

VOLUME ONE

NO.8

N.Z. HONEY PACKERS ASSOCIATION INC.

MONTHLY BULLETIN

SEPTEMBER - OCTOBER 1977

EXECUTIVE OFFICERS' 1976-1977

PRESIDENT	LLOYD HOLT	P.O.BOX 52, NGONGOTAHA.
VICE PRESIDENT	KEITH HERRON	GREENVALE APIARIES, NO.5 GORE.
SECRETARY	ROBIN JANSEN	P.O.BOX 460, TAUPO.
EXECUTIVE MEMBER	BOB DAVIDSON	R.D.4, TIMARU.

PUBLISHED FOR MEMBERS INFORMATION BY:

N.Z. HONEY PACKERS ASS. INC.,
P.O.BOX 52,
NGONGOTAHA.

EDITOR: LLOYD HOLT.

(1)

EDITORIAL:

It is now some time since the publication of our last Bulletin. The reasons for this delay are two-fold. Firstly the fact that we have been waiting for some information regarding increased prices, and also the fact of the limited amount of time that I have had available to attend to these matters.

We have now obtained the latest Honey Marketing Authority pricing, together with the established base price for honey for the 1977 - 78 season, these matters being fully dealt with later in this Bulletin.

Looking at these prices it would appear that the New Zealand Honey Marketing Authority may be attempting to transfer some of the reserves back to the producer as it must be remembered that it is very difficult to really assess the reserves of the Honey Marketing Authority due to their stock figure which can be below their actual buying price on bulk honey.

One of the problems created by these prices is the fact that it is very difficult for a producer to establish for Trade and Industries a qualified costing assessment on the packaging of honey, and it is possible that our Association may have to make combined representation to the Minister of Trade and Industries if a district division of that department make unfair demands on one of our Members.

It would also appear that there is too high a range between the base price and a possible payout price for honey, as packers have to guarantee a price prior to purchase at which they will pay and have to base their selling price on their purchasing price.

(2)

In Bulletin No. 7 we requested that written opinions from our Members as to their attitudes on the future of the industry with a view of assisting your Executive in any discussions with the Ministers, only two replies were received and both these replies felt that the Honey Marketing Authority should be an advisory and regulating board, rather than physically handling the produce and packing of honey.

Further, no written submissions have been received with the exception of the one published in our No. 7 Bulletin regarding the matter of private exports.

It is essential that our Association obtains the views of the majority of our members to be able to function successfully, and for this reason I would like our Association to enlarge the Executive as I feel far too much weight is placed on the present Executive, making it difficult to obtain a clear and concise opinion of the majority of packers.

EDITOR.

(3)

DISPLAY STAND AT THE AUSTRALIAN WORLD BEEKEEPING CONVENTION:

It will give our members great pleasure to know that our display of honey products at the World Convention was an outstanding success winning a bronze medal and a certificate. This was due to the efforts of various members in supporting Robin Jansen of Taupo who spear-headed the idea and transported a large picture across to Australia as a back drop to the display.

PAYMENT OF DIES:

Following a decision at the New Zealand Honey Packers Association meeting in Dunedin on the 26th July to pay approximately \$200 plus interest off the money loaned on the 2 Kg Pottle Die, cheques have been forwarded to all with the exception of Messrs. K.M. Herron, W.L. Holt and Acacia Bay Apiaries to action this decision. The reason for the non payment to the before mentioned is that there was not sufficient money actually on hand to pay the total amounts due to the non-payment at that date of credits from Reese Bros. This now means that many of our contributors have been completely paid off and the remaining ones could be paid off by approximately the middle of next year providing that there is a sufficient take-off of honey pottles. It was originally anticipated that we would be able to have the complete die paid up by this date, but unfortunately due to some problems at the commencement of manufacture we did lose considerable sales.

(4)

ADVICE FROM N.Z. HONEY MARKETING AUTHORITY.

I am now pleased to advise that Government have agreed to the recommendations placed before them by the Marketing Authority and the National Beekeepers' Association.

