 60 tons | \$24.00 |
| (c) | Three votes for up to 150 tons | \$36.00 |
| (d) | Four votes for up to 250 and over | \$48.00 |
| | Associate Members | \$ 8.00 |