The Minister has approved the establishment of a Base Price for Honey for the 1977/78 season of 81c per kilogramme. Applying the rest of the provisions in the formula we will have a "trigger" price of 85c per kilo and the payout for 1977/78 season will be as follows :-

- (a) If realisations are 81c per kilo or less the payout will be 81c with any short-fall being drawn from reserves.
- (b) If realisations are between 81c and 85c, the payout will be actual realisations.
- (c) If realisations exceed 85c the payout will be 85c plus 50% of the amount by which realisations exceed 85c the amounts not paid out being transferred to Industry reserves.

As a consequence of the increased honey price we have notified the Department of Trade & Industry of an increase to the wholesale honey price list effective from 1 November 1977.

A copy is included with this mailing.

I.J. Dickinson
Chairman

NOTE FROM EDITOR: It would appear that packers will have to budget on a bulk price of 87c per Kg.

NOTE: We understand there are Government moves behind the scenes to reduce the "trigger" price announced by the Authority to 81c per Kg. Also there is some rumour of a price freeze in December.

(5)

COPY OF N.Z. HONEY MARKETING AUTHORITY PRICE LIST:

WHOLESALE PRICE LIST EFFECTIVE 1 NOVEMBER 1977

Calculated in accordance with the Stabilisation of Prices Regulations 1974 and Amendment No. 1 1976.

	<u>SIZE</u>	<u>DOZ</u>	<u>W/SALE</u>	<u>SUGGESTED</u>
		<u>PER CTN.</u>	<u>PER DOZ.</u>	<u>RETAIL</u>
<u>HOLLANDS - CLOVER</u>	500g Pottle	3	8. 19	98c
	900g Pottle	2	15. 21	1. 82
	2 Kg Tin	1	35. 09	4. 20
<u>SWEETMEADOW -</u>	500g Pottle	3	8. 19	98
<u>CLOVER WHITE</u>	500g Glass Cream	2	8. 66	1. 04
	500g Glass Liquid	2	8. 83	1. 06
	2 Kg Tin	1	35. 09	4. 20
<u>HONEYGOLD</u>				
	500g Pottle	3	8. 07	97
<u>SELECTED SOURCES*</u>	250g Plastic Pot	2	4. 69	56
	3x250g Gift Pack	1	15. 69	1. 88
	500g Glass Jar	1	8. 66	1. 04
	2 Kg Tin	1	35. 09	4. 20
	12 Kg Tin	each	16. 25	
	30 Kg Tin	each	39. 84	

PRICE INCLUDES

1. Freight into store for orders of thirty ctns and over
2. Freight to nearest railhead for orders of 10 ctns and over
3. Freight to clients' account for orders under 10 cartons.

NO CLAIMS WILL BE ACKNOWLEDGED AFTER 7 DAYS OF RECEIPT OF GOODS

* The various varieties of Selected Sources are :

White Clover - Rata - Pohutukawa - Tawari - Buttercup - Lotus
Rewa Rewa - Manuka - Kamahi - Miue

However because of seasonal influences on variety sources we reserve the right to substitute.

(6)

COPY OF LETTERS RECENTLY RECEIVED FROM MOUNT WELLINGTON
BOROUGH COUNCIL: FOR MEMBERS INFORMATION.

Mr. Fell,
Fells Apiaries Ltd
P.O.Box 18-208.
GLEN INNES:

7 November 1977

Dear Sir,

re: FACTORY 41 STANHOPE RD. MT.WELLINGTON

Following your recent request to use the above mentioned building as a food premises for packing and storage of honey, I have to advise that before consideration can be given to registering your premises the following work will have to be carried out so as to enable compliance with the First Schedule of the Food Hygiene Regulations 1974.

1. Fill the large hole cut in the concrete floor near the front entry and fill all cracks in joints etc in the concrete floor, so as to provide a smooth washable surface.
2. The timber flooring over the coolroom area is not suitable and all the floor boards should be uplifted and relocated so as to be tightly cramped, smooth sanded and sheathed with a suitable floor covering.
3. Provide a coving between floors and walls 75mm in height throughout the building.
4. Fill all cracks crevices and holes in ceilings and walls. Pin up loose fitting scotias and battens where not tightly fitting and renew wall sheathings where deteriorated and poorly fastened.
5. Strip the coolroom sheathing. Remove the insulation which is offering harbourage for rodents and resheath the room using a suitable material.
6. Provide a suitable interior sheathing to the cart dock walls and ceiling and enclose under the landing.

(7)

7. Redecorate ceiling, walls and woodwork throughout, using a light coloured washable paint.
8. Ensure that the entire building is vermin proof and provide effective fly screens to all openable windows.
9. Extend the partition wall to the ceiling and provide a suitable washable lining to same.
10. Provide suitable covering to the meter board.
11. Replace the water closet and provide a wash hand basin together with hot and cold running water for the ladies room.
12. Replace the sink situated in the ladies room to a suitable position in the workroom, together with a supply of hot running water.
13. Tidy and finish the manhole entrance in the ceiling.

The area in the basement is under height and does not comply with the First Schedule of the aforesaid Regulations and therefore cannot be used as a work place nor food storage. It will, however, be permissible to store containers etc. prior to use within the area.

I have enclosed a copy of a recent letter sent to the owner of the property as it will also be necessary for the building to comply in all respects with the requirements itemised in that letter before registration. It will therefore be necessary that you advise us when the work is completed so as to facilitate a further inspection prior to allowing food upon the premises.

Yours faithfully,
N.A. Rogers
BOROUGH HEALTH INSPECTOR.

(8)

MOUNT WELLINGTON BOROUGH COUNCIL
P.O.Box 14-342,
Pannure,
AUCKLAND.

7 November 1977

Dear Sirs,

re: FACTORY 41 STANHOPE ROAD PANMURE

I have recently been approached by Mr. Fell of Fells Apiaries Ltd requesting permission to use the above mentioned premises for packing and storage of food for sale. A subsequent inspection revealed that the building is unsatisfactory for use as a food premises and that the following items require attention before the building is occupied for any use so as to comply with the Health Act 1956.

1. Repair or renew all defective roof sheathing.
2. Repair or renew all flashings, barges, cappings etc where deteriorated.
3. Provide flashings, barges and soffit linings to cart dock addition.
4. As the roof of the building is sagging it will be necessary to inspect the roof framing and renew all deteriorated rafters, purlins etc throughout the building.
5. Renew deteriorating rafters and sarking to the cart dock roof.
6. Renew all deteriorated fibrolite exterior wall sheatings, battens, facings and corner boxes.
7. Renew the deteriorated hardboard exterior wall sheating to the cart dock using a suitable weather proof material.
8. Stop up all exterior cracks in plastered walls.
9. Protect all window frames and other exterior timber from further decay by painting.

(9)

10. Renew the defective terminal vent to the water closet so as to comply with the Plumbing and Drainage Regulations 1959.
11. Repair the over-flowing water closet which is causing dampness within the building.
12. Provide a downpipe to the roof of the cart dock and convey stormwater to an approved location.
13. Repair all broken windows and repair defective louver mechanisms (most are jammed closed).
14. Securely fasten the power entry box to the front of the building and terminate live wiring within the building to the satisfaction of the Power Supply Authority.
15. Check the timber sub-floor over the old coolroom which appears to have dropped, and renew all defective structural timber as necessary and renew all defective and rotten floor boards where necessary.
16. As the ceiling is sagging throughout most of the top floor it will be necessary to check all ceiling joists and runners, renew where defective and refix the ceiling.
17. Weather proof the front entrance door.
18. Ensure that the entire building is vermin proof. Particular attention must be paid to the two vehicle loading doors. It may be necessary to renew or renovate these doors.
19. Exterminate all rodents harbouring within the building.
20. Cut and dispose of all overgrowth of grass and vegetation from around the building and remove all refuse from the rear yard which is at present offering a rodent harbourage.

Please find enclosed herewith a copy of a recent letter to Mr. Fell with regard to re-establishing the building as a food premise.

Yours faithfully,
N.A. Rogers
BOROUGH HEALTH INSPECTOR.

(10)

INFORMATION ON A PLASTIC CONTAINER KNOWN AS THE
WINSTONE 395SP TO HOLD 500 GRAMS OF HONEY:

We have received from Messrs. Frank M. Winstone Ltd. the following quotation for the above container printed in three colours with a minimum run of 25,000.

	<u>25,000</u>	<u>50,000</u>
395SP 3 colours	40. 89	39. 80
SP Rimlock Lid		
Plain	16. 85	16. 00
1 colour	19. 55	18. 65

All prices quoted are per 1,000 delivered to the nearest main Railhead.

For some time I have been negotiating as the Honey Packers Association representative, with Messrs. Plastic Products Ltd of Hamilton, and have the information that they could supply our Association with a Pottle which would be approx. 1 cent less than Messrs. Winstones pottle, with the minimum run of 200,000 and a minimum individual print run of 50,000. That is, we would need four individual members each with a print run of 50,000 to obtain this price. Further, this price would be a special deal to members of our Association only and not available to people outside of the Association. We will have further confirmed information on this at our Annual Meeting.

(11)

NOTICE FROM MR. KEITH HERRON re N.B.A. MINUTE:

Resolution; Packers Association:

"That the Association be invited to send two representatives to the next meeting of the Executive to make submissions on any matters the Packers Association may consider appropriate."

I have not, at this stage, received such an invitation as President, and would not consider the cost warranted unless the N.B.A. had any particular matter to consider. However, this matter can be dealt with later at our Annual Meeting.

PRESIDENT:

PRIVATE EXPORTS OF BULK HONEY:

In a notice circulated to producers, the Chairman of the Authority brought forward remits 12 and 13 of the N.B.A. Conference and referred the matter back to the N.B.A. indicating the areas of concern, and suggested they circulate their members on the points raised asking for submissions how contributions to the reserves could be on an equal basis with the suppliers of the Authority.

It is my opinion that the suppliers to the Authority already obtain substantial contributions over and above the private packer because they receive assistance given to the Authority by Government in the way of finance at low interest rates and honey grading, plus other departmental assistance. Further, the private producer/packer has to face restrictions of the Honey Marketing Authority controls and higher interest rates on loan money.

(12)

NOTICE OF ANNUAL MEETING N.Z. HONEY PACKERS ASS. INC.

The Annual Meeting of the N.Z. Honey Packers Association will be held in the Conference Room at the Geyserland Motor Hotel, corner of Fenton and Froude Streets Rotorua, at 9.30 a.m. on Saturday 10th December 1977.

AGENDA FOR MEETING:

9.30 a.m. Welcome to members.

Apologies

Minutes of previous meetings

Business arising from minutes

Presentation of Annual Report and Balance sheet

Adaption of Annual Report and Balance sheet

Luncheon 12.30

Correspondence

Business arising from correspondence

Remits

1. That this association as a supporter of a joint industry claim - or - as a direct request to Government, request that the set of Health Regulations now being applied be revoked and applied as a standard code for all Honey Buildings and this requirement or requirements be completed within, say, a 5 year period.

That local bodies be advised of the standard and asked to action the supervision of the time period.

2. That Government be advised that it is the considered opinion of the N.Z. Honey Packers Association that the H.M.A. should be an Advisory and Regulatory Board rather than a Board handling honey physically.

3. That Government be advised that it is the opinion of this Association that there is too great a margin

*ASSIST THE
INDUSTRY
BY ADVISING
PRIVATELY EXPORTING
OF MONEY*

(13)

between the base price set by Government and the actual payout by the H.M.A., as this gap does not allow the private packer the ability to judge the pricing of retail honey packs.

4. That a scheme acceptable to the industry in the Honey Export Regulations be presented to the Government and the H.M.A. ^{and 1984}

5. That the N.B.A. be requested to pay any travel expenses of members of the N.Z. Honey Packers Association where such members attend a meeting of the N.B.A. at the request of the N.B.A. Executive.

6. & 7. From the N.B.A. Executive for consideration.

a. That a letter be sent to the Packers Association asking for their support for multiples of Honey Packages to be in 1 Kg after 2 Kg.

b. That irrespective of other factors the Association recommend the establishment of multiples of 1 Kg measurement in honey packaging : and that the 900 gram pack be phased out over a period of up to 5 years.

IMPORTANT NOTICE:

Please advise Lloyd Holt P.O.Box 52, Ngongotaha if you are
(a) attending the conference and
(b) if you require registration at the Geysersland.

This matter is very important.

COMMENTS ON A REPORT ON THE INTERNATIONAL CONGRESS
OF AGRICULTURE: BY I.J. DICKINSON.

The report by I.J. Dickinson as Chairman of the New Zealand Honey Marketing Authority must be taken to task as he mentions that various buyers admitted if they could buy honey directly from the producer they could obtain a lower price. Such a comment published by the Chairman of the Authority is completely irresponsible as Mr. Dickinson knows that no-one can or would sell honey at a lower price than that agreed by the New Zealand Honey Marketing Authority, and in general there are organisations in most countries that set some form of a pricing structure. Further, the closest country associated to New Zealand is Australia and after looking at the set up of the New Zealand Honey Marketing Authority the Australians decided, some years ago, not to have a similar authority trading in their country.

It is also of interest that we have reports of the New Zealand Honey Marketing Authority slashing the price that a private packer is able to obtain on Gift Packs, and so preventing that packer from exporting his attractively packed gift packs to which overseas buyers had originally agreed.

OBITUARY NOTICE:

It is reported that Mr. T.E. Pearson of 4 Maxwell Street Dargaville, died on the 10th September 1977. The Association members would express their condolences to the family of Mr. Pearson who, for many years, has been a stabilizing and valued voice in the Honey Industry.

(15)

LETTER:

NATIONAL BEEKEEPERS' ASSON. OF N.Z. (INC)
P.O. BOX 4048,
WELLINGTON

21 October 1977

Mr. Robin Jansen,
Secretary,
N.Z. Packers Association,
P.O. Box 460,
TAUPO.

Dear Mr. Jansen,

At the last meeting of the Executive Committee the following resolution was carried.

"THAT A LETTER BE SENT TO THE PACKERS' ASSOCIATION ASKING FOR THEIR SUPPORT FOR THE MULTIPLES OF HONEY PACKAGES TO BE IN 1KG AFTER 2KG."

A further resolution on metric packaging was also passed and reads as follows

"THAT IRRESPECTIVE OF OTHER FACTORS THE ASSOCIATION RECOMMEND THE ESTABLISHMENT OF MULTIPLES OF 1KG MEASUREMENT IN HONEY PACKAGING; AND THAT THE 900 GRAM PACK BE PHASED OUT OVER A PERIOD OF UP TO 5 YEARS."

The Association would appreciate any comments your Association might like to offer in respect of the two resolutions detailed above.

Thanking you.

Yours faithfully,
G.A. BEARD,
EXECUTIVE SECRETARY.

(16)

LETTER:

DAVIDSONS APIARIES LTD.
Hadlow, No. 4 R.D.
TIMARU.

23 September 1977

Dear Lloyd,

re "Hollands Special" as mentioned on Page 12 of your last Bulletin. This was a Dominion wide Special and is still on. I attach a cutting from the Timaru Herald dated 20/9/77, and not limited to 30 cartons per delivery. The delivery I saw in Ashburton last month was 10 cartons. In the last Bulletin you ask for members written opinion on what way we wanted our Industry to develop. We are in favour of your first suggestion. That is for the H.M.A. to be an advisory and regulating board only and to take no part in packing or selling Honey.

Bob Davidson.

P.S. Today Davidsons Apiaries did receive a suggestion from the Metric Advisory Board - That the Cut-off date ensuring the changeover to metric be 31st May 1978. This date is satisfactory to us. I expect you received a similar notification.